

کارگاه آموزشی ابزارهای حل مسأله:

در بهمن ماه سال جاری دوره آموزشی **ابزارهای حل مسأله** برای اعضای محترم کمیته مستندسازی متشکل از ۹ نفر از اعضای هیات علمی دانشگاه به عنوان مسوولین کارگروه‌های مختلف و معاون طرح و برنامه دانشگاه، در طی چندین جلسه برگزار گردید و مطالب زیر مورد بحث و بررسی قرار گرفتند:

ابزارهای حل مساله

- Tree Diagram
- AND
- Brainstorming
- Cause Effect
- Checksheet
- Control Chart
- Flowchart
- Forced Field
- Histogram
- Matrix
- Nominal Group
- Scatter Diagram
- Afinity
- Pareto
- PDPC
- Prioritization
- Problem Solving
- Proc. Capability
- Radar Chart
- Relationships
- Run Chart

[مطالب ارائه شده در این کارگاه آموزشی](#)





به نام خدا



ابزارهای حل مساله

Problem Solving Tools

دانشگاه فردوسی مشهد

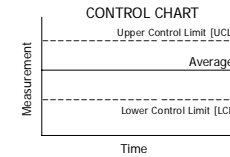
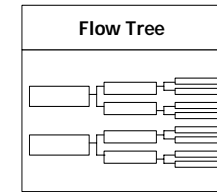
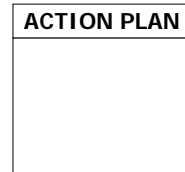
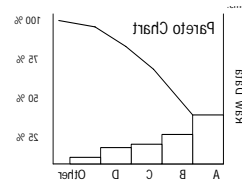
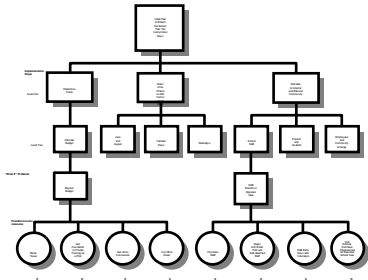
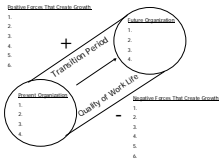
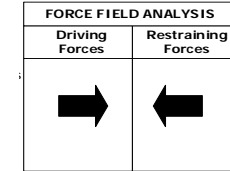
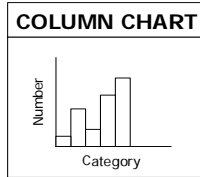
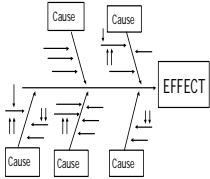
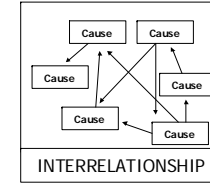
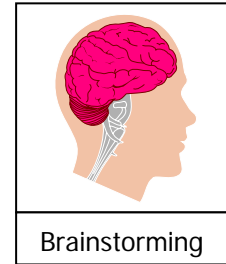
شرکت نیکوسگال

سید مجید امامیه

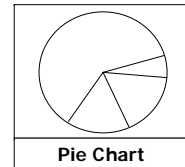
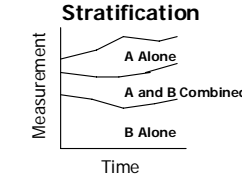
بهمن ۸۵

Problem Solving Tools

Mistakes	Category	Frequency
Centering	IIII	8
Spelling	IIII	2
Punctuation	IIII	4
Missed paragraph	IIII	4
Wrong numbers	IIII	4
Wrong page numbers	IIII	4

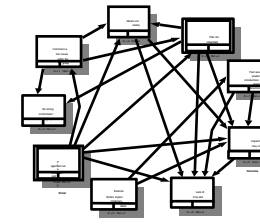
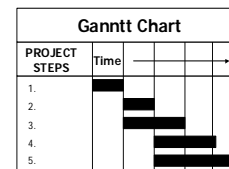
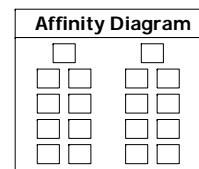
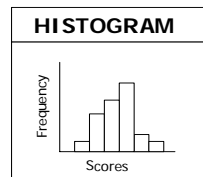
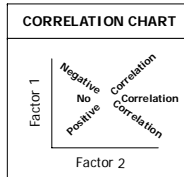
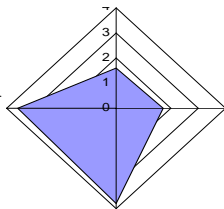
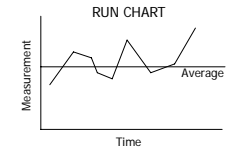


CHECKLIST			
Date	→		Total
Category 1	Data	Data	
Category 2	Data	Data	
Category 3	Data	Data	
Category 4	Data	Data	



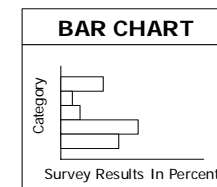
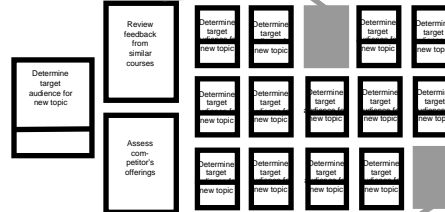
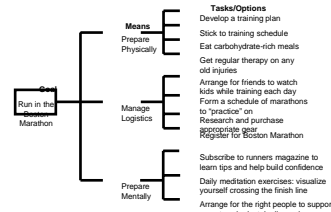
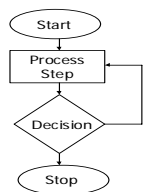
Aim or Result	Capacity	Breakdown	Knowledge	Understanding	Application	Analysis

Capacity Matrix



	People for Progress	Child Mgmt. Solutions	Single Parents Support	Function & Work	Senior & Youth
TOP Customer	0	0	0	0	0
OC Client	0	0	0	0	0
Statistical Methods	0	0	0	0	0
Quality	0	0	0	0	0
Product Reviews	0	0	0	0	0
Role TOP	0	0	0	0	0
OC Client	0	0	0	0	0
New Products	0	0	0	0	0
Health	0	0	0	0	0
Company System	0	0	0	0	0

FLOWCHART



Process Tool Overview

Tree Diagram

AND

Brainstorming

Cause Effect

Checksheet

Control Chart

Flowchart

Forced Field

Histogram

Matrix

Nominal Group

Scatter Diagram

Afinity

Pareto

PDPC

Prioritization

Problem Solving

Proc. Capability

Radar Chart

Relationships

Run Chart

Data Points

Choose the Right Tool

Number Data (Count or attribute)	Tool to Use
-------------------------------------	-------------

- Show frequency of events
 - Check Sheet
 - Pareto
 - Control Chart
- Show process performance over time
 - Run Chart
- Show capability of process to meet customer requirements
 - Process Capability

Number Data (Measure or variable)	Tool to Use
--------------------------------------	-------------

- Show relationships among multiple data sets over time
 - Radar Chart
 - Run Chart
- Show centering and variation of a process
 - Histogram
- Show correlations between two or more data sets
 - Scatter
- Show process performance over time
 - Run Chart
 - Control Chart
- Show capability of process to meet customer requirements
 - Process Capability

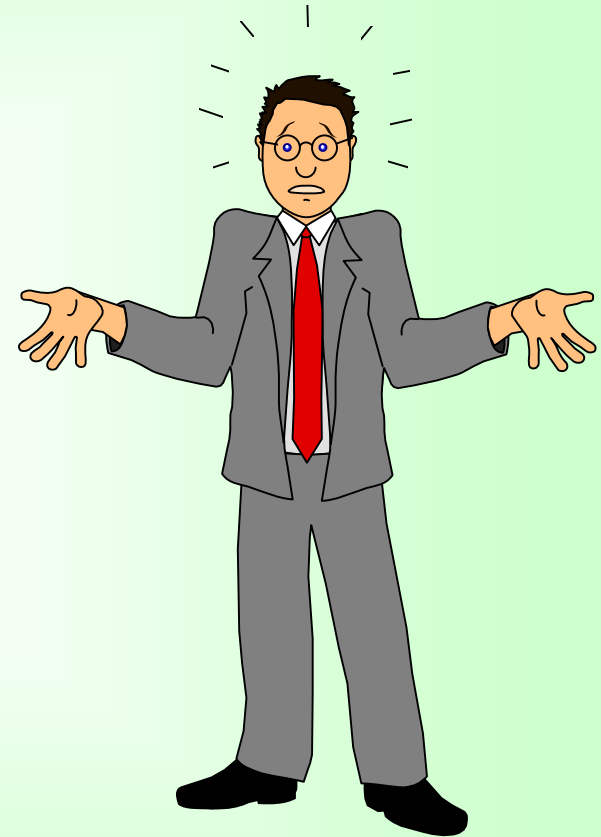
Word Data	Tool to Use
-----------	-------------

- Show process flow
 - AND
 - Gantt
 - Flowchart
- Generate ideas
 - Brainstorming
 - NGT/Multivoting
- Narrow Ideas
 - Affinity
 - Cause & Effect
 - Force Field
- Sort ideas
 - Cause & Effect
 - Interrelationship
- Show relationships
 - Cause & Effect
 - Interrelationship
- Show greater level of detail
 - Cause & Effect
 - Tree Diagram
- Show correlations
 - Cause & Effect
 - Force Field
 - Interrelationship
 - Prioritization
 - Radar Chart
- Develop consensus
 - Matrix Diagram
 - Prioritization
- Plan contingencies
 - PDPC

Back

Constructing the Tree Diagram

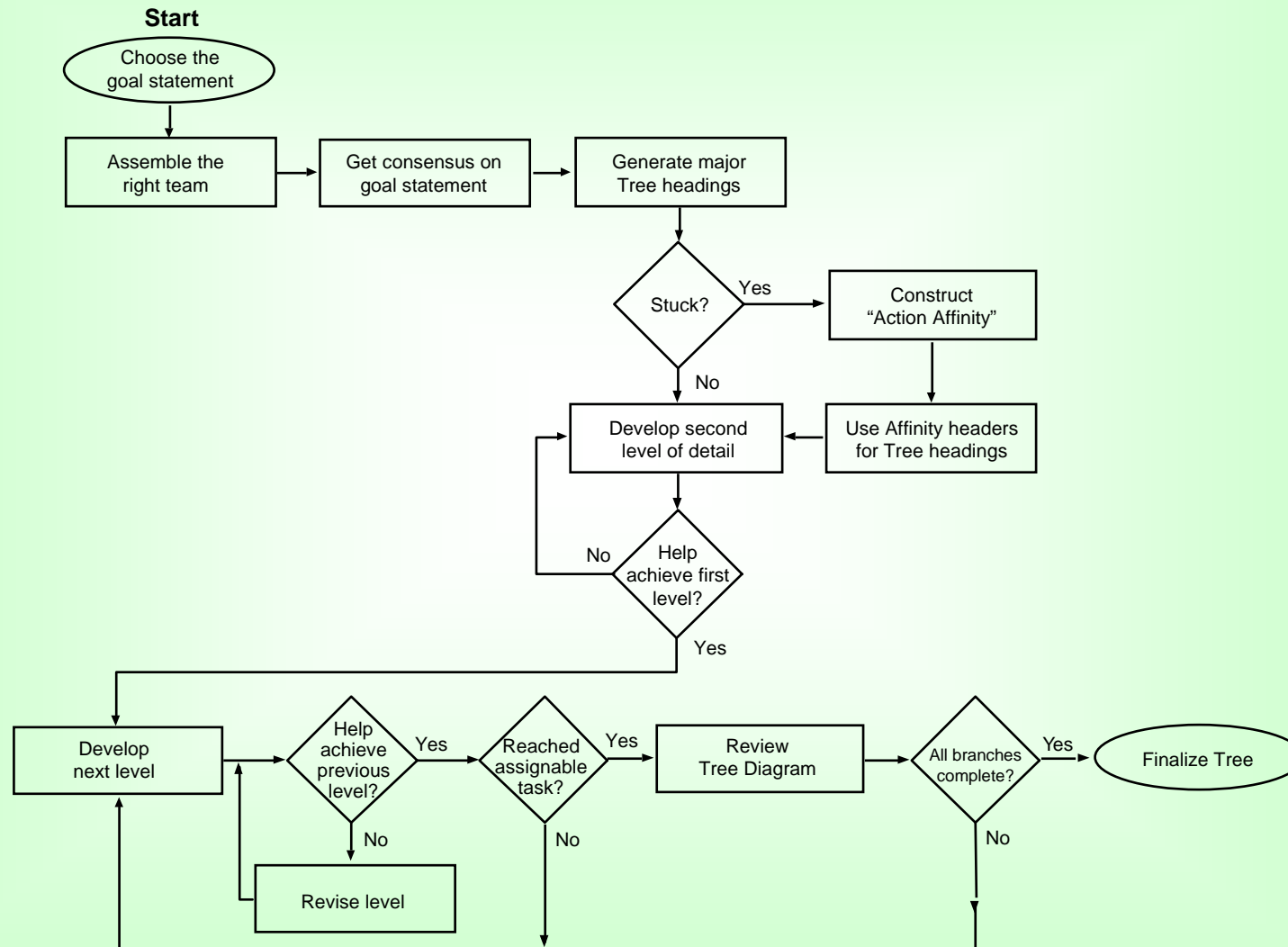
- Step 1 Choose the Goal
- Step 2 Assemble the Right Team
- Step 3 Generate Major Headings
- Step 4 Break into Detail
- Step 5 Review Completed Tree



Tree Diagram Essentials

- **Key Success Behaviors**
 - Welcome complexity by revealing its structure
 - Know that getting “stuck” is just a temporary condition
 - Know when to stop “branching” the Tree

Steps at a Glance: Tree



Step-by-Step Construction

- ◆ **Step 1** Choose the Goal

Goal: Increase workplace suggestions

Step-by-Step Construction

◆ Step 3 Generate Major Headings

Goal

Increase workplace suggestions

Means

Create a workable process

Create capability

Measure results

Provide recognition

Step-by-Step Construction

◆ Step 3 Generate Major Headings

Goal

Increase workplace suggestions

Means

Create a workable process

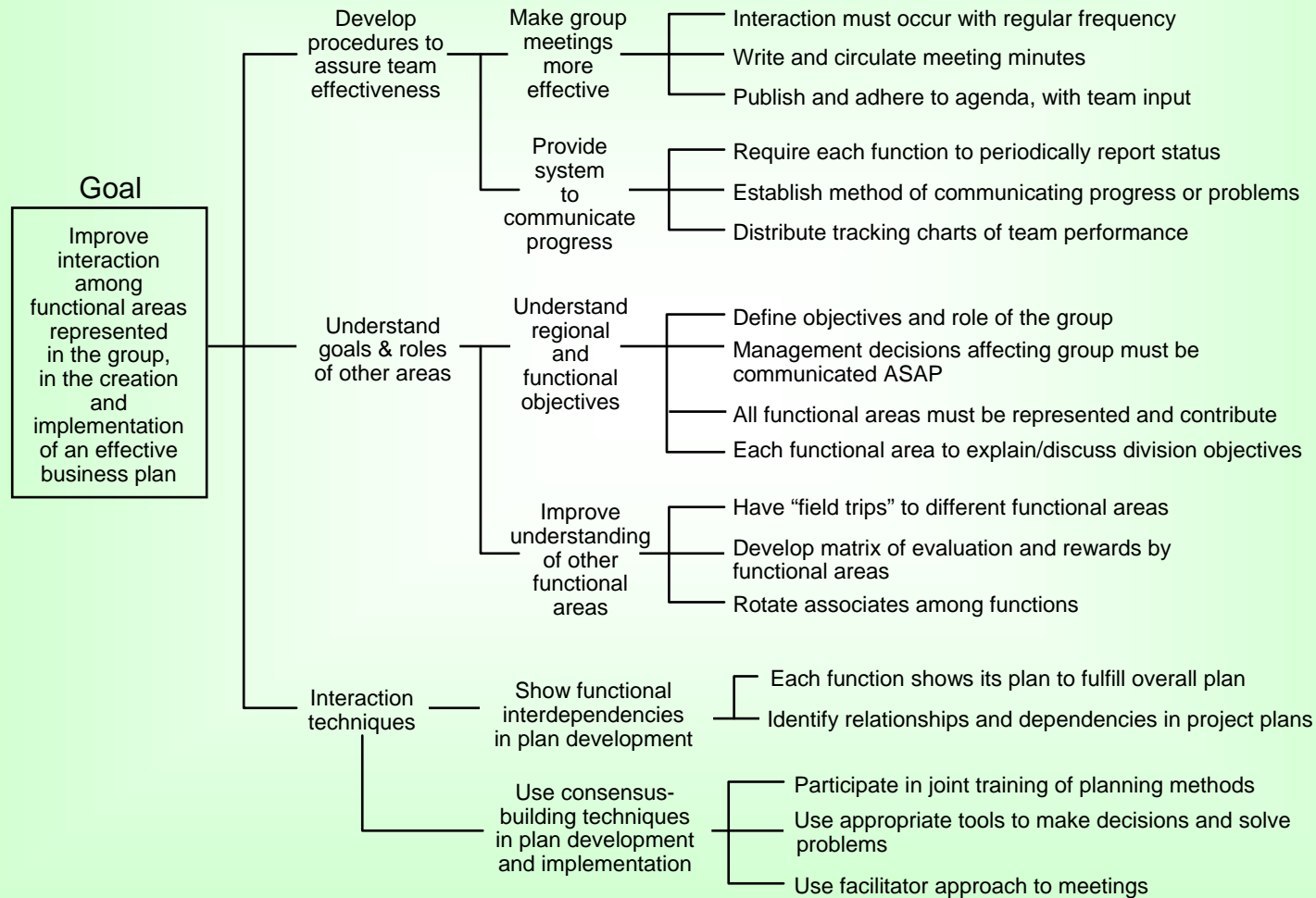
Create capability

Measure results

Provide recognition

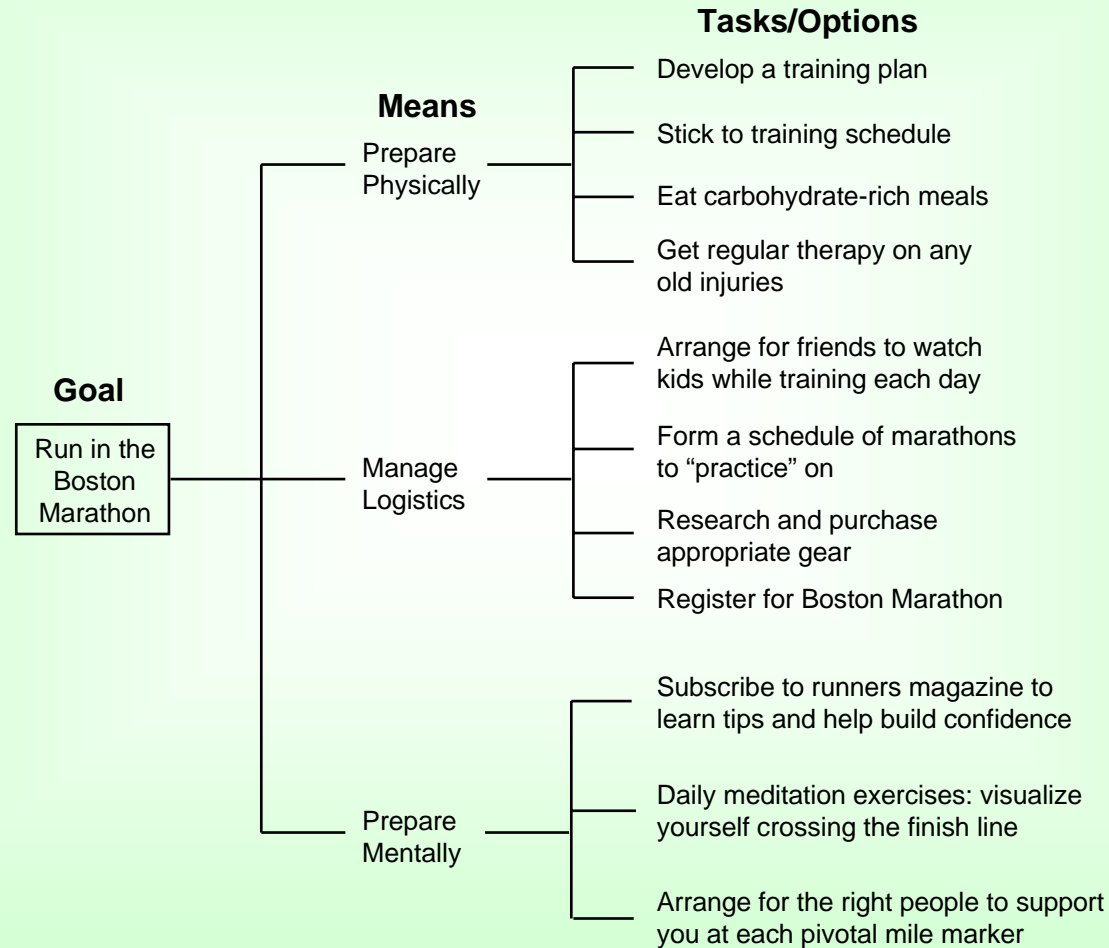
Tree Example

Improve Business Planning Interaction



Tree Example

Preparing to Run in the Boston Marathon



Back

How? ↻ ↻ Why?

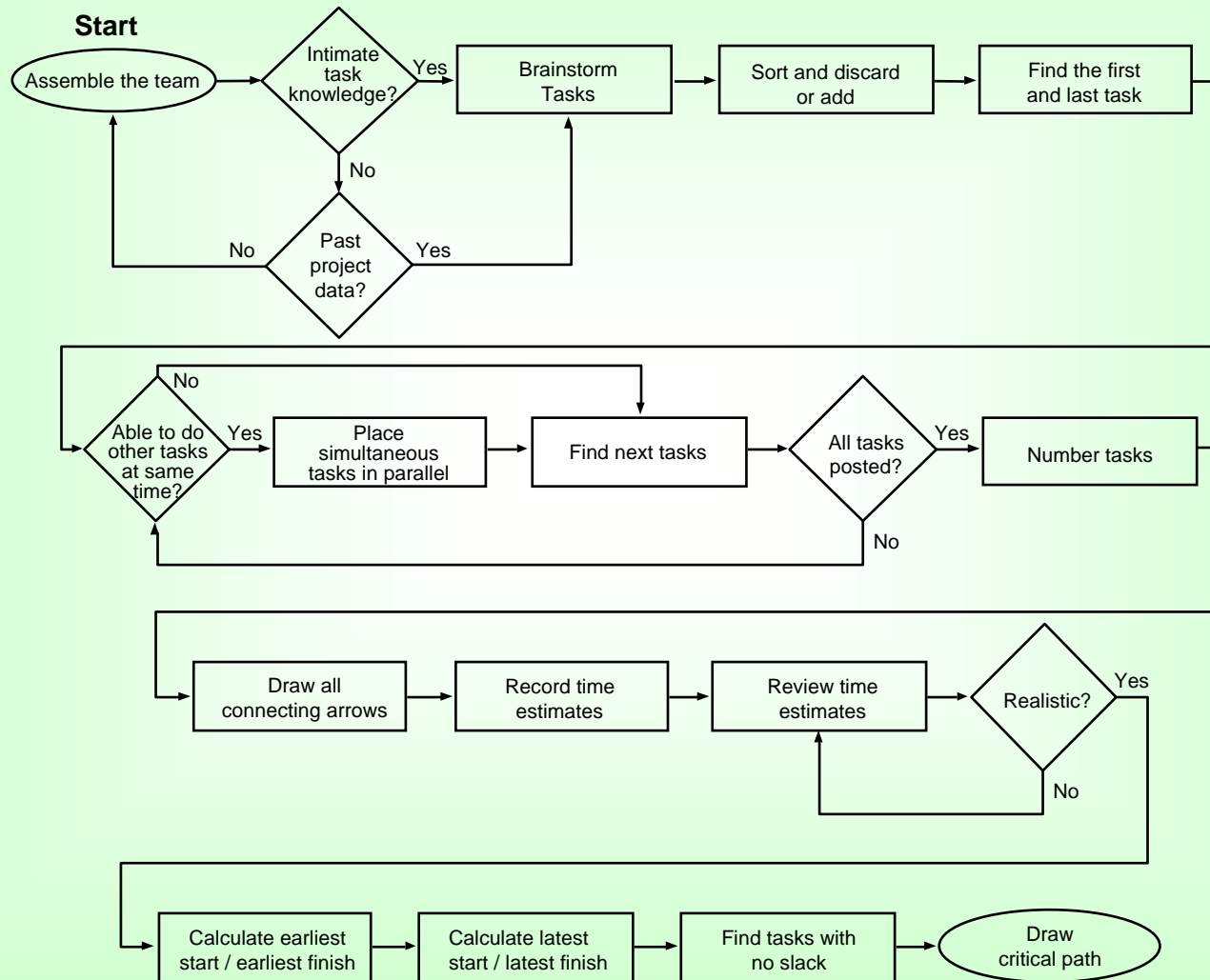
Constructing the AND

- Step 1 Assemble the Team
- Step 2 Brainstorm All Tasks
- Step 3 Find the First Task
- Step 4 Find Simultaneous Tasks
- Step 5 Find the Next Tasks
- Step 6 Detail the Chart
- Step 7 Find the Critical Path

AND Essentials

- Key Success Behaviors
 - Include the “doers” in the planning, especially in estimating task durations
 - Focus on NECESSARY, and not simply LOGICAL, connections between tasks
 - Always build the AND from the ground up; don’t work backward from the desired project completion schedule

Steps at a Glance: AND



Step-by-Step Construction

- ◆ **Step 3** Find the First Task

Job/Task card

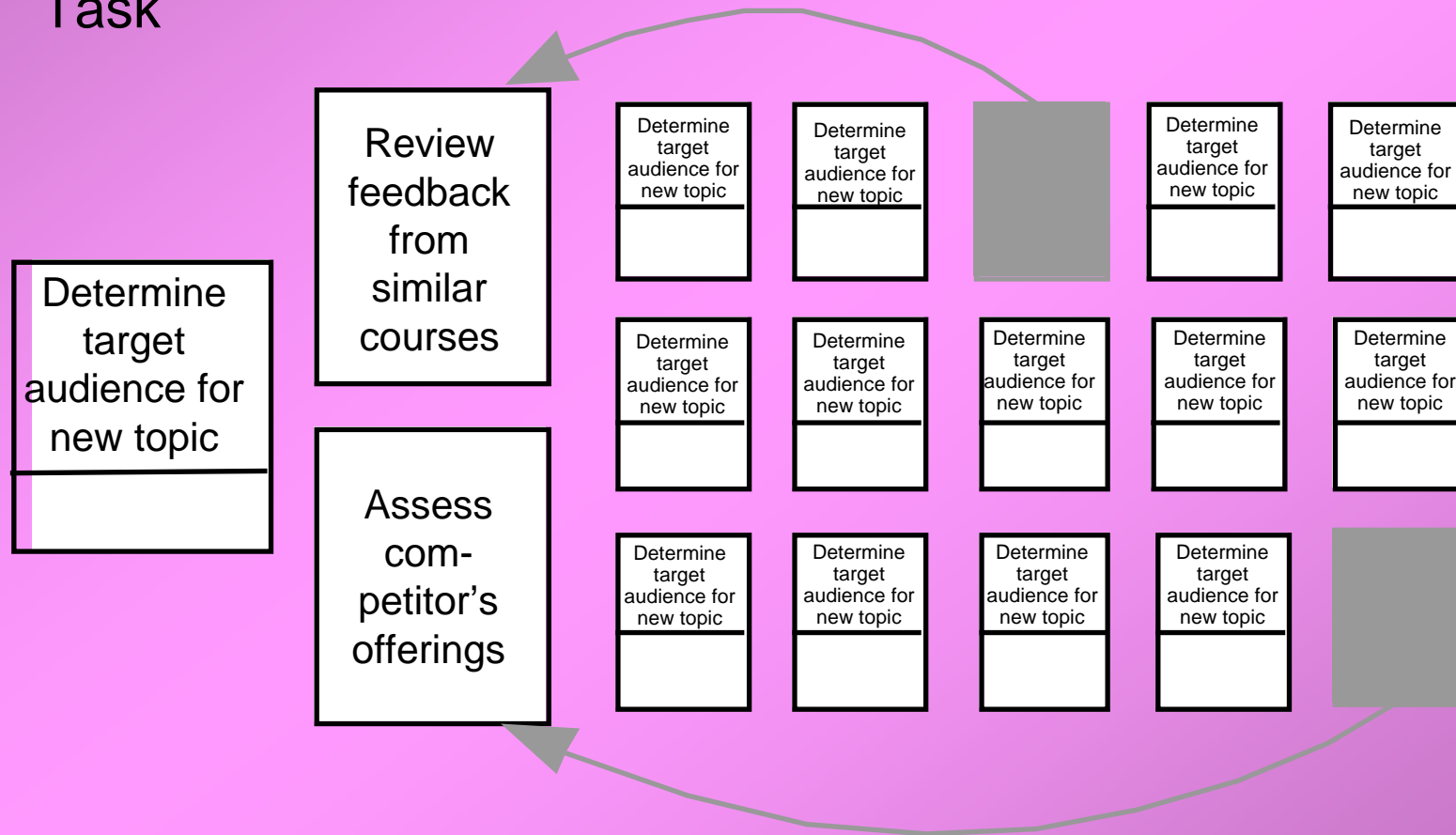
Determine target audience for new topic

Post-it™ Notes

Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic
	Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic
Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic	Determine target audience for new topic

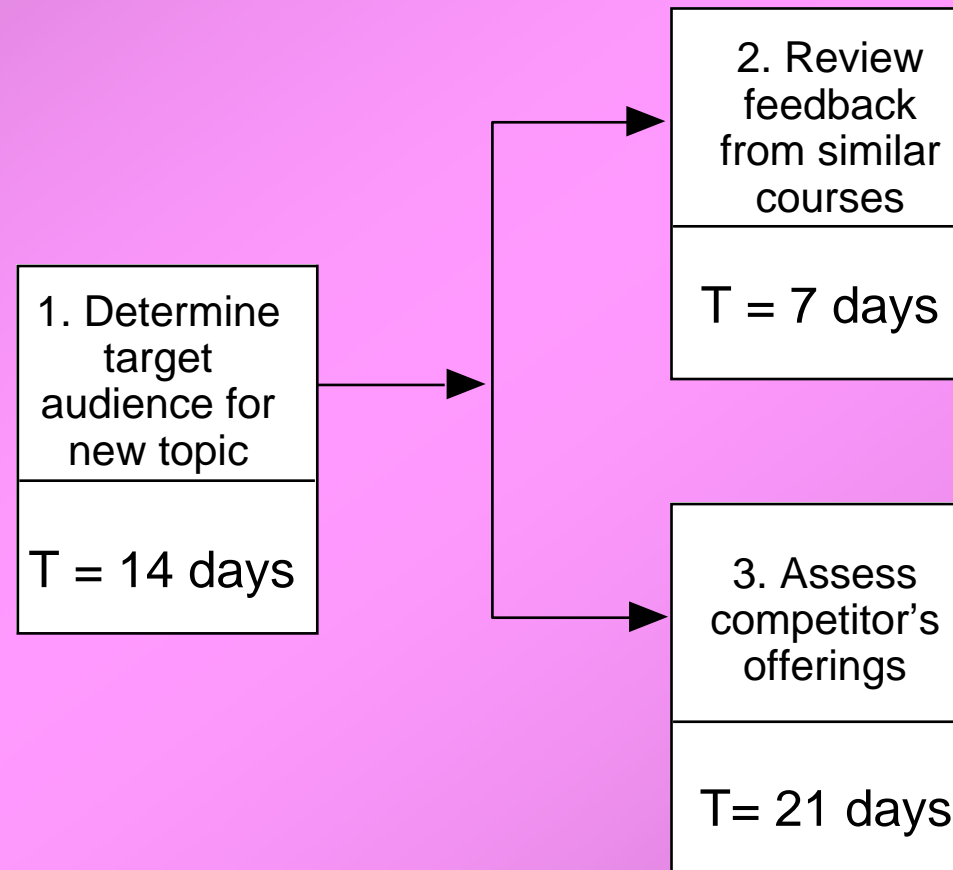
Step-by-Step Construction

◆ Step 5 Find the Next Task



Step-by-Step Construction

◆ Step 6 Detail the Chart



Step-by-Step Construction

◆ Step 7 Find the Critical Path

Finding the critical path by calculating the slack

Earliest Start (ES)	Earliest Finish (EF)
Latest Start (LS)	Latest Finish (LF)

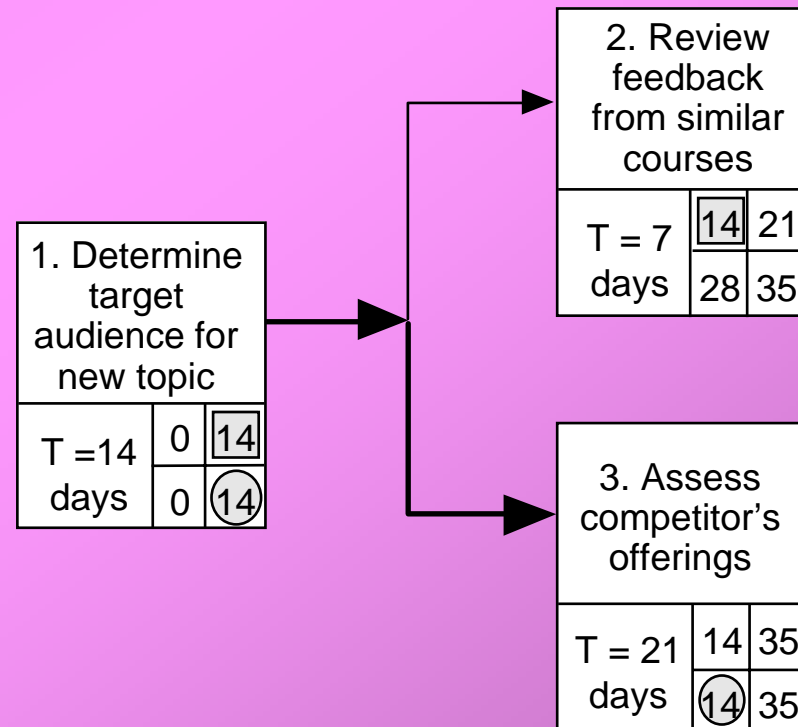
ES = The *largest* EF of any *previous* connected task

EF = ES + the time to complete the task

LS = LF - the time to complete the task

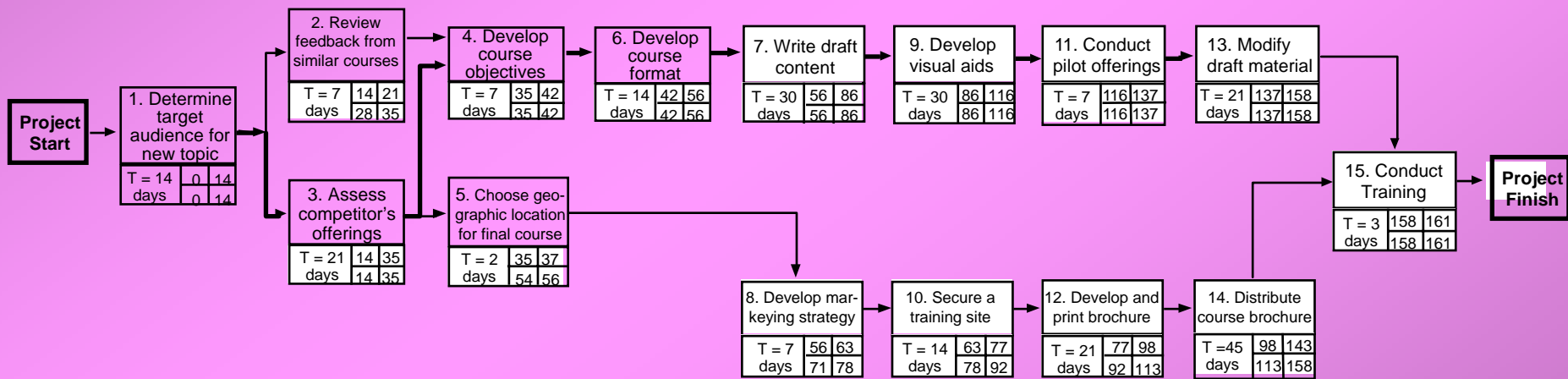
LF = The *smallest* LS of any connected *following* task

When ES = LS AND EF = LF , that task is on the critical path, and therefore there is no schedule flexibility in this task.



Step-by-Step Construction

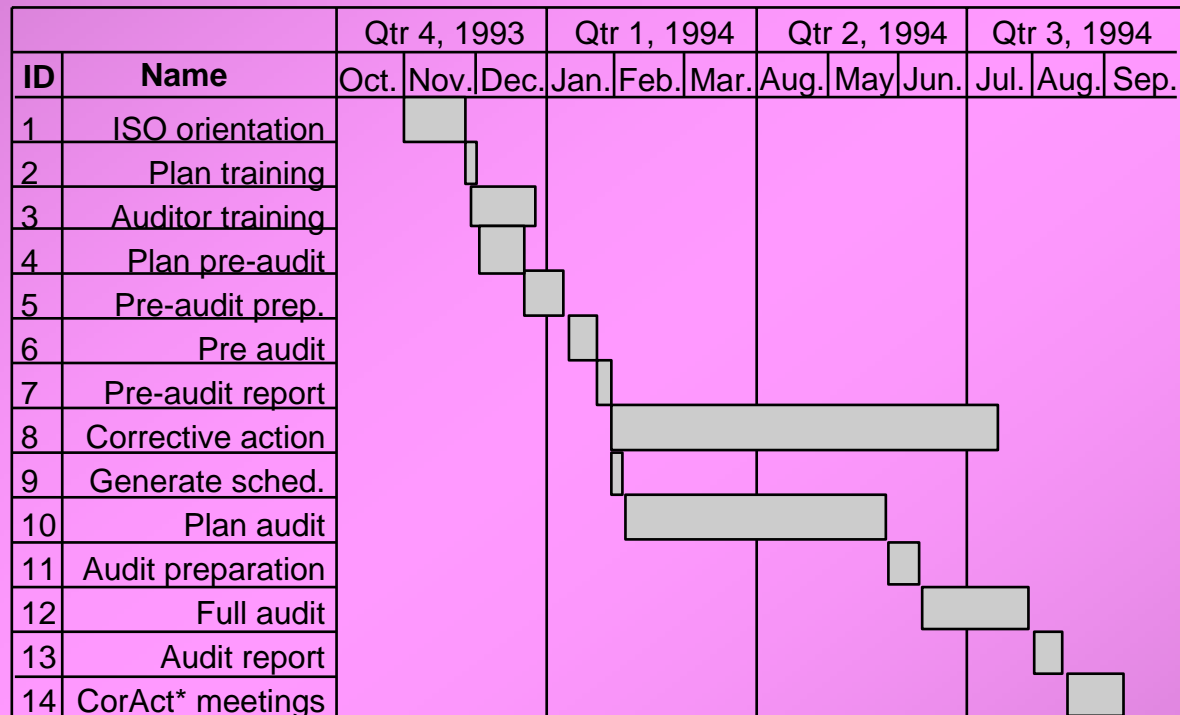
◆ Step 7 Find the Critical Path (final AND)



Project duration: 161 days

Gantt Chart Example (AND Variation)

ISO 9000 Audit Schedule



Key Dates

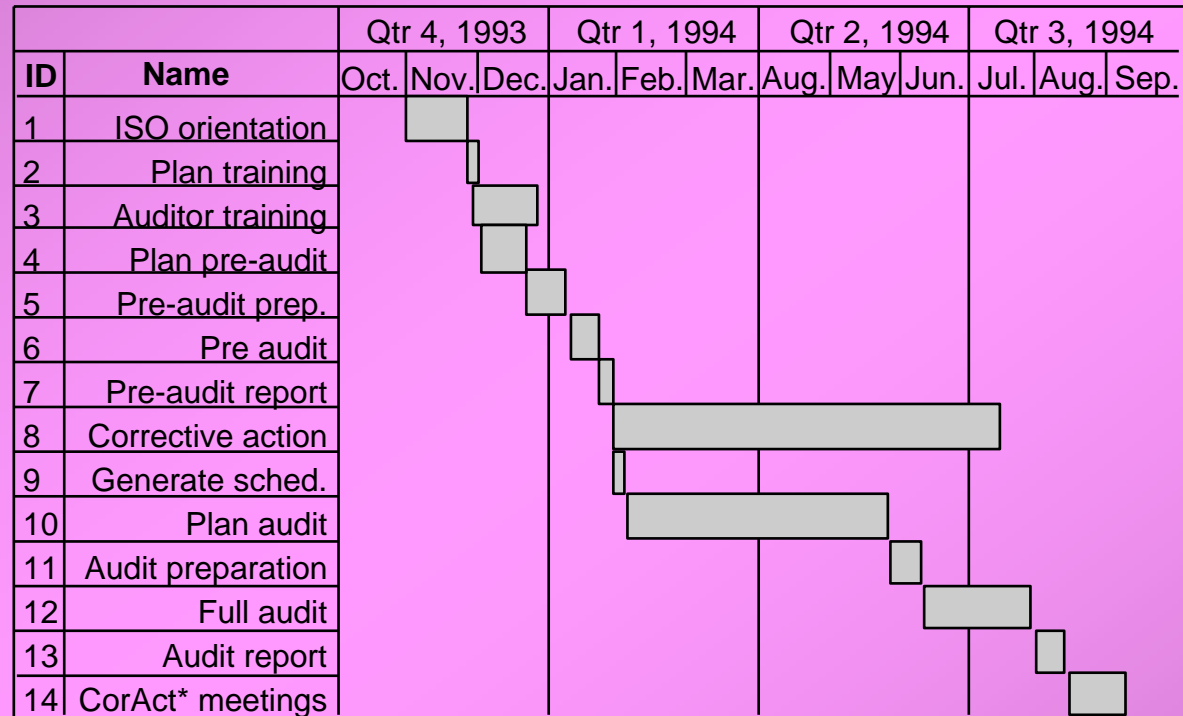
* CorAct = Corrective action

- | | | | |
|------|---|------|-------------------------------------|
| 1/3 | Release documentation request for pre-audit | 2/25 | Release full audit schedule |
| 1/21 | All documentation for pre-audit collected | 6/13 | Commence full audit |
| 1/28 | Hold pre-audit orientation meeting | 7/29 | Finish full audit |
| | | 8/12 | Hold full audit orientation meeting |

Information provided courtesy of BGP

Gantt Chart Example (AND Variation)

ISO 9000 Audit Schedule



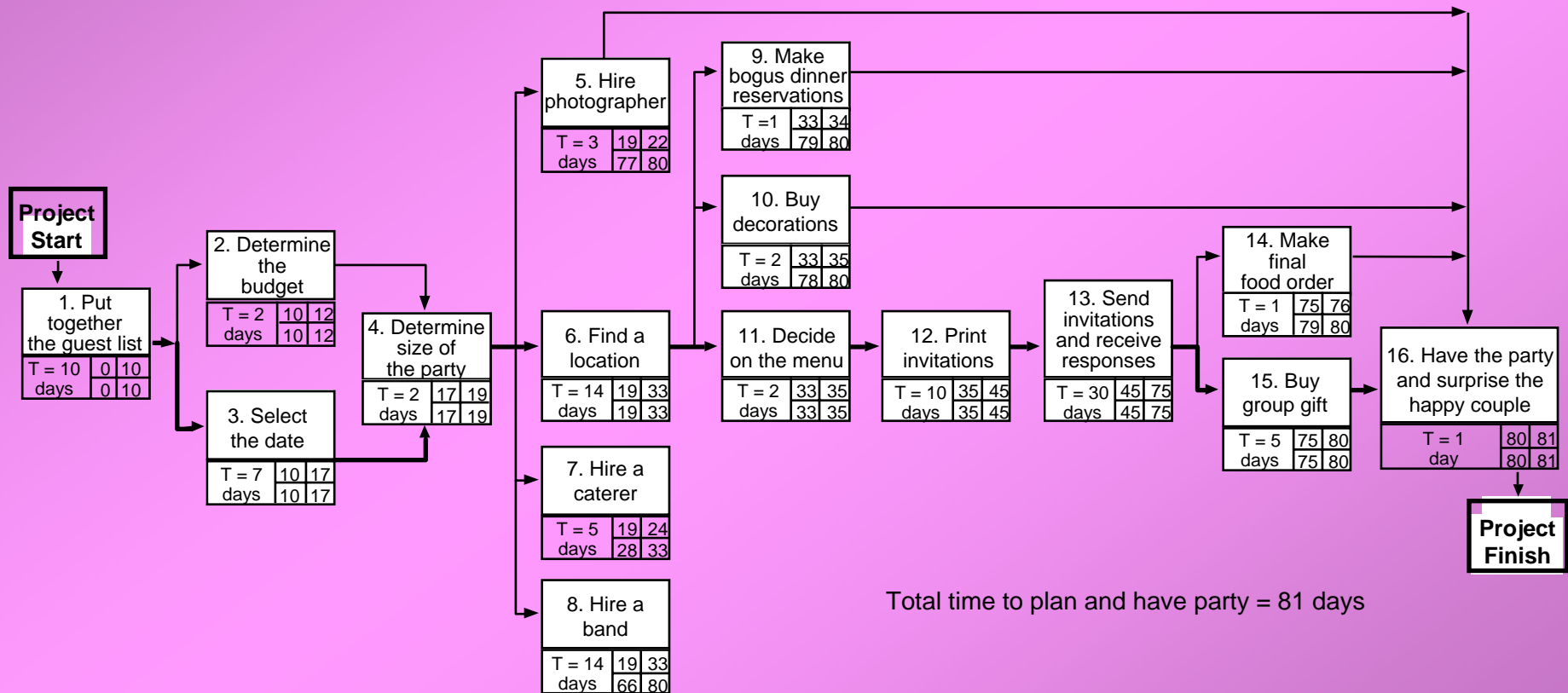
Key Dates

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| | | 8/12 | Hold full audit orientation meeting |

Activity Network Diagram Example

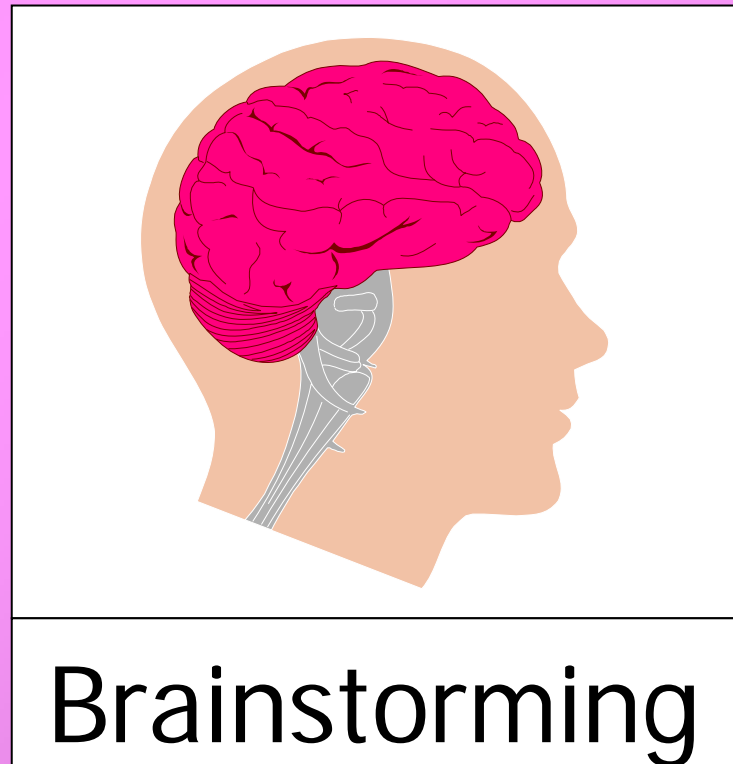
Pulling Off a Surprise Anniversary Party



Back

Brainstorming

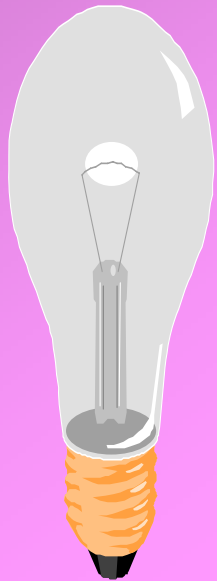
Brainstorming is a procedure that allows a group to express problem areas, ideas, solutions, or needs. It allows each participant to state their opinion in a non-threatening environment. Brainstorming helps a group create many ideas in as short a time as possible. Brainstorming can be used in two ways: **structured** or **unstructured**.



Brain Storming

Brainstorming is simply listing all ideas put forth by a group in response to a given problem or question.

To conduct a successful brainstorm:



- Make sure everyone understands and is satisfied with the central question before you open up for ideas.
- You may want to give everyone a few seconds to jot down a few ideas before getting started.
- Begin by going around the table or room, giving everyone a chance to voice their ideas or pass. After a few rounds, open the floor.
- More ideas are better. Encourage radical ideas and piggybacking.
- Suspend judgment of all ideas.
- Record exactly what is said. Clarify only after everyone is out of ideas.
- Don't stop until ideas become sparse. Allow for late-coming ideas.
- Eliminate duplicates and ideas that aren't relevant to the topic.

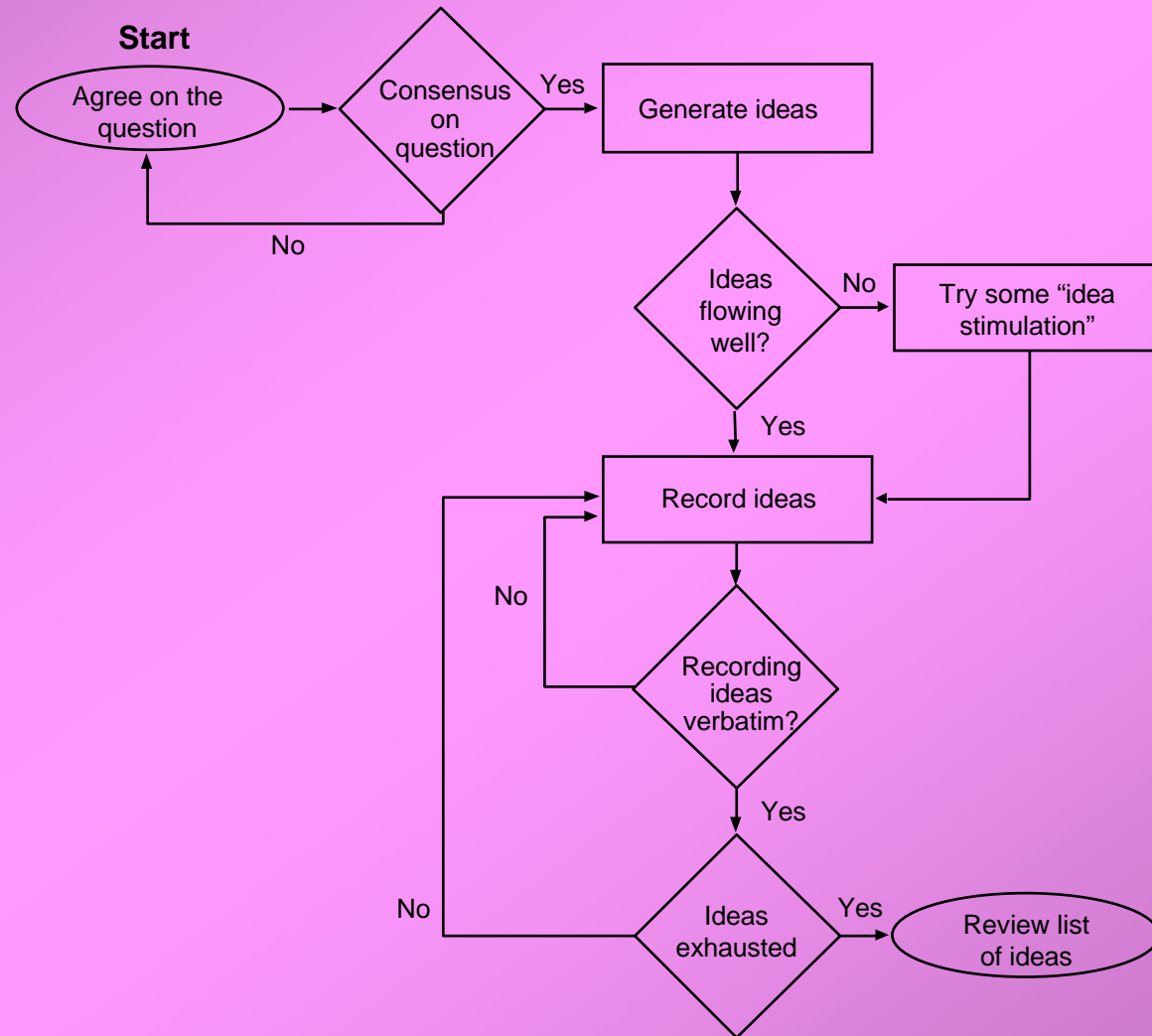
Steps of Brainstorming

- Step 1 Agree on the Question
- Step 2 Generate Ideas
- Step 3 Record Ideas
- Step 4 Check: Ideas Exhausted?
- Step 5 Review List of Ideas

Brainstorming Essentials

- Key Success Behaviors
 - Never criticize ideas
 - Use the ideas of others as building blocks for your own
 - Record ideas as spoken
 - Listen

Steps at a Glance: Brainstorming



Back



**Cause/Effect
Fishbone**



Constructing the Cause & Effect

- Step 1 Create a Problem Statement
- Step 2 Generate the Causes
- Step 3 Construct the Diagram

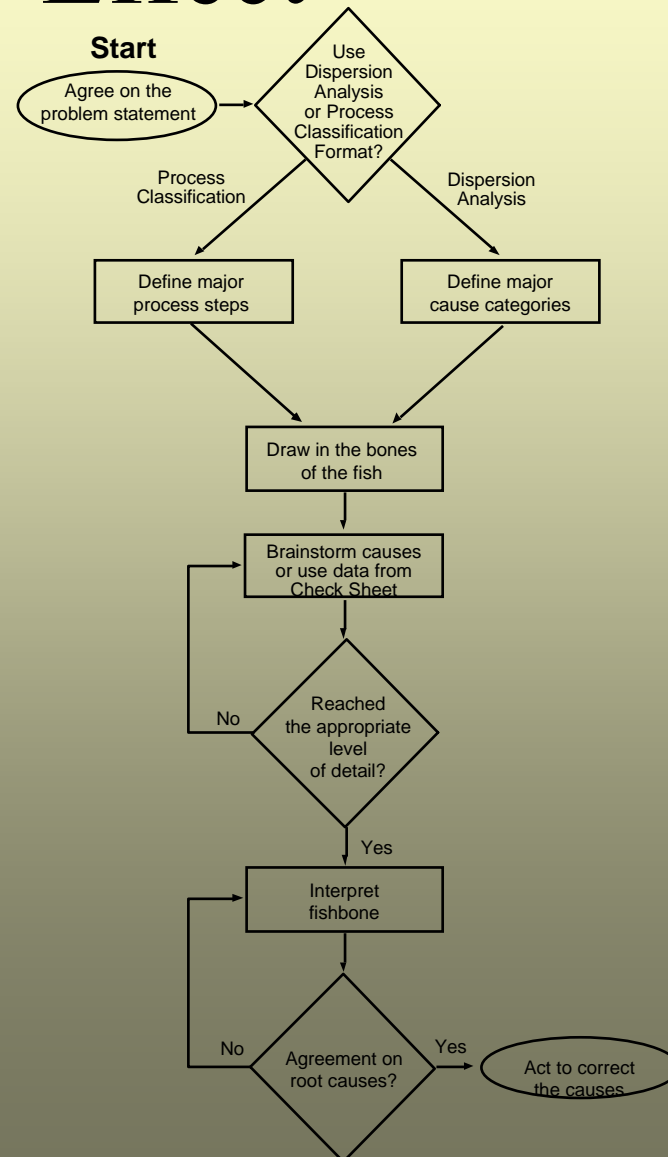
Cause & Effect Essentials

- Key Success Behaviors
 - Clearly state the problem
 - Ask “Why?” several times
 - Look for recent changes as likely causes

Suggestions for using fishbone diagrams:

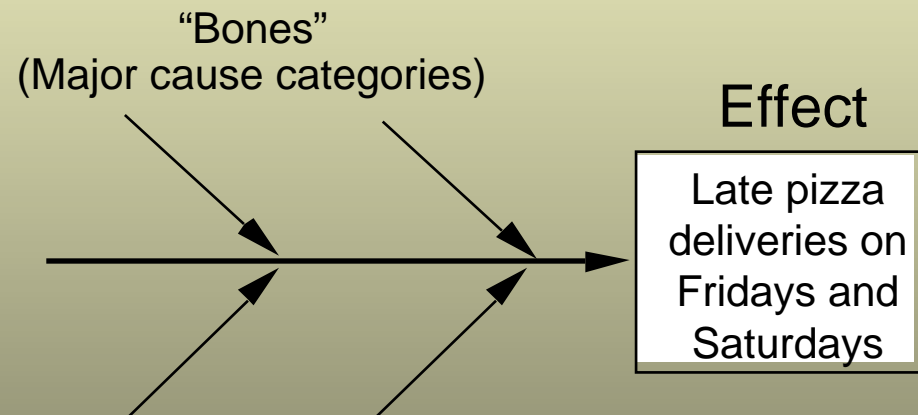
- There should be no judgment about ideas when people say them. The point is to create as many causes as possible.
- Everyone will have an opinion about what causes a problem. Organizing these ideas improves the chance that good ideas can be tested.
- Label the main bones of the fishbone in ways that are best for your problem or event.
- You can use the fishbone diagram not only to get to the root of a problem, but to help with planning.

Steps at a Glance: Cause & Effect



Step-by-Step Construction

- Step 3a Construct the Diagram:
Write Problem Statement
Causes



Step-by-Step Construction

- Step 3b Construct the Diagram:
Draw Major Cause Categories

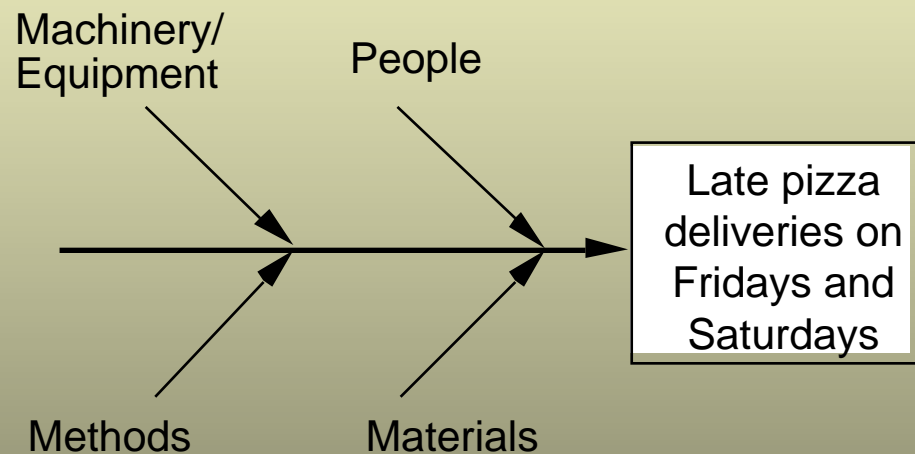
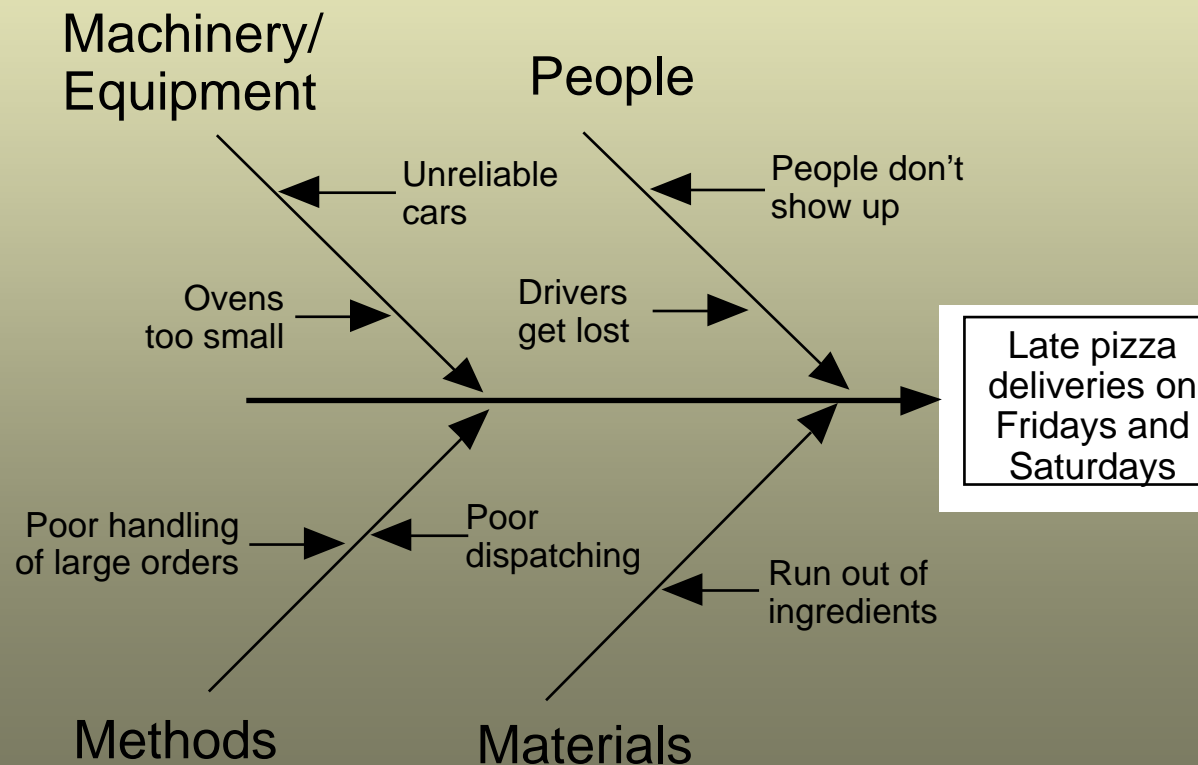


Illustration Note: In a Process Classification Type format, replace the major “bone” categories with: “Order Taking,” “Preparation,” “Cooking,” and “Delivery.”

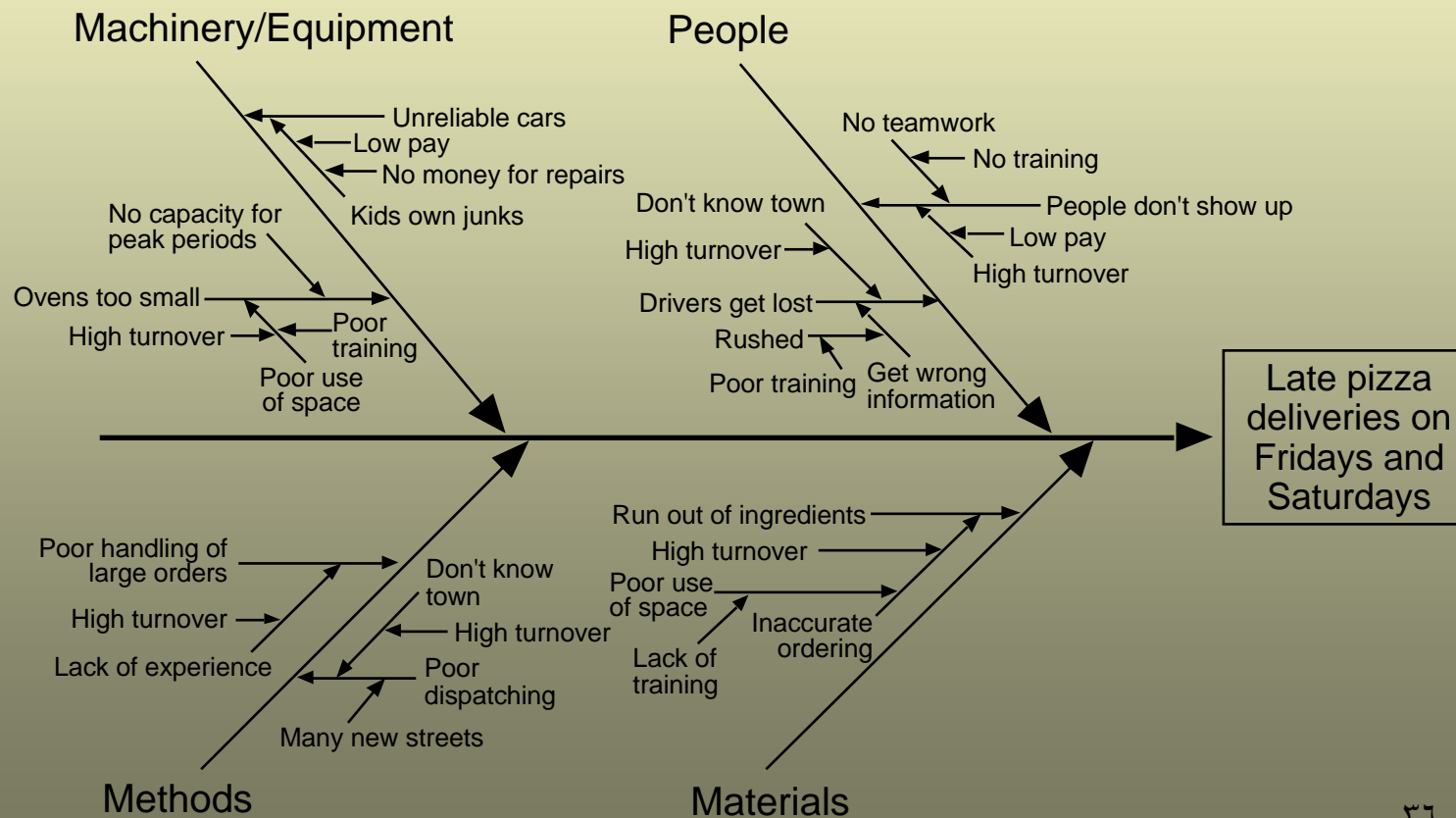
Step-by-Step Construction

- Step 3c Construct the Diagram:
Place Causes in Correct Category

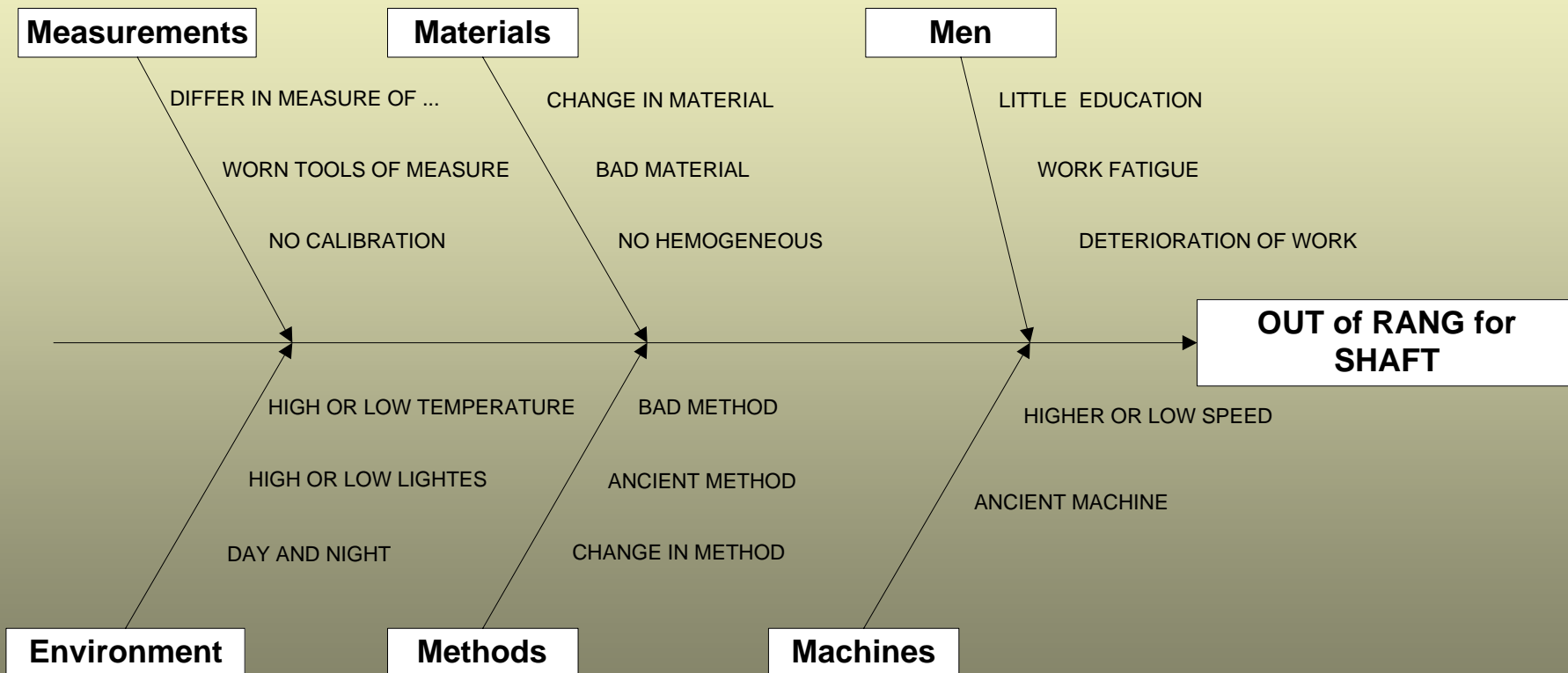


Step-by-Step Construction

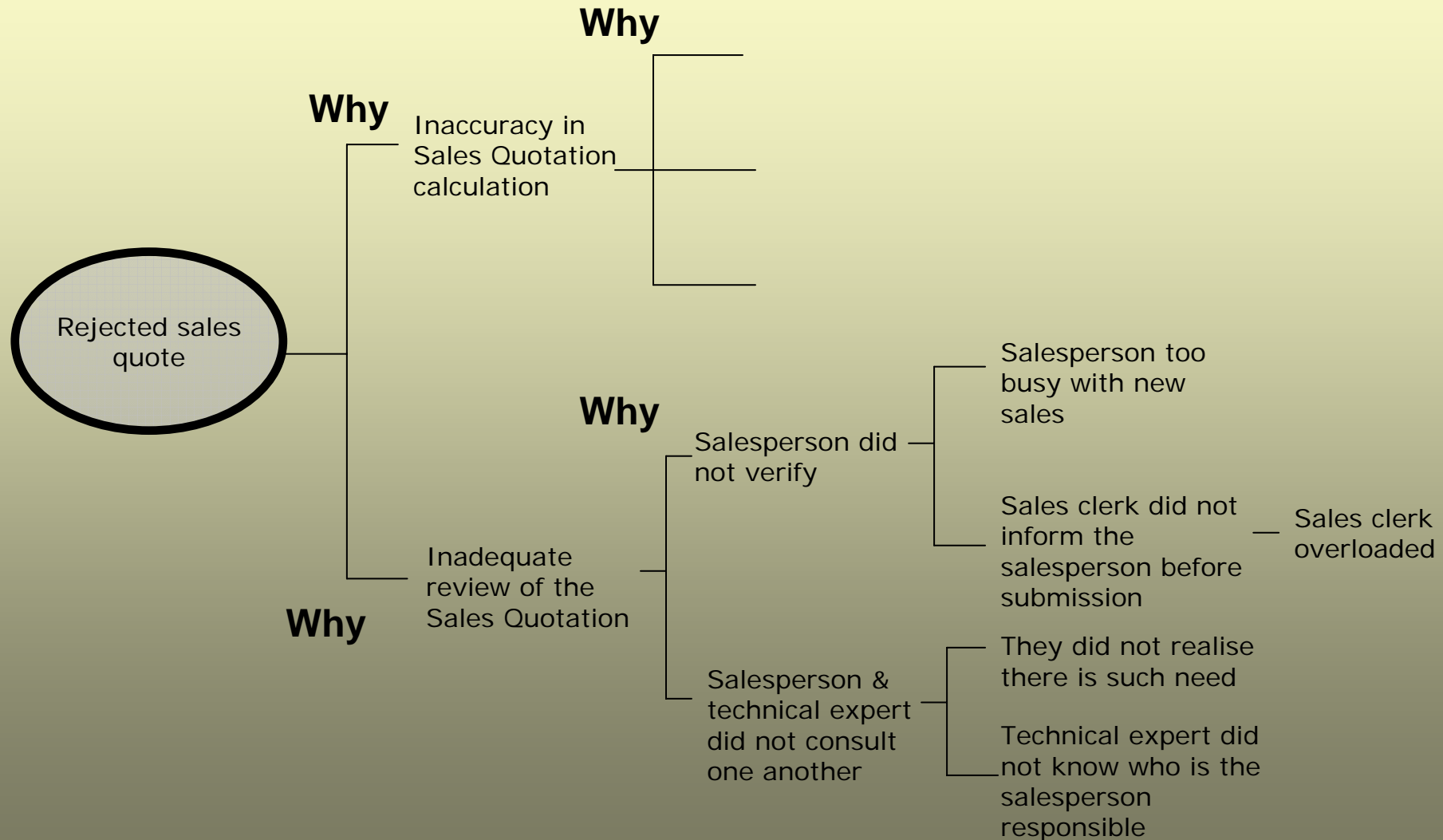
– Step 3d Construct the Diagram:
Question “Why?” for Each Cause



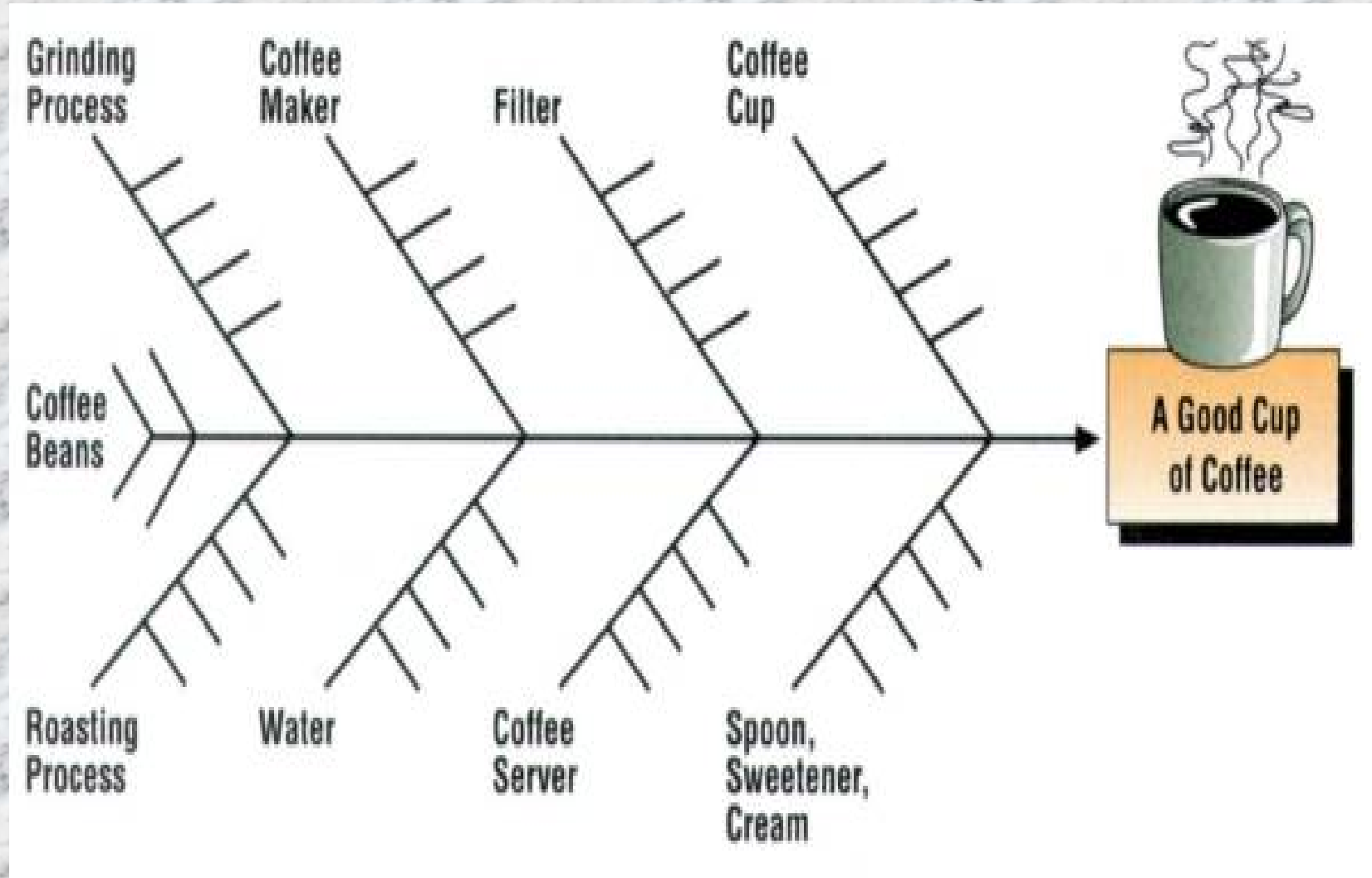
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Example: WHY-WHY Diagram

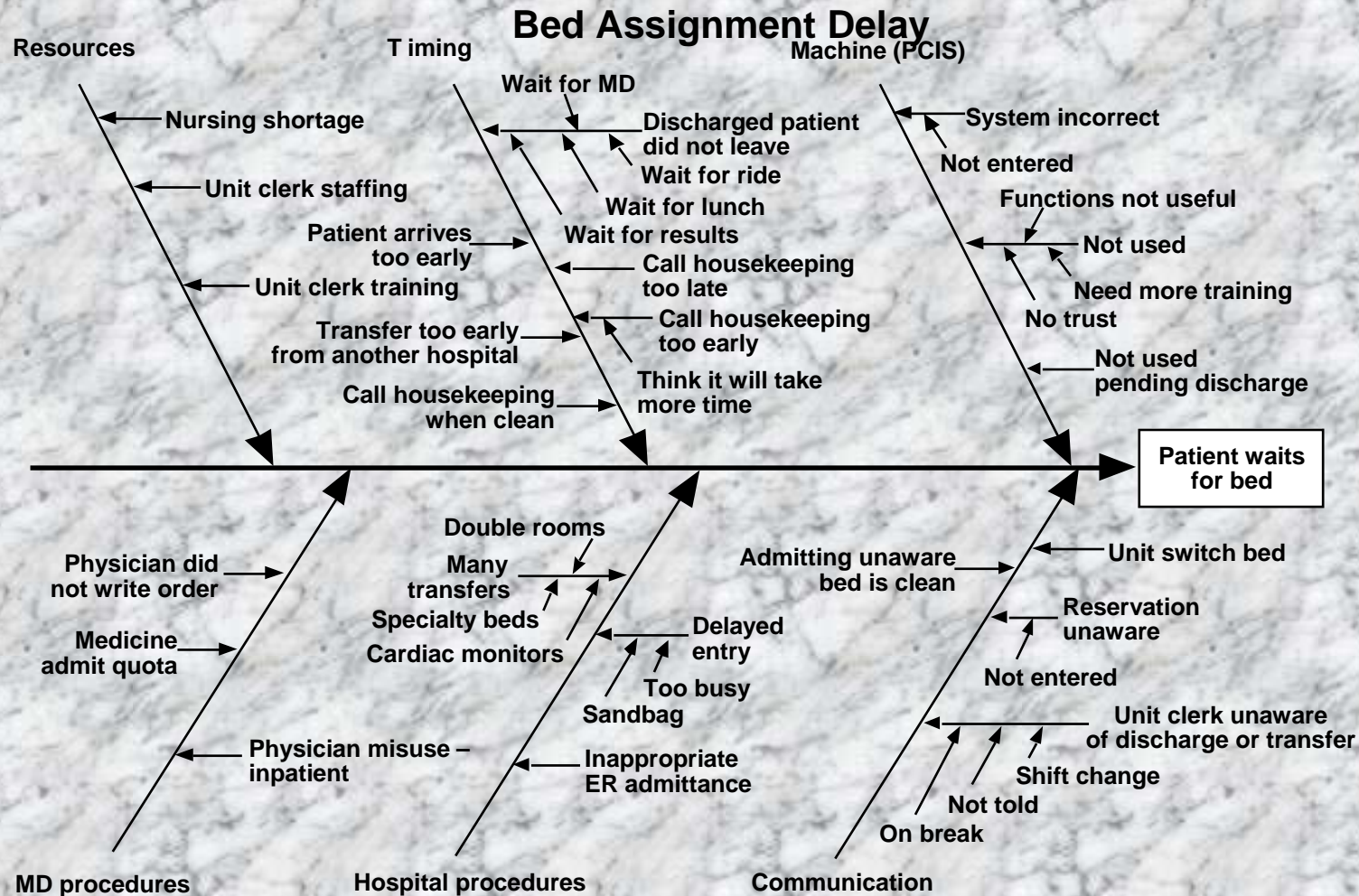


Cause and Effect Diagram



Fill in the details for what makes a good cup of coffee

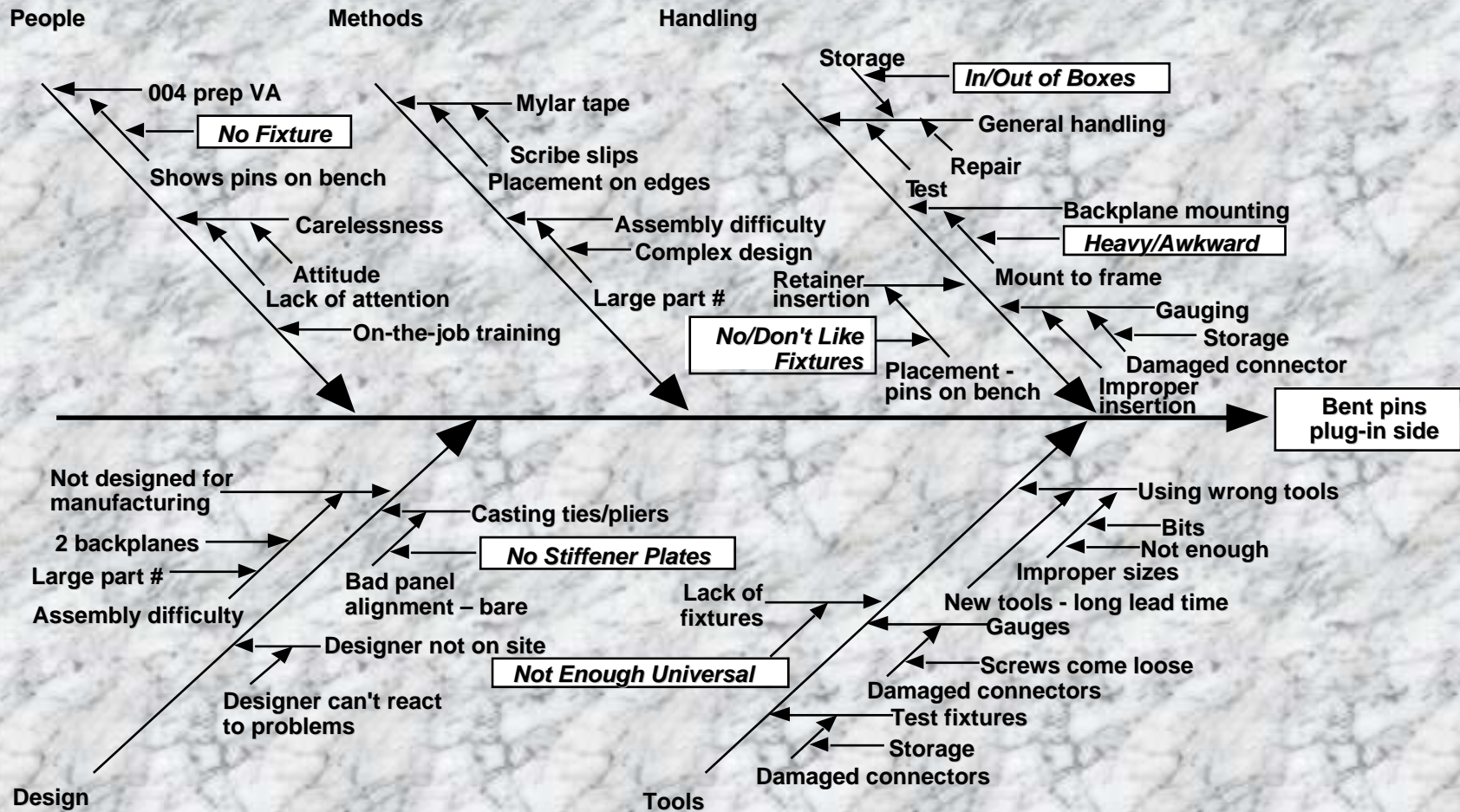
Cause & Effect Example



*Information provided courtesy of
Rush-Presbyterian-St. Luke's Medical Center*

Cause & Effect Example

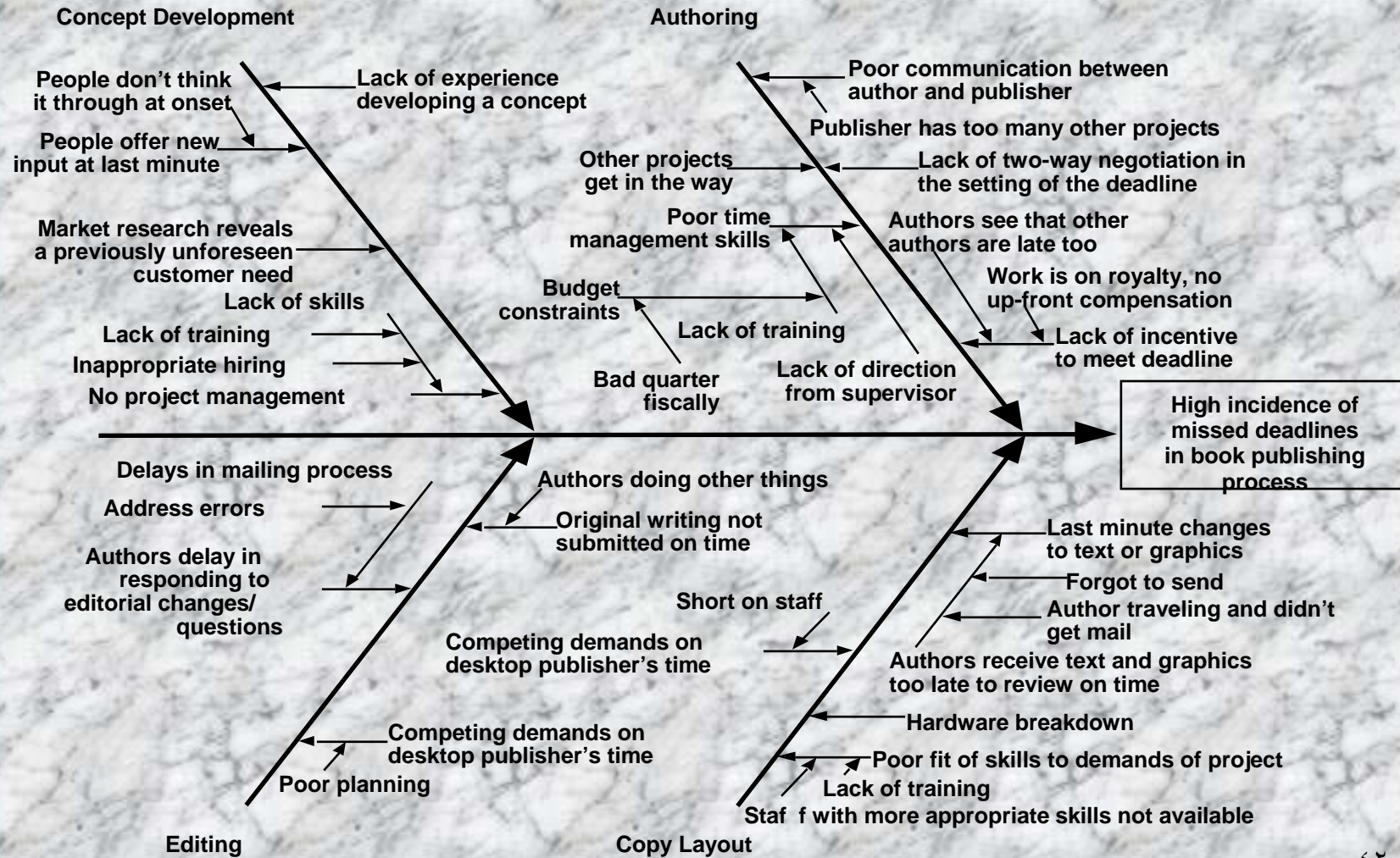
Causes for Bent Pins (Plug-In Side)



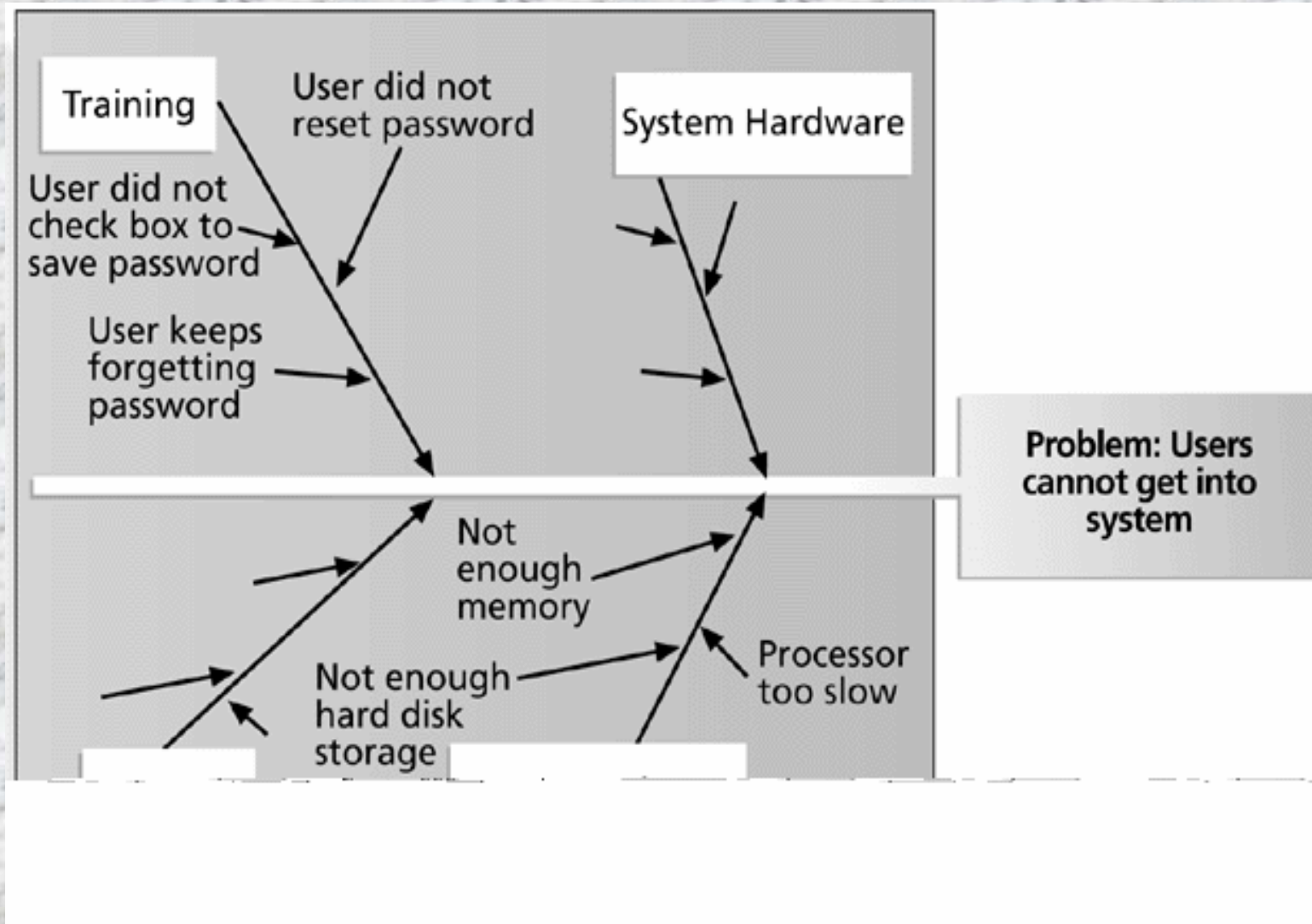
Information provided courtesy of AT&T

Cause & Effect Example

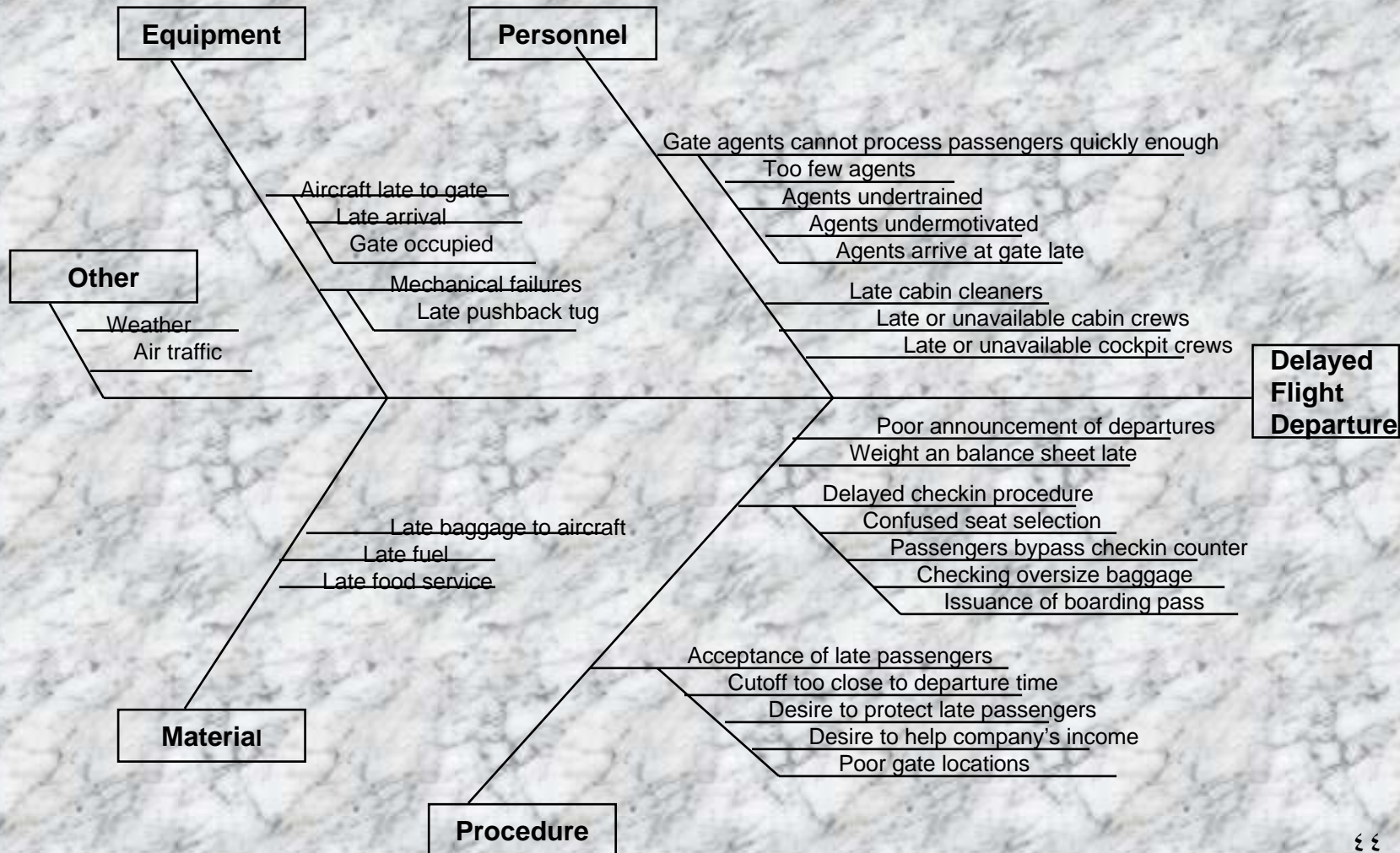
Process Classification Method



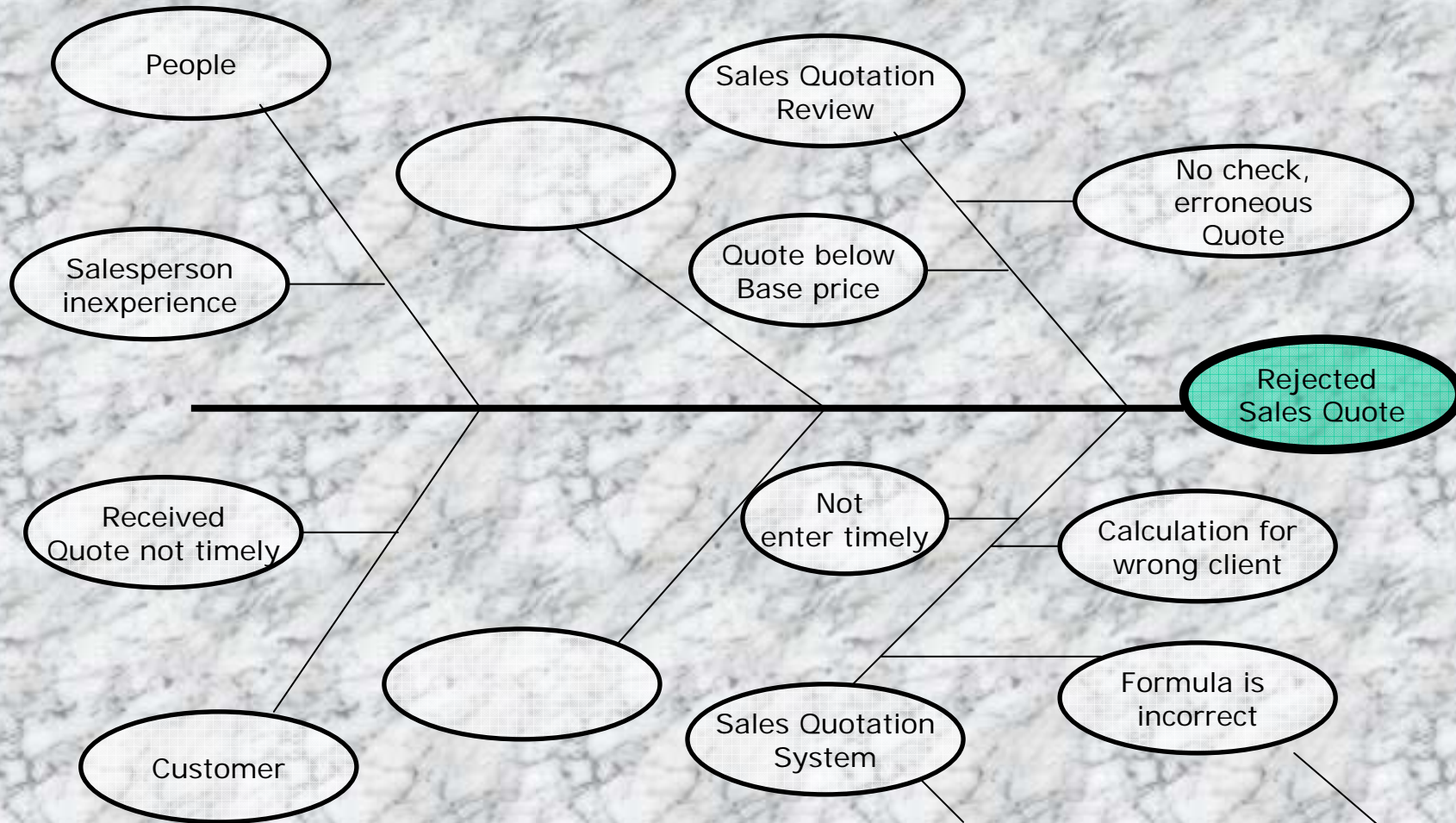
Cause & Effect Example



Cause & Effect Example



Cause & Effect Example



Back

category

cause

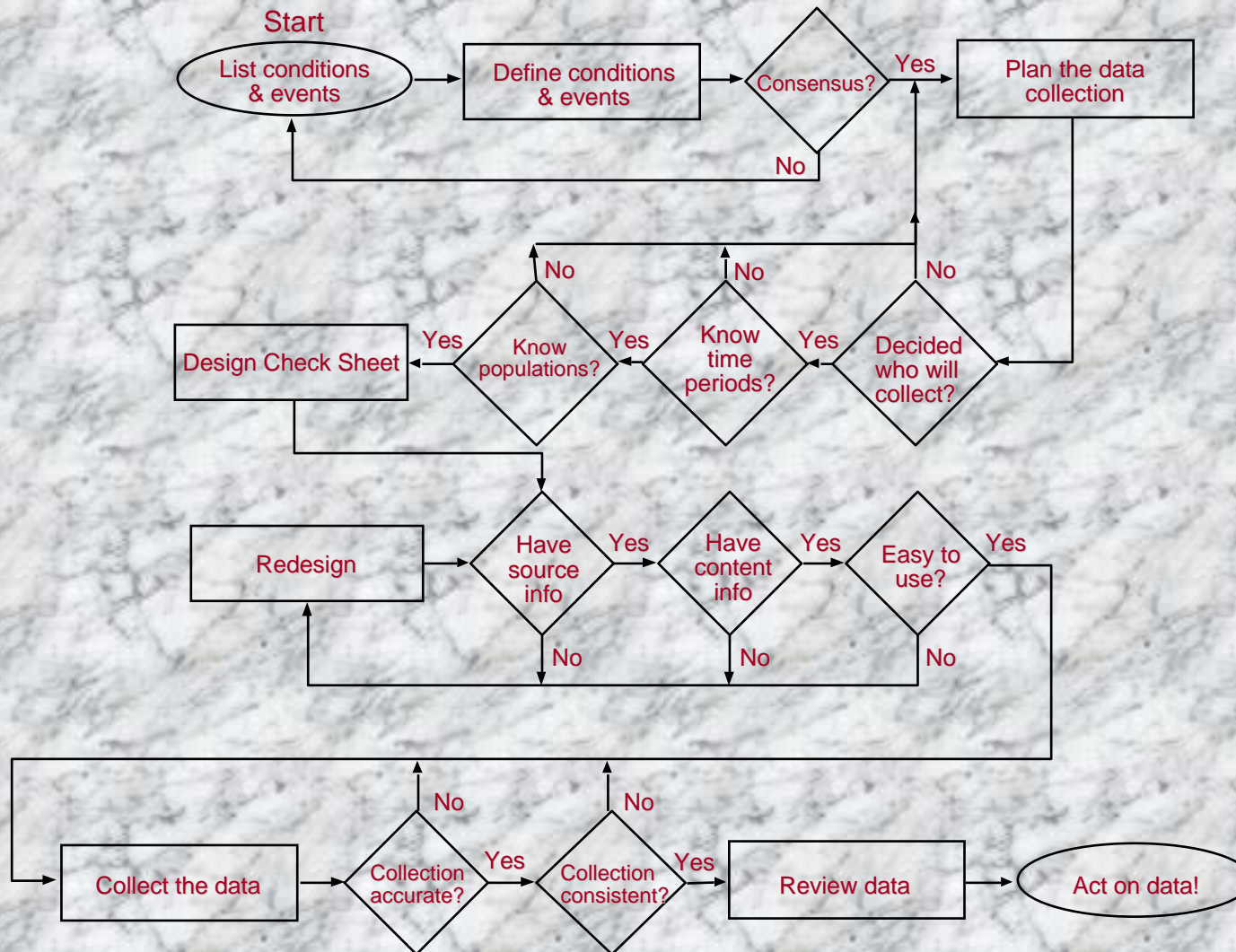
Constructing the Check Sheet

- Step 1 Agree on Definitions
- Step 2 Plan the Data Collection
- Step 3 Design the Check Sheet
- Step 4 Collect the Data

Check Sheet Essentials

- Key Success Behaviors
 - Reassure data collectors that “negative” data will not result in blame or poor performance reviews
 - Train the data collectors
 - Remember “ease of use” when designing the form

Steps at a Glance: Check Sheet



Step-by-Step Construction

– Step 3 Design the Form

Source Information (a-e)

- a** Name of project
- b** Location of data collection
- c** Name of person recording data, if it applies
- d** Date(s)
- e** Other important identifiers

Content Information (f-j)

- f** Column with defect/event name
- g** Columns with collection days/dates
- h** Totals for each column
- i** Totals for each row
- j** Grand total for both columns and rows

a	Project: Admission Delays		c	Name: (if applicable)				e	Shift: All	
b	Location: Emergency Room		d	Dates: 3/10 to 3/16						
f	Reason:	g	Date					i	Total	
			3/10	3/11	3/12	3/13	3/14	3/15	3/16	
	Lab delays		9	4	6	6	3	12	12	52
	No beds available		2	7	2	4	5	8	3	31
	Incomplete patient information		7	3	1	2	2	4	5	24
h	Total		33	28	36	30	25	47	38	j 237

Check Sheet Example

Keyboard Errors in Class Assignment

Mistakes	March			
	1	2	3	Total
Centering				8
Spelling				23
Punctuation				40
Missed paragraph				4
Wrong numbers				10
Wrong page numbers				4
Tables				13
Total	34	35	33	102

*Information provided courtesy of Millcreek Township School District,
Millcreek Township, Pennsylvania*

Check Sheet Example

Carmen's World Famous Whoopie Pies

Project: <i>Types of defects in finished pies</i>	Data collected by: <u>Carl</u>				Dates: <u>June 20-26</u>			
	Location: <u>Heavenly, Maine plant</u>				Lot size: <u>200</u>			
Defect	June 20	June 21	June 22	June 23	June 24	June 25	June 26	Total
Too much cream								24
Too little cream	--					--		9
Too crumbly								21
Too big						--		13
Too small			--					14
Not sweet enough	--					--		9
Not chocolaty enough	--	--		--	--	--	--	1
Has a bite in it						--	--	6

Back

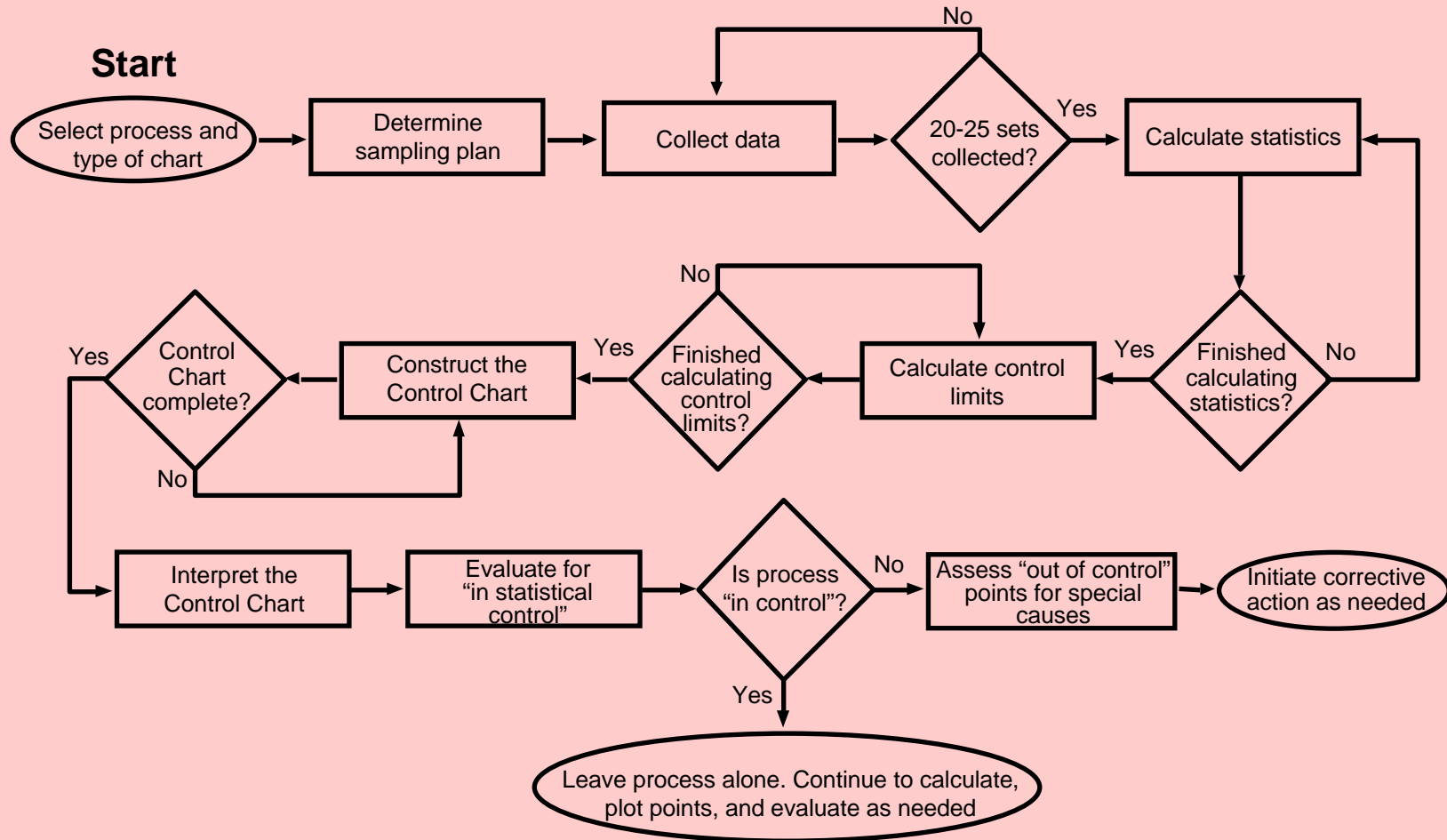
Constructing the Control Chart

- Step 1 Select the Process
- Step 2 Determine Sampling Plan
- Step 3 Initiate Data Collection
- Step 4 Calculate Statistics
- Step 5 Calculate Control Limits
- Step 6 Construct the Chart
- Step 7 Interpret the Chart

Control Chart Essentials

- Key Success Behaviors
 - Don't "Control Chart" everything—be selective
 - Provide careful preparation and support
 - When in doubt, consult with an expert

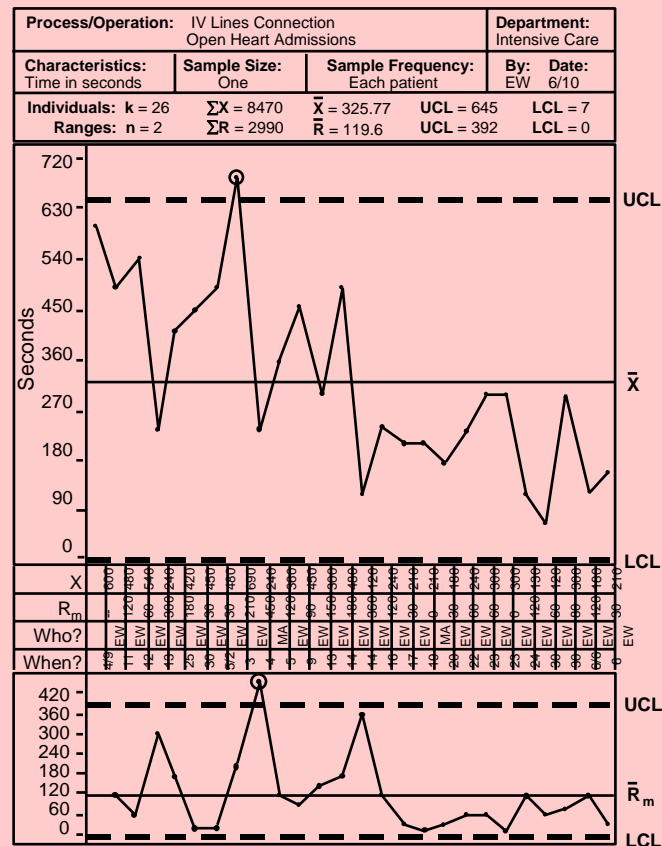
Steps at a Glance: Control Chart



Control Chart Example

◆ Individuals & Moving Range

IV Lines Connection Time

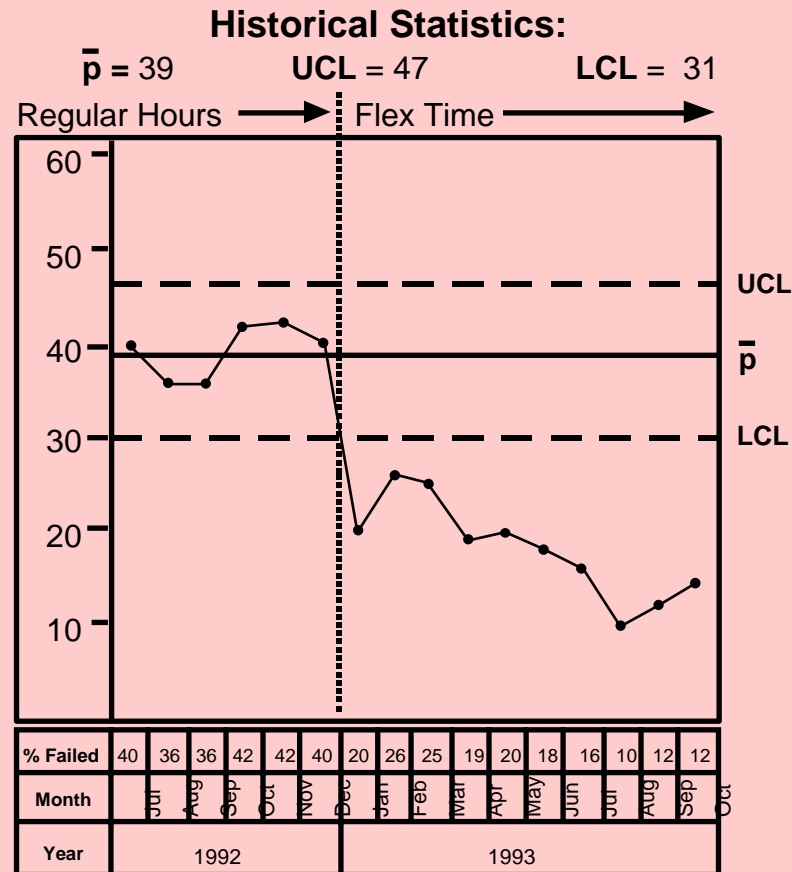


Information provided courtesy of
Parkview Episcopal Medical Center

Control Chart Example

◆ \bar{p} Chart

General Dentistry: Percent of Patients Who Failed to Keep Appointments



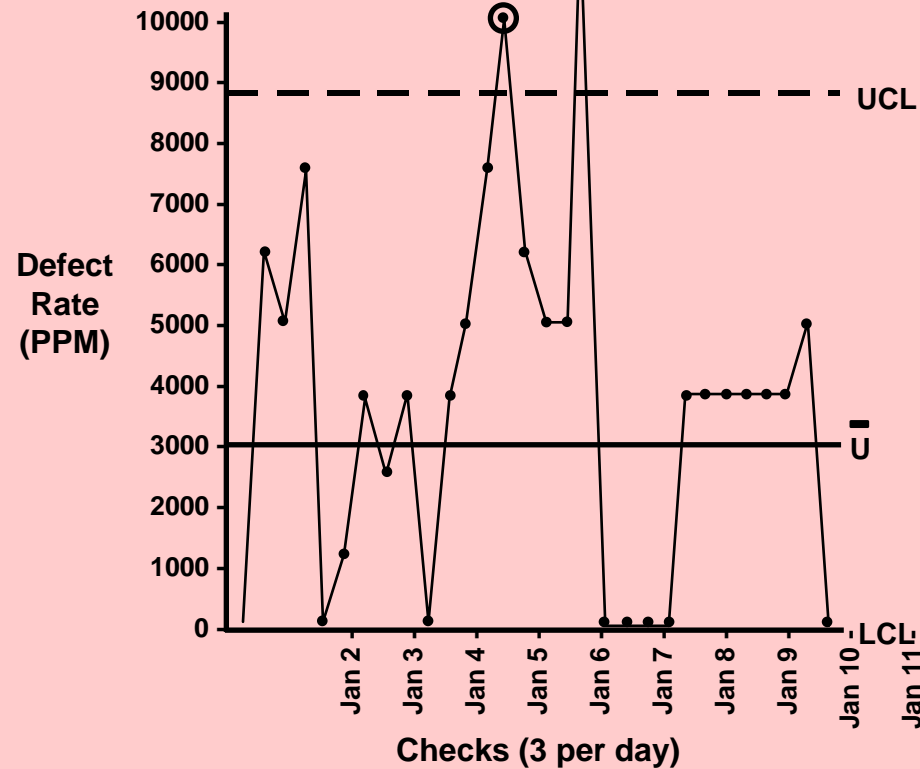
*Information provided courtesy of U.S. Navy,
 Naval Dental Center, San Diego*

Control Chart Example

◆ u Chart

Shop Process Check Solder Defects

Historical Ave.: 2974 ppm
Historical UCL: 8758 ppm
Historical LCL: 0 ppm



Information provided courtesy of AT&T

Control Chart Example

◆ Average & Range

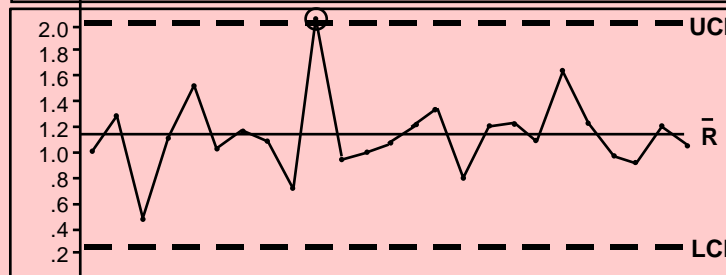
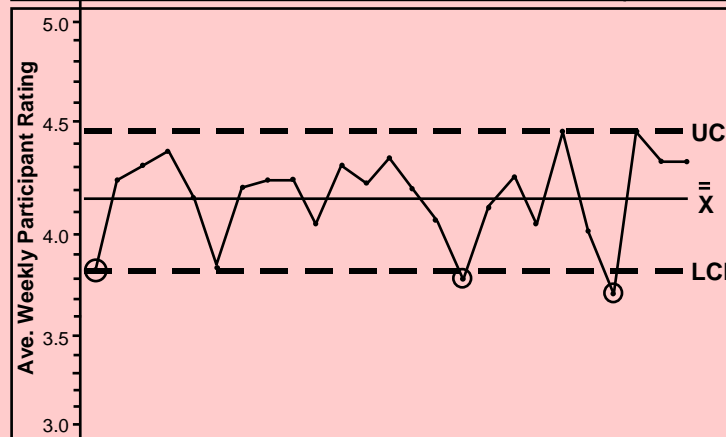
\bar{X} & R Chart

Overall Course Evaluations

n = 10 evaluations randomly sampled each week

1-Not at all 2-Not very 3-Moderately 4-Very 5-Extremely

Wk #	\bar{X}	R
1		
2	3.76	1.01
3	4.21	1.27
4	4.29	0.48
5	4.36	1.32
6	4.13	1.52
7	3.77	1.03
8	4.17	1.15
9	4.21	1.07
10	4.22	0.70
11	4.00	2.66
12	4.30	0.95
13	4.20	0.99
14	4.32	1.06
15	4.18	1.21
16	4.02	1.33
17	3.71	0.78
18	4.08	1.21
19	4.23	1.23
20	3.98	1.08
21	4.46	1.64
22	3.96	1.20
23	3.63	0.96
24	4.48	0.94
25	4.69	1.46
26	4.29	1.03



Information provided courtesy of Hamilton Standard

1.14 4.13 Ave.

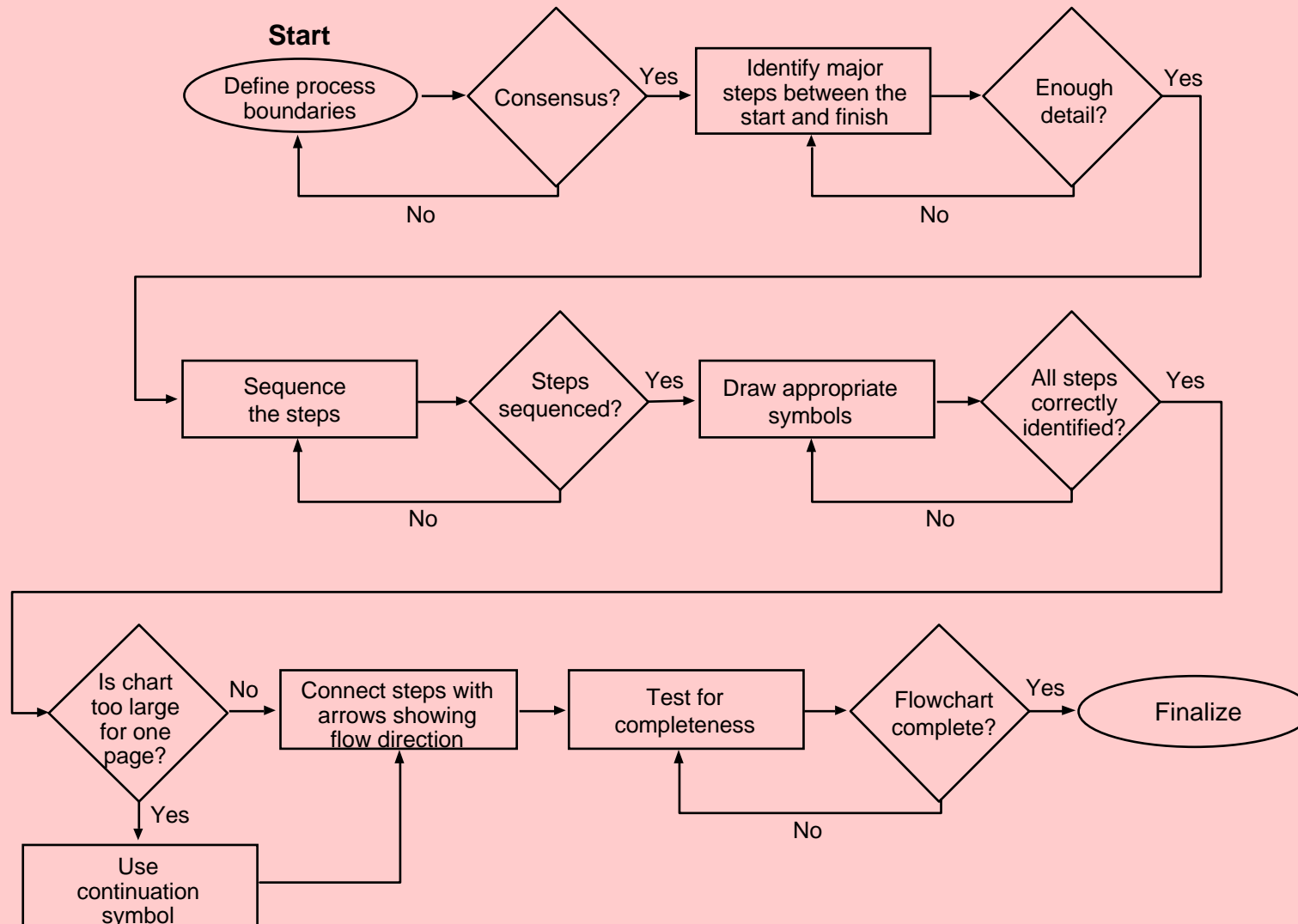
Constructing the Flowchart

- Step 1 Determine the Boundaries
- Step 2 List the Steps
- Step 3 Sequence the Steps
- Step 4 Draw Appropriate Symbols
- Step 5 Test for Completeness
- Step 6 Finalize the Flowchart



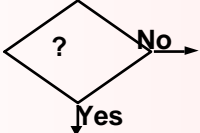



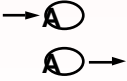

Flowchart Essentials

- Key Success Behaviors
 - Stay focused on what the team is trying to achieve
 - Be open to each person's suggestions for changes
 - Persevere—hard work will be rewarded later

Steps at a Glance: Flowchart

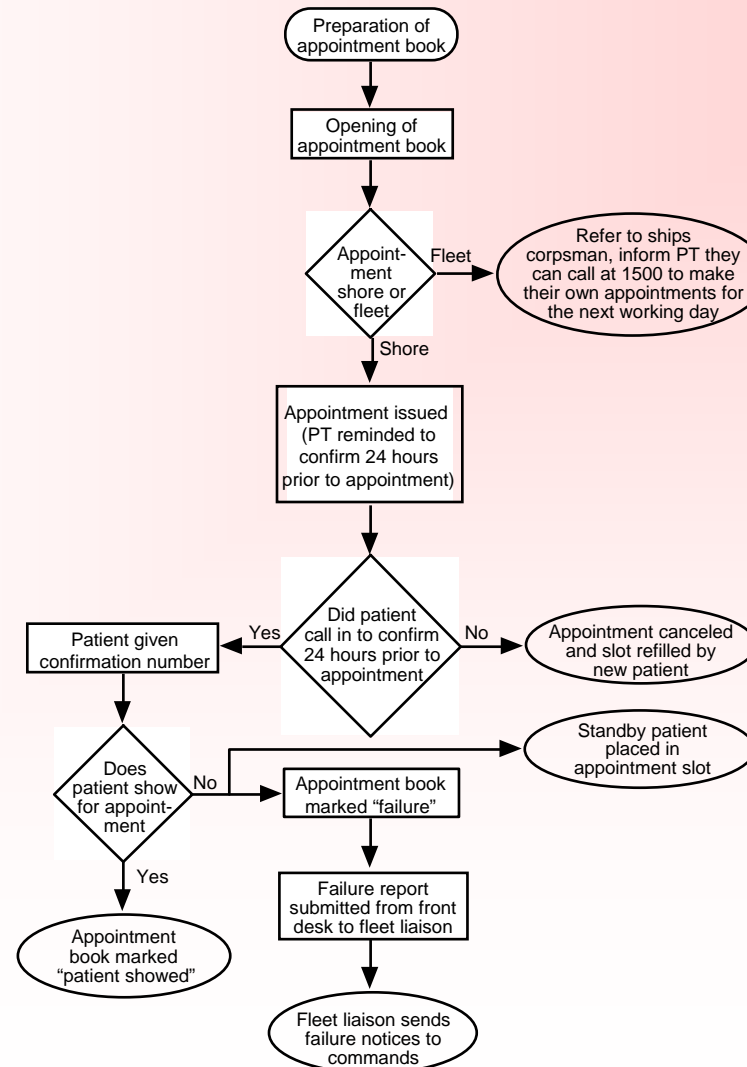


Flowchart Symbols

Symbol	Represents	Detail/Example
	Start/End Input/Output	Request for proposal, request for new hire, raw material
	Task, action, execution point	Hold a meeting, make a phone call, open a box
	Decision point	Yes/no Accept/reject Pass/fail Criteria met/not met
	Document	A report or form is filled out, job request, meeting minutes
	Shadow signifies additional flowchart for this task	A major task has subtasks not needed for this study or subtasks not included due to limited space
	Delay	Waiting for service, report sitting on a desk
	Continuation	Go to another page, go to another part of the chart
	Arrow	Shows direction or flow of the process steps

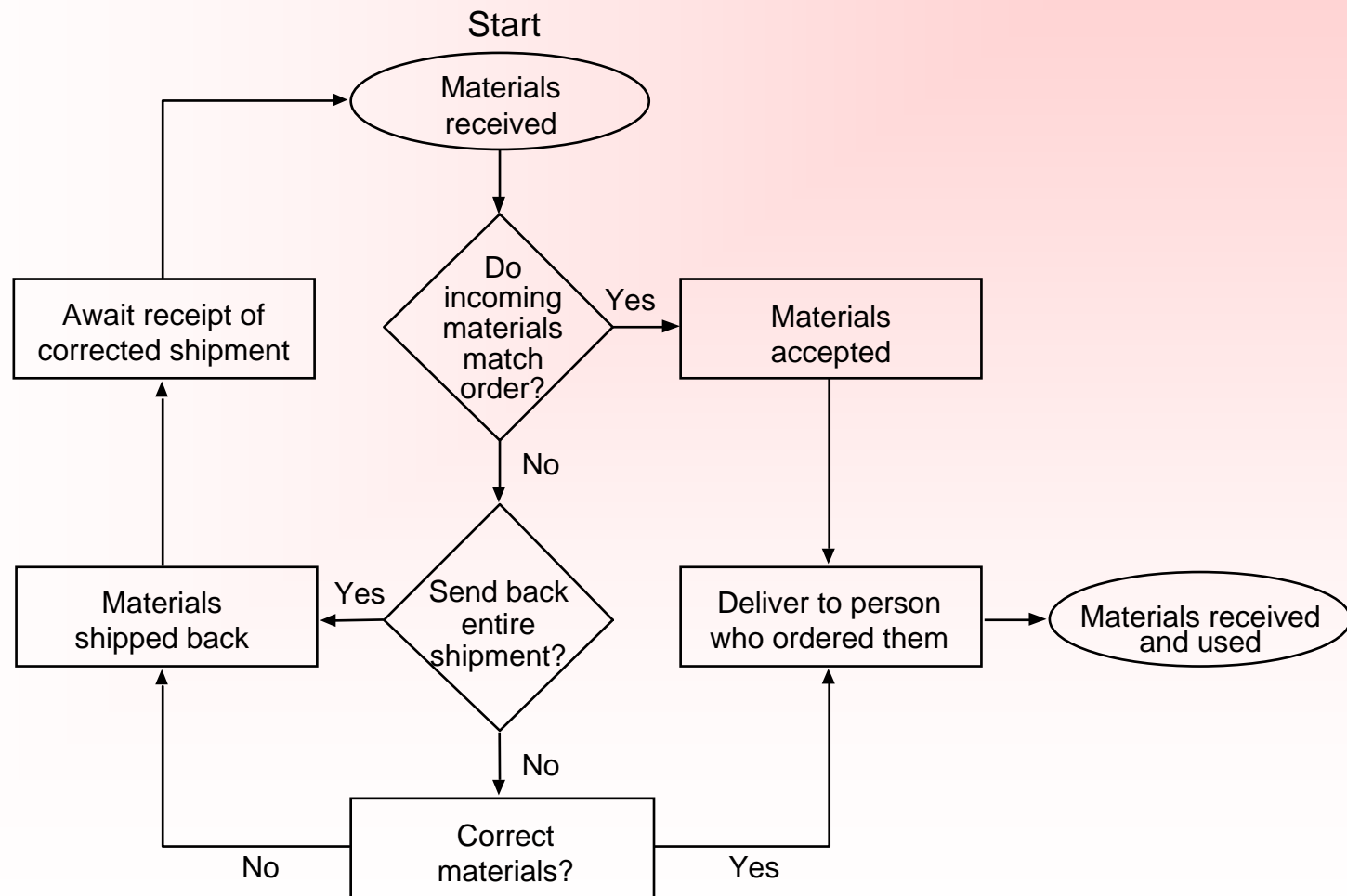
Flowchart Example

Proposed Patient Appointment Procedure



Flowchart Example

Receiving Materials



Back

Constructing the Force Field

- Step 1 Brainstorm the Forces
- Step 2 Prioritize the Forces

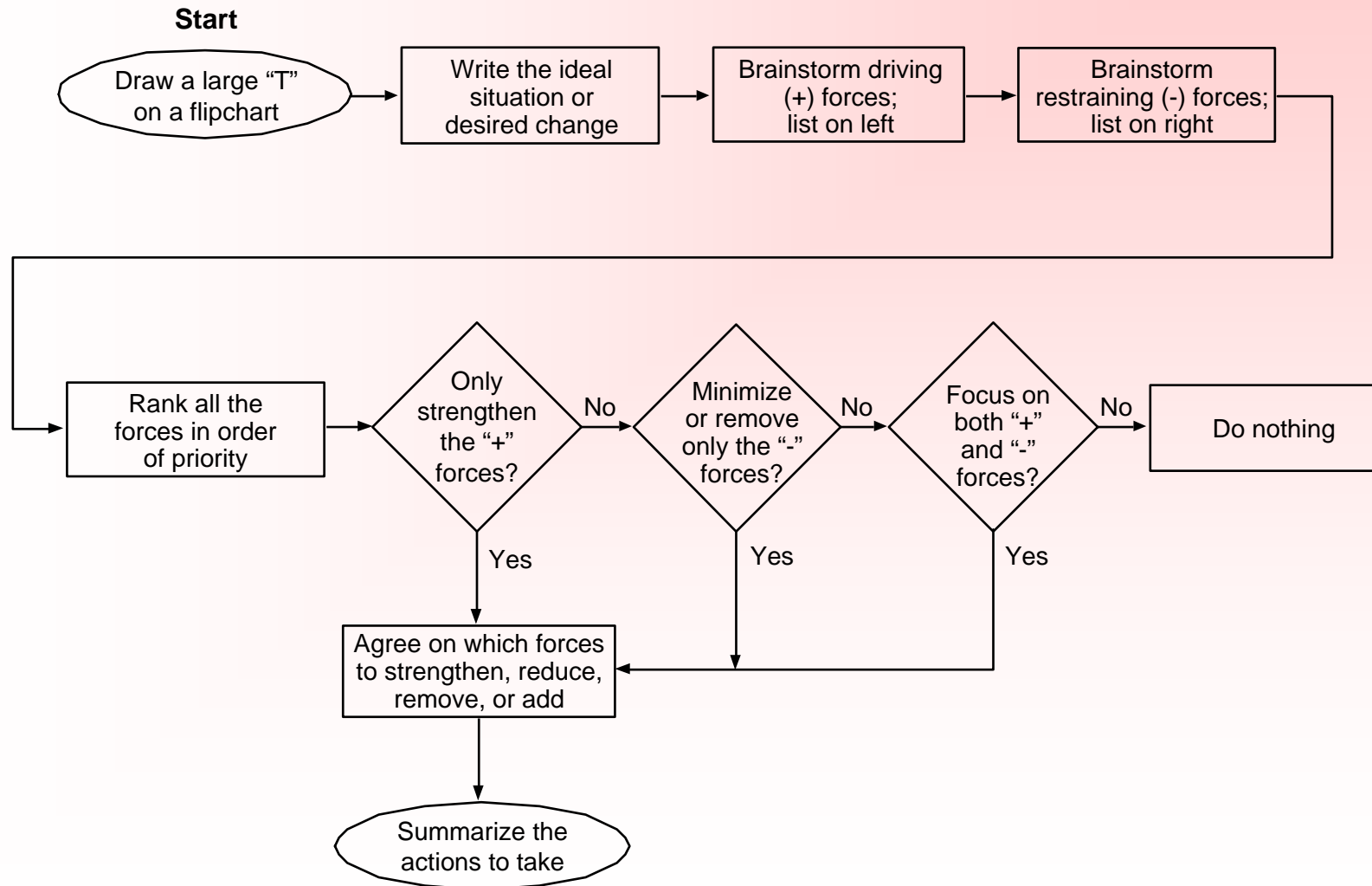
Purpose of force Field

A force field analysis helps teams find out what is driving, slowing, or preventing change. The tool helps a team to work together, to find a starting point from which to take action, and to show both sides of the change issue.

Force Field Essentials

- Key Success Behaviors
 - Clearly define both the current situation and the desired situation
 - Clearly state the importance of filling the gap between the two situations
 - Keep focused on the purpose at all times
 - Look closely at all of the forces at work in implementing the change
 - Be keenly aware of your own biases and try not to “sell” others

Steps at a Glance: Force Field Analysis



Force Field Analysis Example

Conduct A Weekly Training Program For Teachers To Learn State Test Objectives Integration

Driving Forces (+)

- The Superintendent is very supportive
- (3) Will improve state test scores
- (1) Teachers are involved in decision making to impact instruction
- Teachers meet weekly already
- (2) Principal is supportive
- Teachers are willing to try

Restraining Forces (-)

- Teachers are reluctant to have data collectors in classroom
- Time to gather data
- (2) Heightened stress
- Teachers have a set way of delivering lessons
- (1) Limited time to implement change
- Teaching to the test is not always good teaching

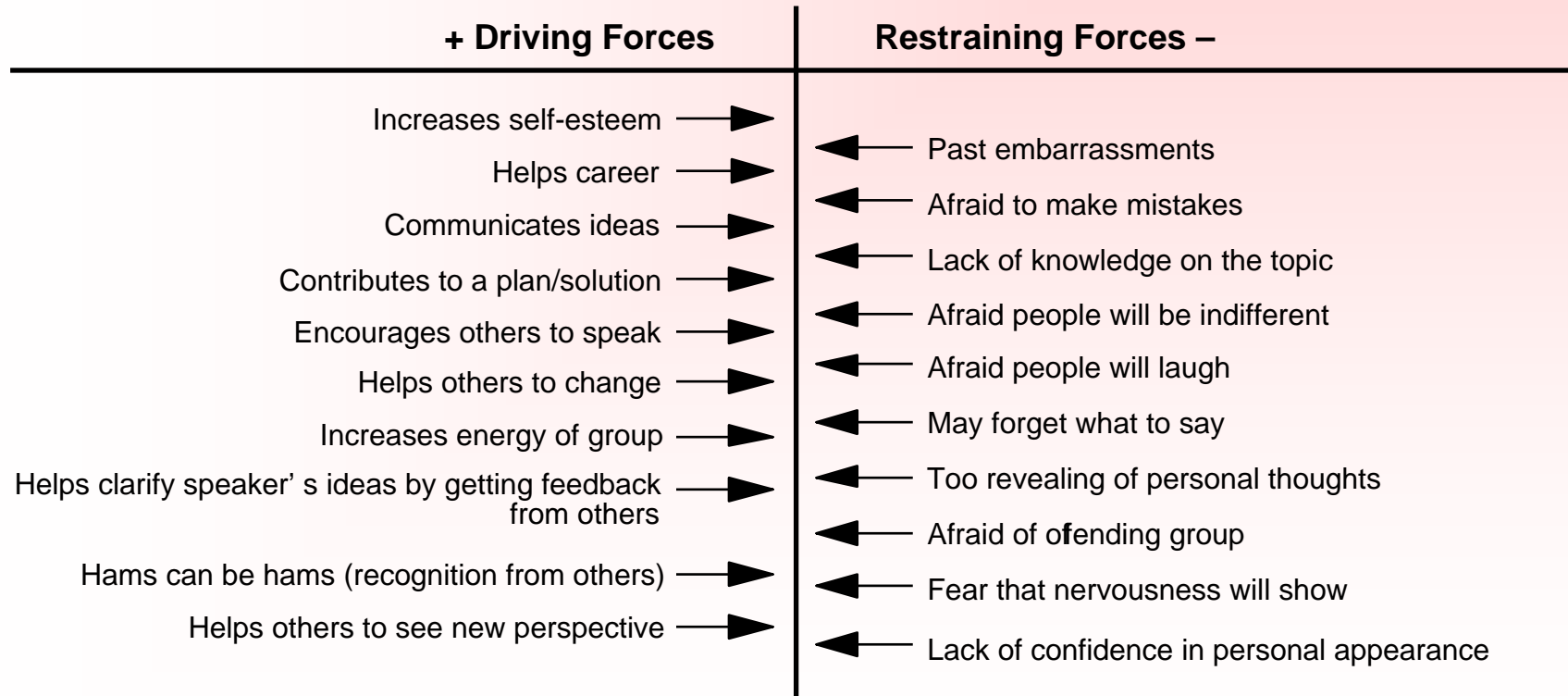
Actions:

- 1.) Let teachers know that their input is important, and that this is not a tool to evaluate their performance
- 2.) The principal will give a pep talk to teachers
- 3.) The trainer will show teachers how to take their regular lesson plans and add state test objectives.

Force Field Analysis Example

Fear of Public Speaking

Ideal state: To speak confidently, clearly, and concisely in any situation.



Force Field Analysis Example

Desired Change: Quit Smoking

+ Driving Forces		Restraining Forces –	
Clothes & breath smell like smoke	(3)	It's too hard to quit	(10)
Costs money	(8)	Many of your friends smoke	(4)
Getting hackers cough	(6)	Spouse smokes	(9)
Don't want your kids to start smoking	(10)	It's enjoyable	(6)
Know it can adversely affect your health	(9)	Work is too stressful right now to quit	(8)
Can't smoke at work	(5)	Doesn't affect physical activity level	(5)
Support group available in community	(7)	Don't want to gain any weight by quitting	(3)
		You can quit anytime, but you/re not ready yet	(2)

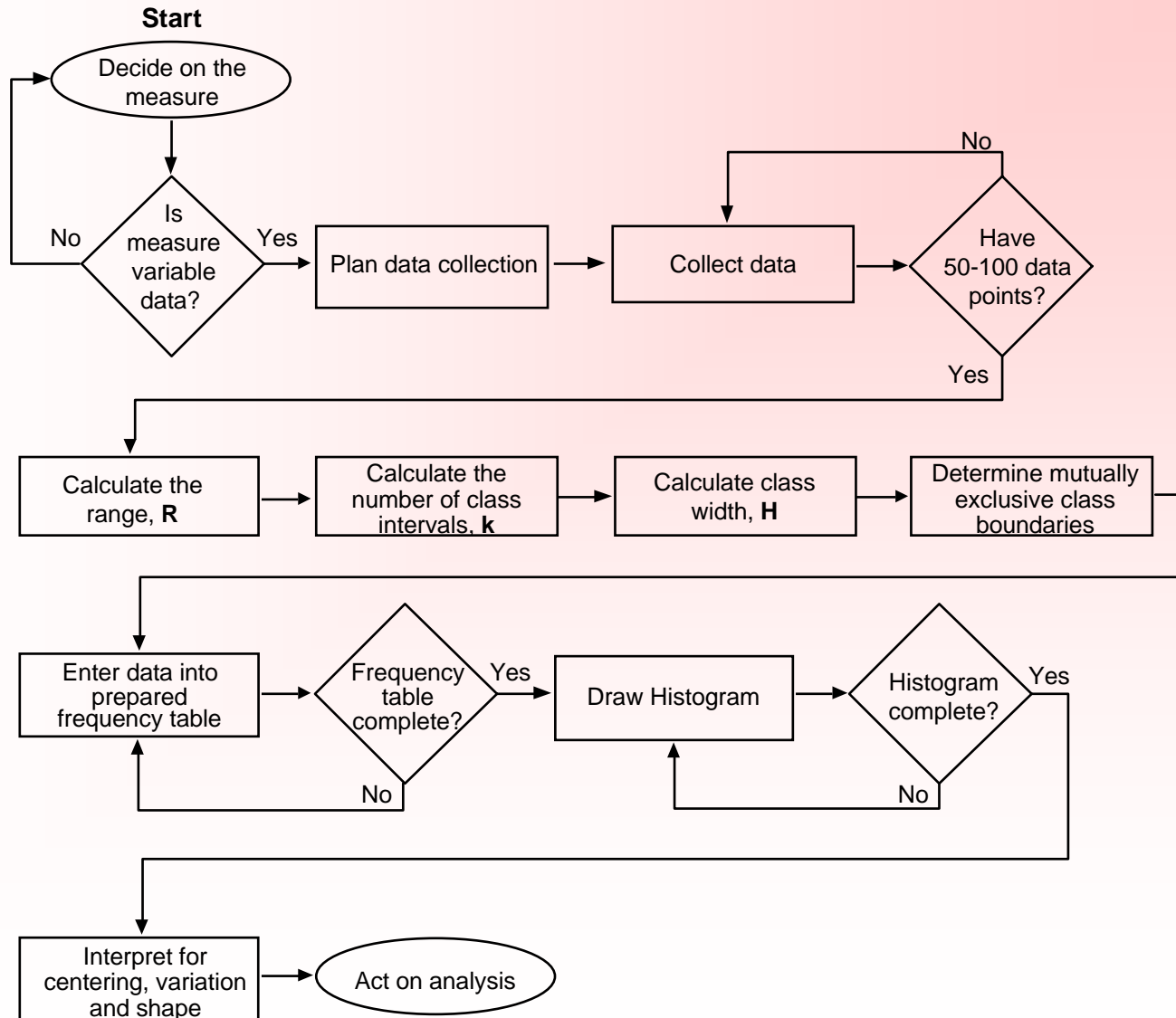
Constructing the Histogram

- **Step 1 Decide on the Measure**
- **Step 2 Gather Data**
- **Step 3 Prepare a Frequency Table**
- **Step 4 Draw a Histogram**
- **Step 5 Interpret the Histogram**

Histogram Essentials

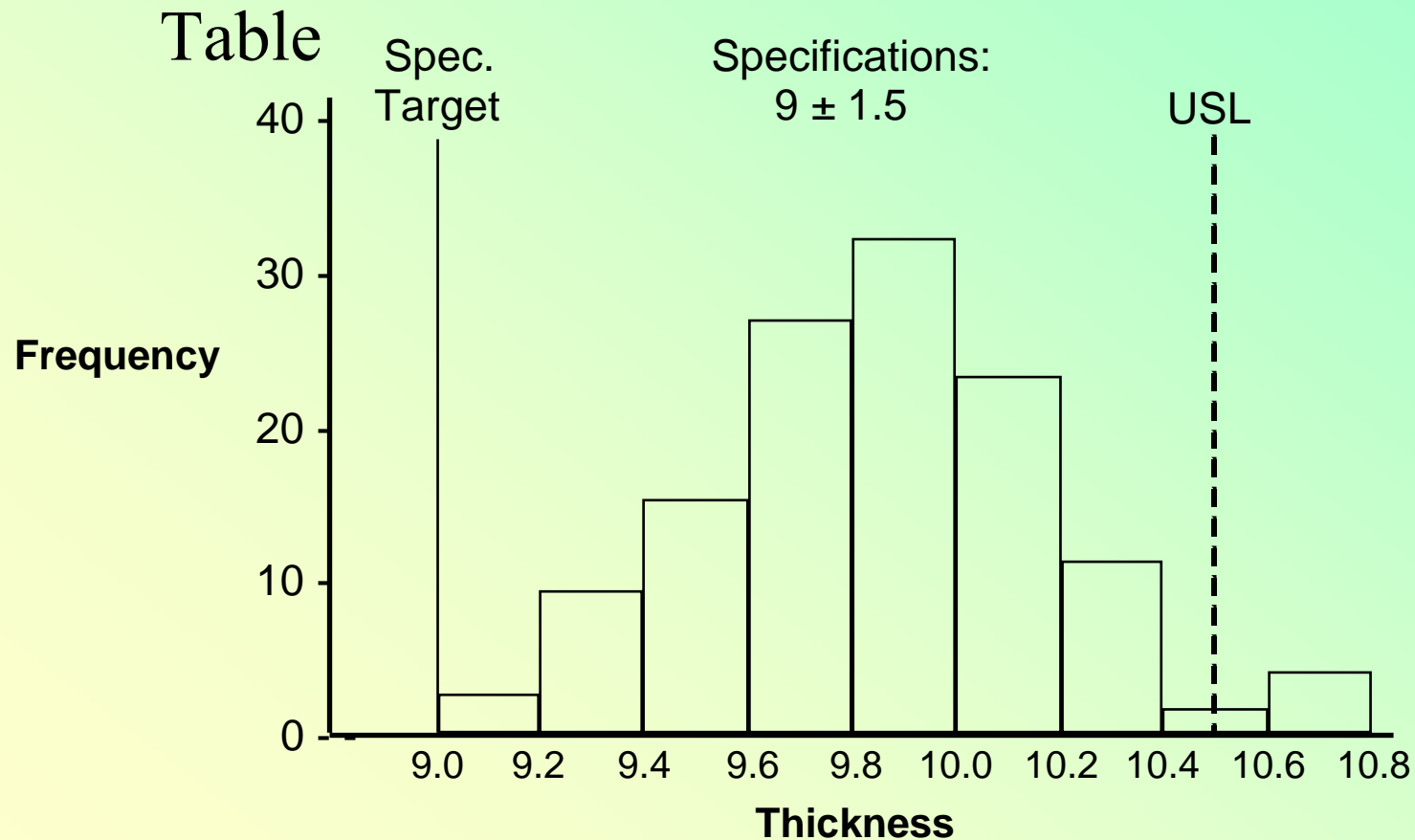
- **Key Success Behaviors**
 - **Remind the team that when they are gathering data, it's okay for each value to be different**
 - **Don't collect less data than required to "save time"**
 - **Encourage each other through the hard parts; the purpose of the Histogram is to acquire information, not statistical stamina**
 - **Optional: use computer software to generate a Histogram**

Steps at a Glance: Histogram



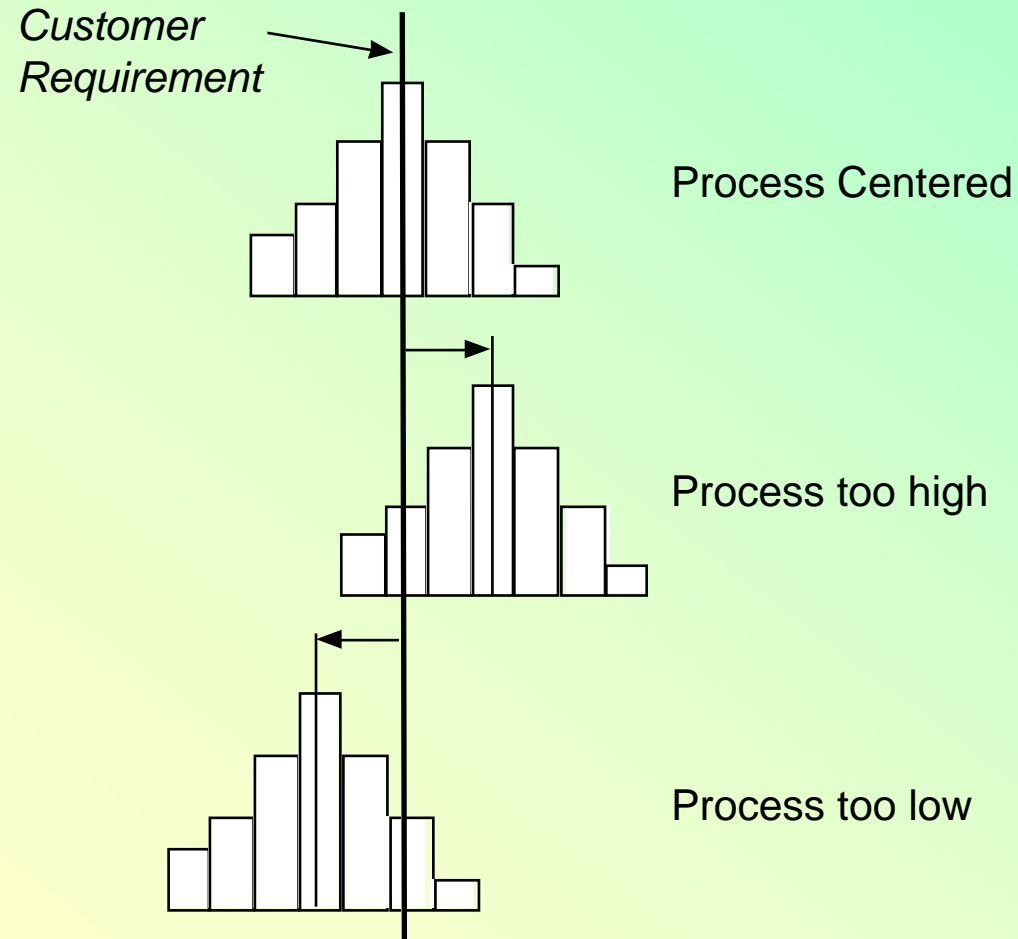
Step-by-Step Construction

– Step 4 Draw Histogram - Using Frequency



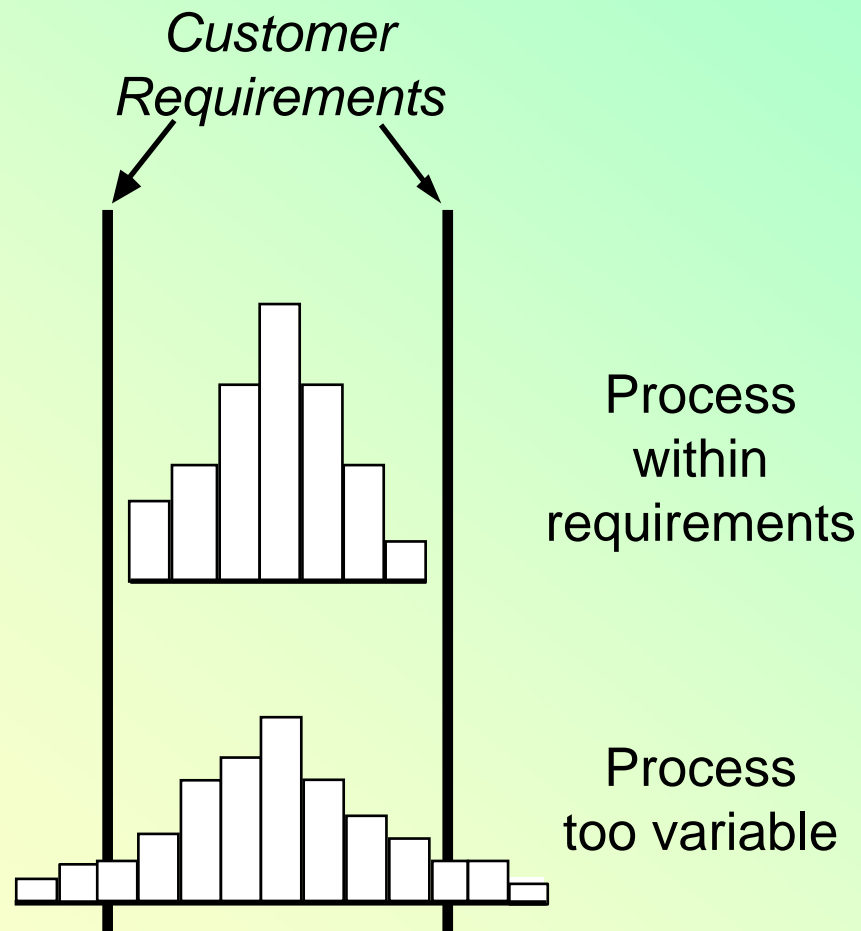
Step-by-Step Construction

– Step 5 Interpret Histogram (Centering)



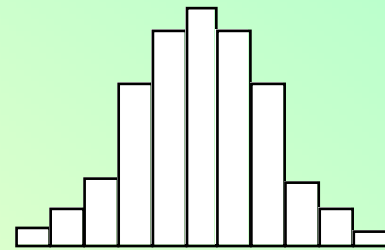
Step-by-Step Construction

– Step 5 Interpret Histogram (Variation)

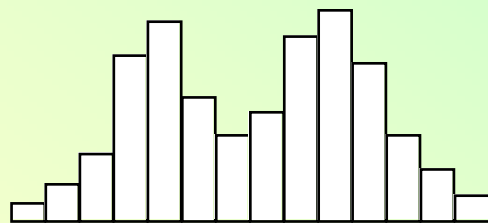


Step-by-Step Construction

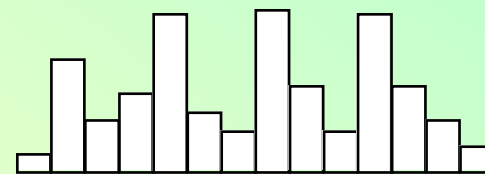
– Step 5 Interpret Histogram (Shape)



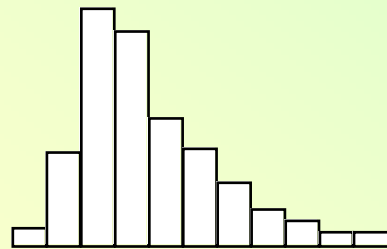
Normal Distribution



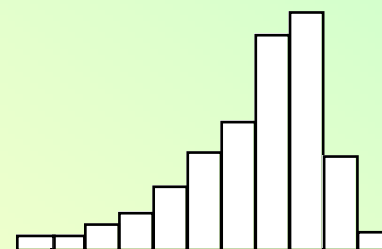
Bi-Modal Distribution



Multi-Modal Distribution



Positively Skewed

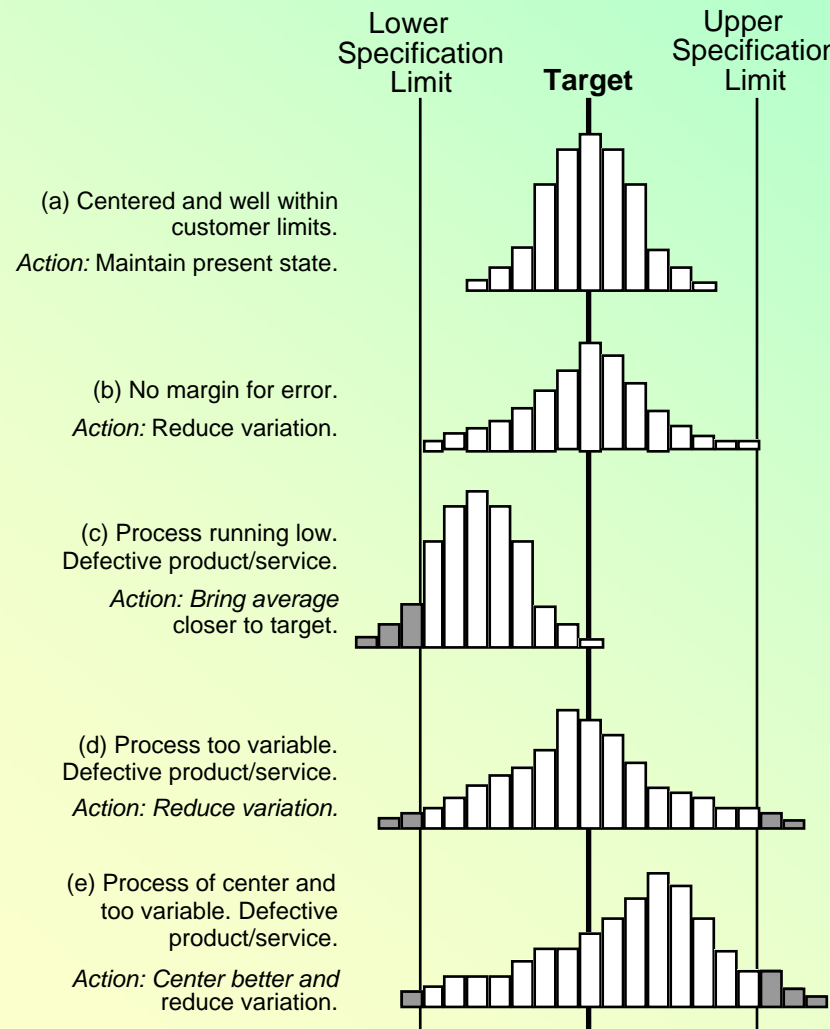


Negatively Skewed

Step-by-Step Construction

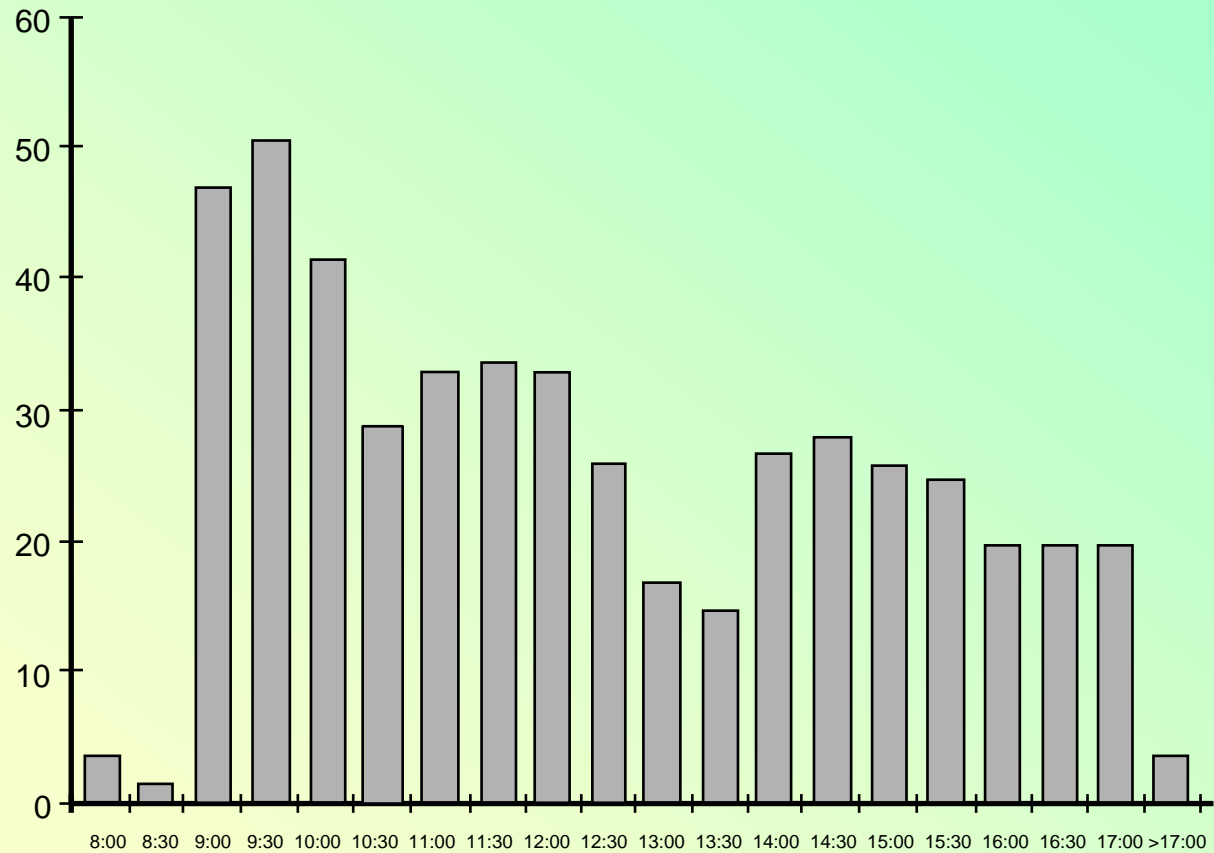
◆ Step 5 Interpret Histogram

Centering and Spread Compared to Customer Target and Limits



Histogram Example

Time Distribution of Calls

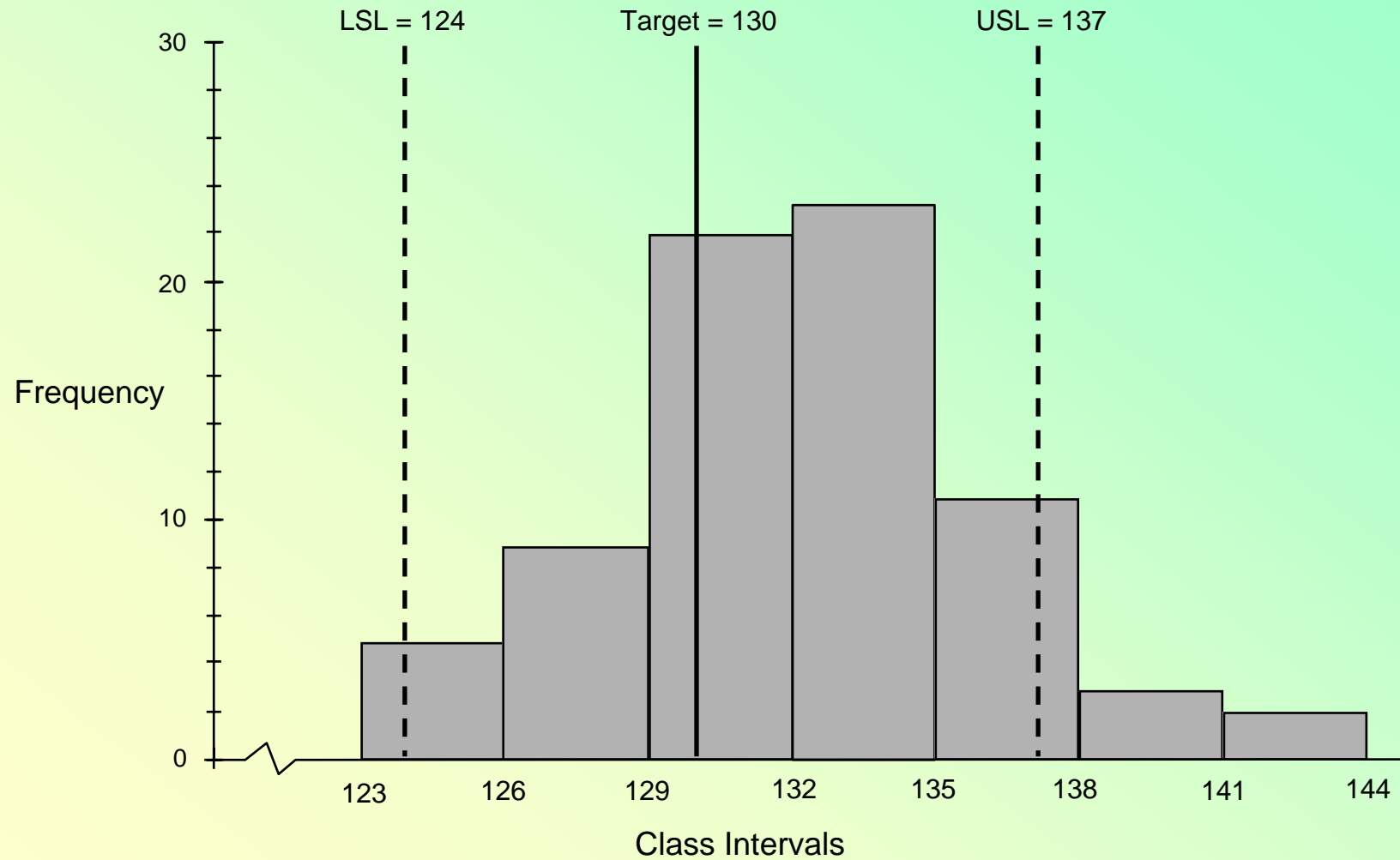


HOTrep data May 22 to August 4

*Information provided courtesy of
SmithKline Beecham*

Histogram Example

Generic Example



Back

Matrix Diagram

The matrix diagram method

clarifies problematic spots through multidimensional thinking. ... The matrix diagram method identifies corresponding elements involved in a problem situation or event. These elements are arranged in rows and columns on a chart that shows the presence or absence of relationships among collected pairs of elements. ... Effective problem solving is facilitated at the intersection points, also referred to as the idea conception points. ... Matrix diagrams are classified on the basis of their pattern into five groups: (1) the L-type matrix, (2) the T-type matrix, (3) the Y-type matrix, (4) the X-type matrix, and (5) the C-type matrix.

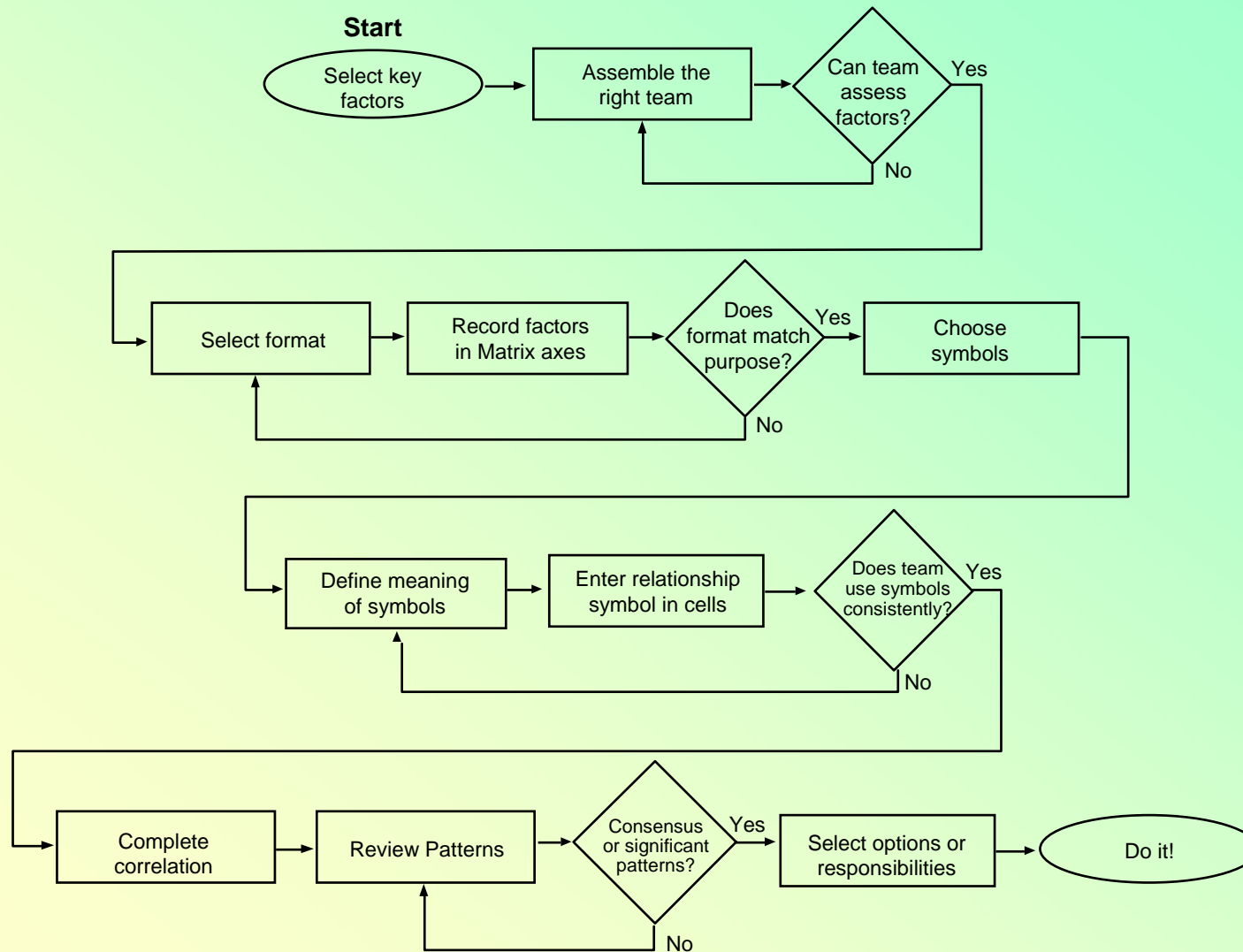
Constructing the Matrix Diagram

- ◆ **Step 1** **Select the Key Factors**
- ◆ **Step 2** **Assemble the Right Team**
- ◆ **Step 3** **Select the Format**
- ◆ **Step 4** **Define the Symbols**
- ◆ **Step 5** **Complete the Matrix**

Matrix Diagram Essentials

- Key Success Behaviors
 - Use symbols consistently
 - Look at each cell independently and make a decision; don't try to force patterns to emerge in the matrix
 - Resolve conflicts with data
 - Look for emerging patterns

Steps at a Glance: Matrix



Matrix Example

Logistics Annual Plan

TQ Implementation (Tree)		LQC Objectives (Matrix)				Measures	Schedules (AND)								
							1994				1995				
							Quarter		Quarter		Quarter		Quarter		
Goal		Reduce customer cost	Cont. implementation of total quality	Cont. upgrade tech., prof., mgr. skills of emps.	Promote environ. resp. in our opns.		1	2	3	4	1	2	3	4	
Continue to implement total quality						% satisfaction via survey									
Delight our customers	Survey customer satisfaction	△	⊙		○										
	Research customer needs via QFD	△	⊙	△	○	List of cust. needs by key processes									
	Capture customer comments	○	⊙	△	△	# of comments or # of complaints									

- ⊙ = 9 Strong influence/relationship
- = 3 Some influence/relationship
- △ = 1 Weak influence/relationship
- Blank = No influence/relationship

Goals (AND)		Co-Responsibility (Matrix)					Cost/Benefit Analysis			
1994	1995	LQC	Departments	Boards of management	Logi-qual	Other stakeholders	Re-sources reqd. \$		Tangible benefits \$	
							94	95	94	95
75% cust.. satis.	80% cust.. satis.	⊙	○	△	○	△	25 K	25 K		
Field trial	100% cust. nds gathered	△	⊙	○	⊙	△	25 K	25 K		
1% trans.	1.9%	△	⊙			△				

- ⊙ = 9 Prime responsibility
- = 3 Secondary responsibility
- △ = 1 Kept informed

* Status: Caution Stopped On target

Matrix Example

**Summary of TQC Education and Training in Japan
Content Distribution by Levels/Functions**

Topic \ People	Top Mgmt.	Middle Mgmt. Staff	Engin- eers	Super- visors	Funct. & Admin.	Genl. Work- ers
TQC Concepts	○	○	○	○	○/◎	○
QC Techniques	○	○	◎	◎		○
Statistical Methods	○	○	◎	○	○	○
Quality Assurance	△	○	◎	○	△	△
Product Development	△	△	◎		△/○	
Role in TQC	◎	◎	◎	◎	◎	◎
QC Circle	△	○	△	◎	△	○/◎
New Product Introduction	○	△	◎	○		
Hoshin Planning	◎	○	△		△	
Company Production System			○	◎		○
Educated to:	△ = Understand ○ = Use ◎ = Master					
<small>Sources: JUSE, JSA, Deming Prize Companies</small>						

Back

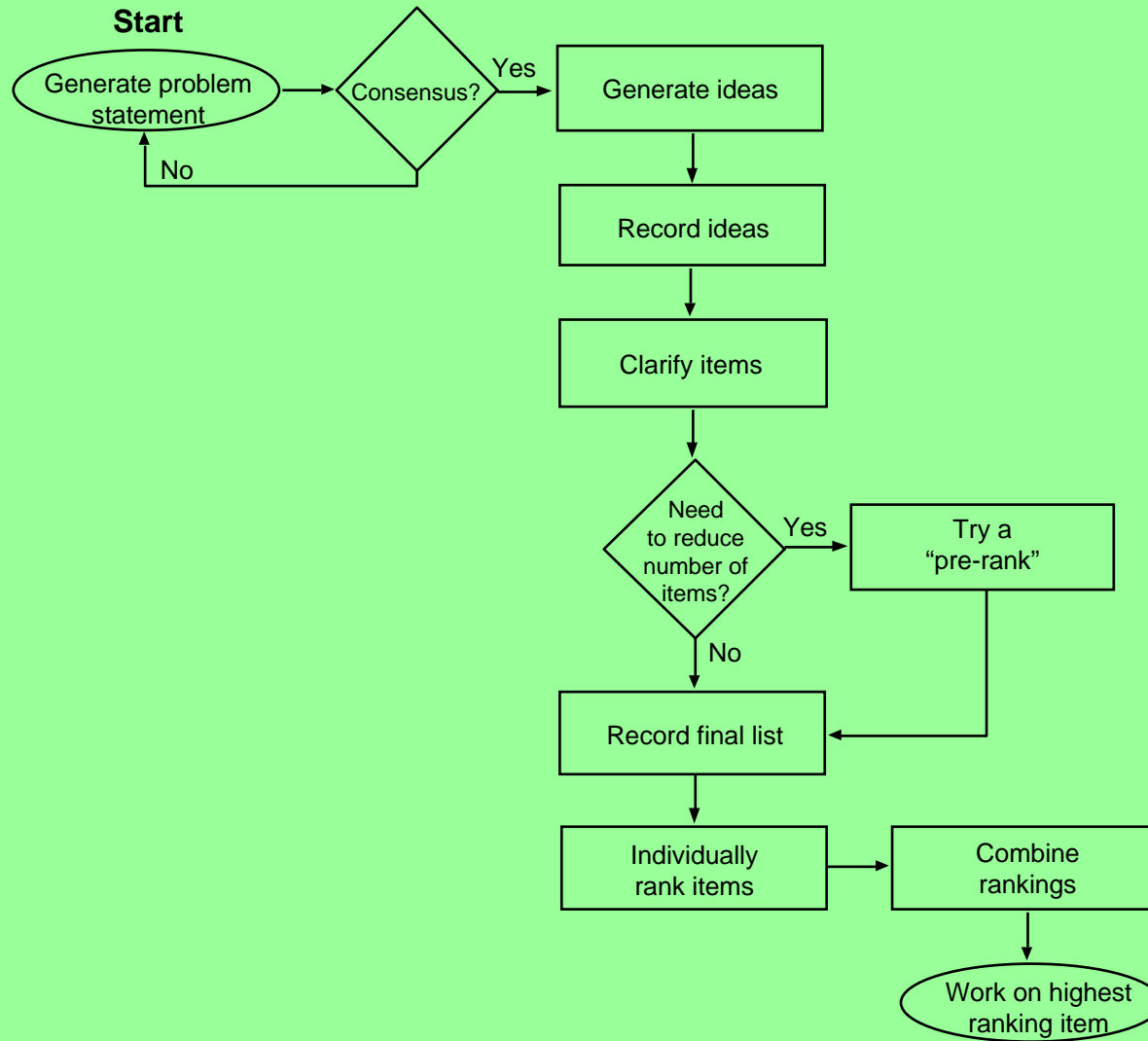
Using Nominal Group Technique

- ◆ **Step 1 Generate Items**
- ◆ **Step 2 Record Items**
- ◆ **Step 3 Clarify Items**
- ◆ **Step 4 Record the Final List**
- ◆ **Step 5 Rank Items Individually**
- ◆ **Step 6 Combine Rankings**

Nominal Group Technique Essentials

- ◆ **Key Success Behaviors**
 - ◆ **Focus on the purpose of the activity when ranking**
 - ◆ **Respect the values of other team members in the ranking process**
 - ◆ **Try to understand the logic behind each other's opinions**

Steps at a Glance: NGT



Step by Step: Using NGT

◆ Step 4 Record the Final List

Example: Why does the department have inconsistent output?

- A Lack of Training
- B No documented process
- C Unclear quality standards
- D Lack of cooperation with other departments
- E High turnover

Step by Step: Using NGT

– Step 5 Rank Items Individually

Example: Larry's sheet of paper looks like this:

A	4
B	5
C	3
D	1
E	2

Step by Step: Using NGT

– Step 6 Combine Rankings

	Larry	Nina	Norm	Paige	Si	Total
A	4	5	2	2	1	= 14
B	5	4	5	3	5	= 22
C	3	1	3	4	4	= 15
D	1	2	1	5	2	= 11
E	2	3	4	1	3	= 13

“No documented process,” B, would be the highest priority. The team would work on this first and then move through the rest of the list as needed.

NGT Example

What are ways to increase literacy among all employees in the organization?

Item	Maya	José	Sidney	Rebecca	Pete	Total
Provide confidential on-site literacy training	3	3	1	2	3	12
Start a confidential network to connect students with tutors	4	1	3	4	4	16
Offer the resources for potential students to organize monthly reading parties	1	2	2	1	1	7
Give a small bonus for reading milestones achieved	2	4	4	3	2	15

Constructing the Scatter Diagram

- Step 1 Collect Paired Data
- Step 2 Draw the Axes
- Step 3 Plot the Data
- Step 4 Interpret the Data

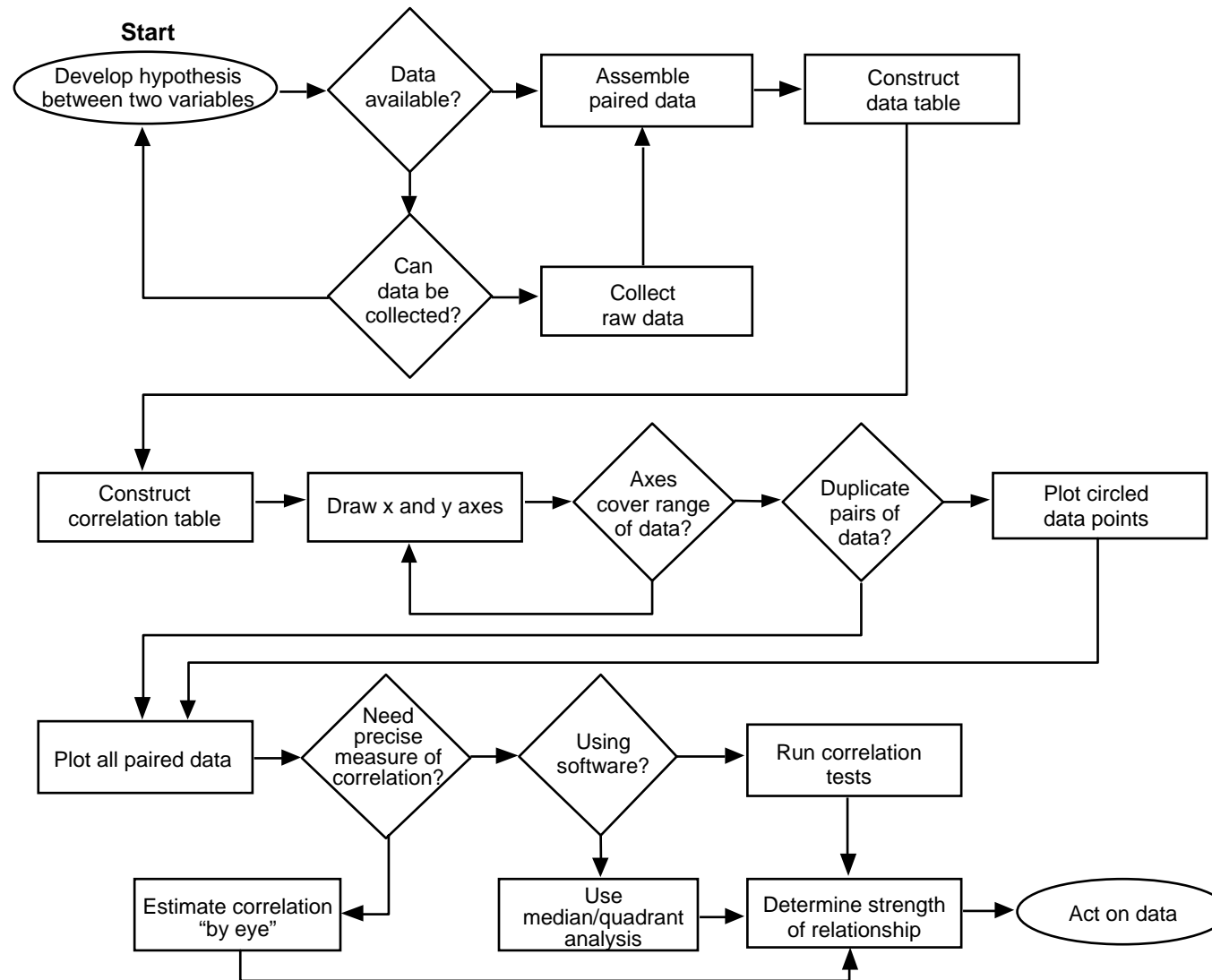
Scatter Diagrams

- ✦ The scatter diagram is used to examine the relationships between variables.
- ✦ Scatter diagrams are used to investigate the possible relationship between two variables that both relate to the same "event." A straight line of best fit (using the least squares method) is often included.
- ✦ The shape of the scatter diagram often indicates what type of relationship may exist.

Scatter Diagram Essentials

- Key Success Behaviors
 - Use the tool only when credible data exist
 - Test first for the most likely relationships
 - Don't reject unexpected correlations
 - Speak in terms of relationship strength, NOT cause and effect

Steps at a Glance: Scatter



Step-by-Step Construction

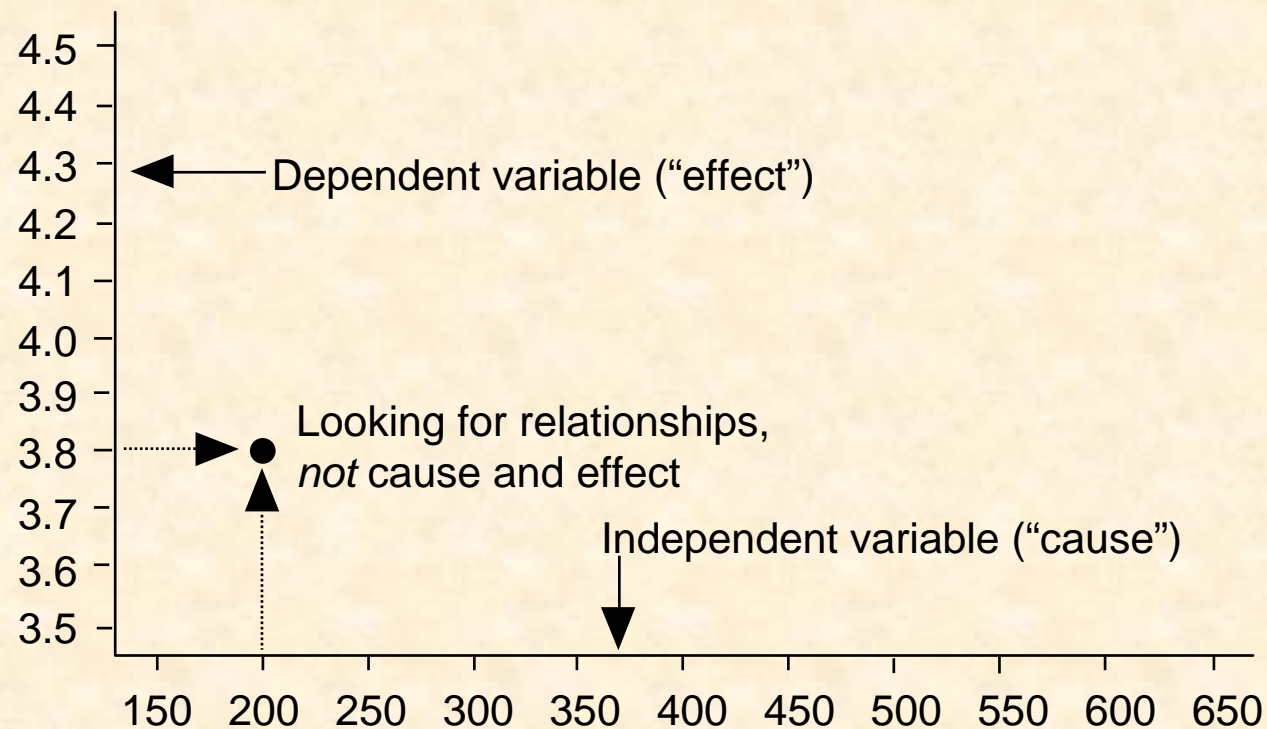
– Step 1 Collect Paired Data

<u>Course</u>	<u>Average Session Rating (on a 1-5 scale)</u>	<u>Average Experience of Training Team (days)</u>
1	4.2	220
2	3.7	270
3	4.3	270
-	-	-
-	-	-
-	-	-
40	3.9	625

Theory: There is a possible relationship between the number of days of experience the training team has received and the ratings of course sessions.

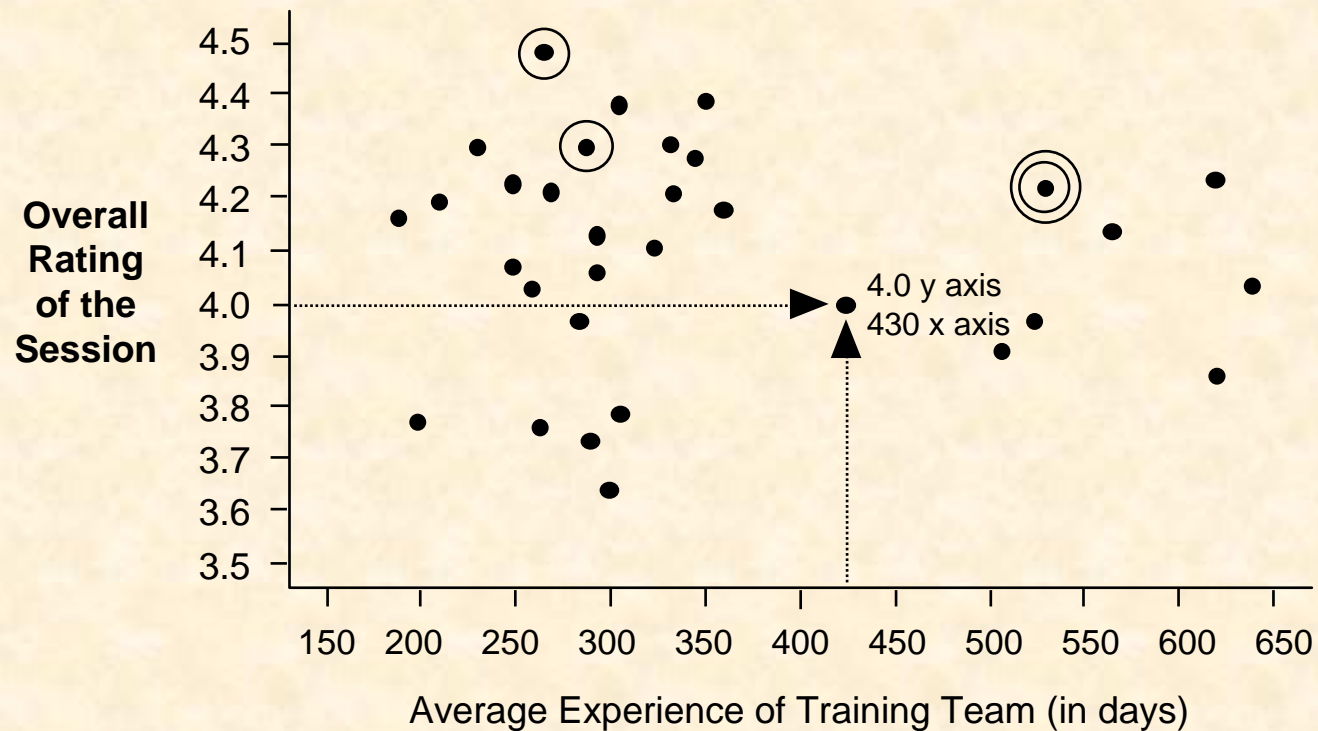
Step-by-Step Construction

– Step 2 Draw the Axes



Step-by-Step Construction

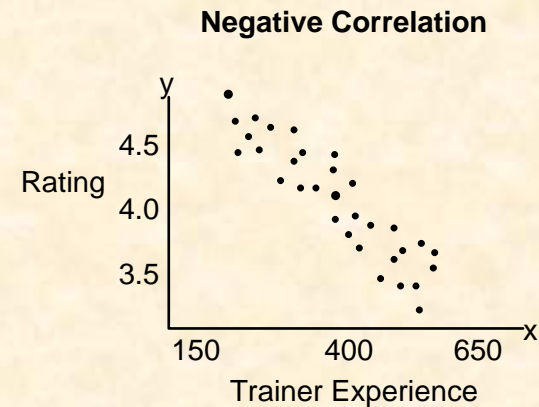
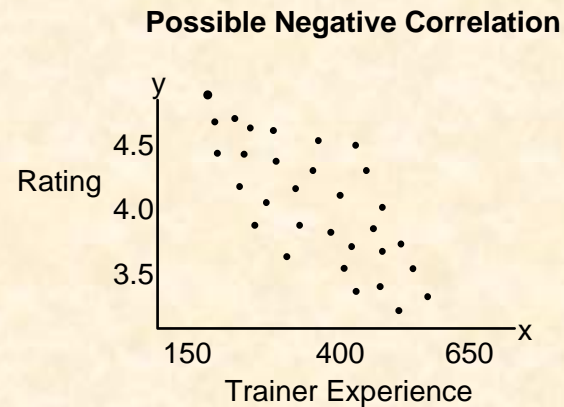
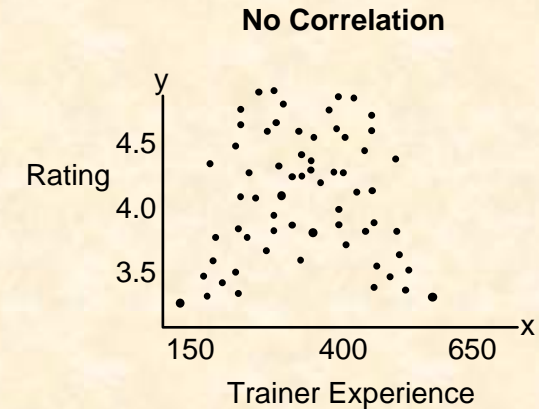
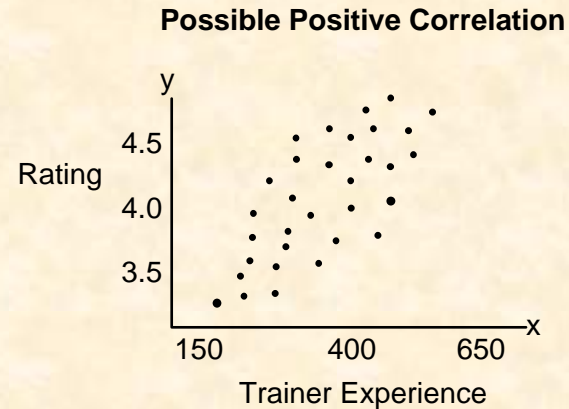
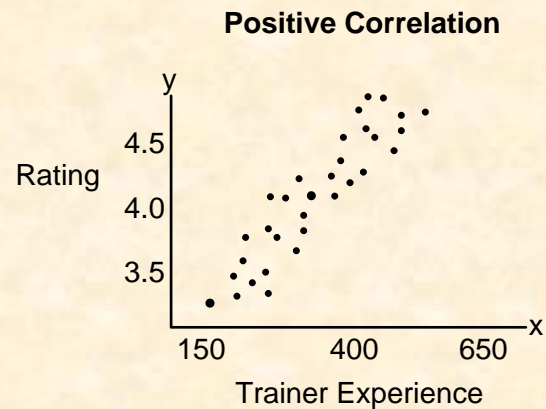
– Step 3 Plot the Data



Information provided courtesy of Hamilton Standard

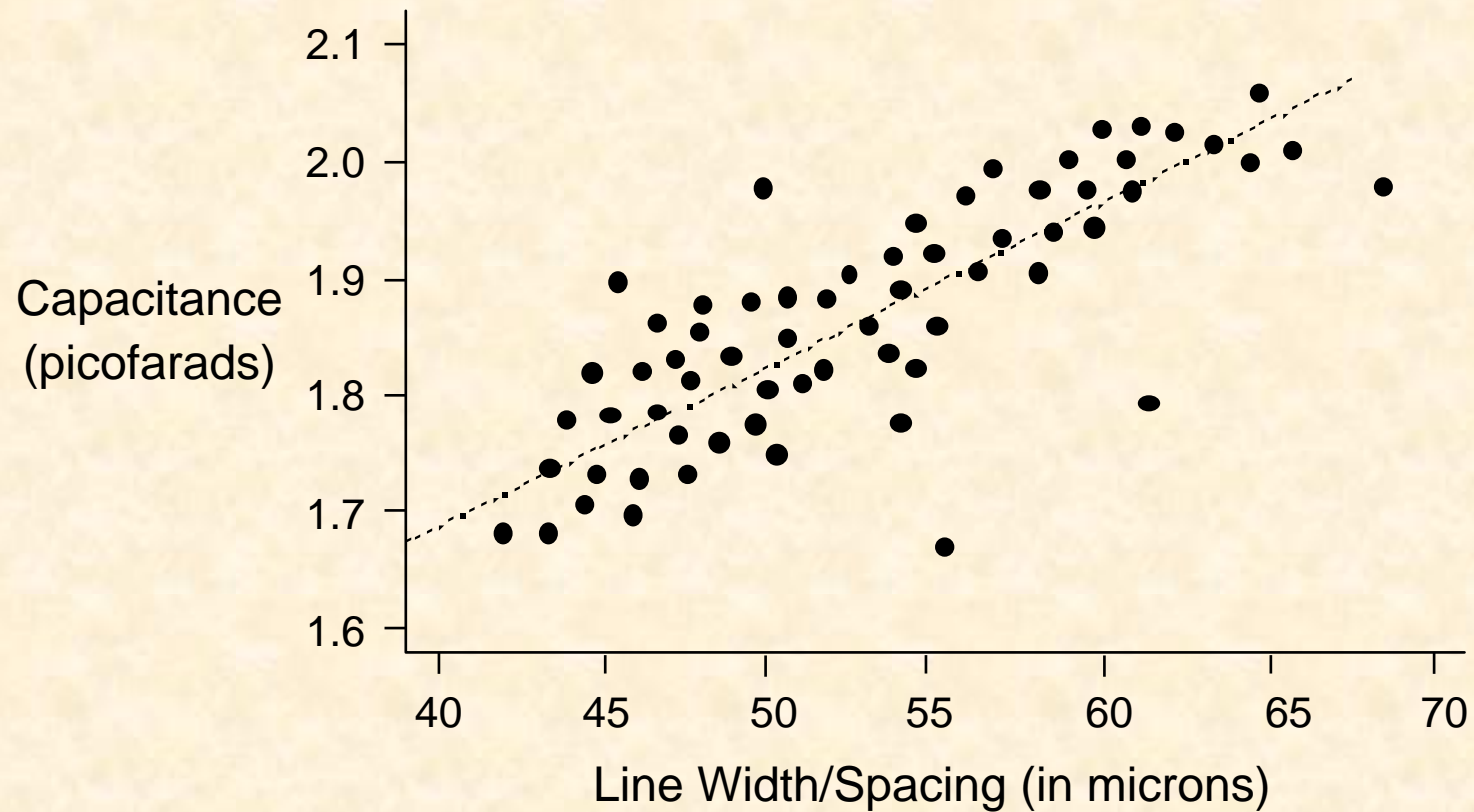
Step-by-Step Construction

◆ Step 4 Interpret the Data



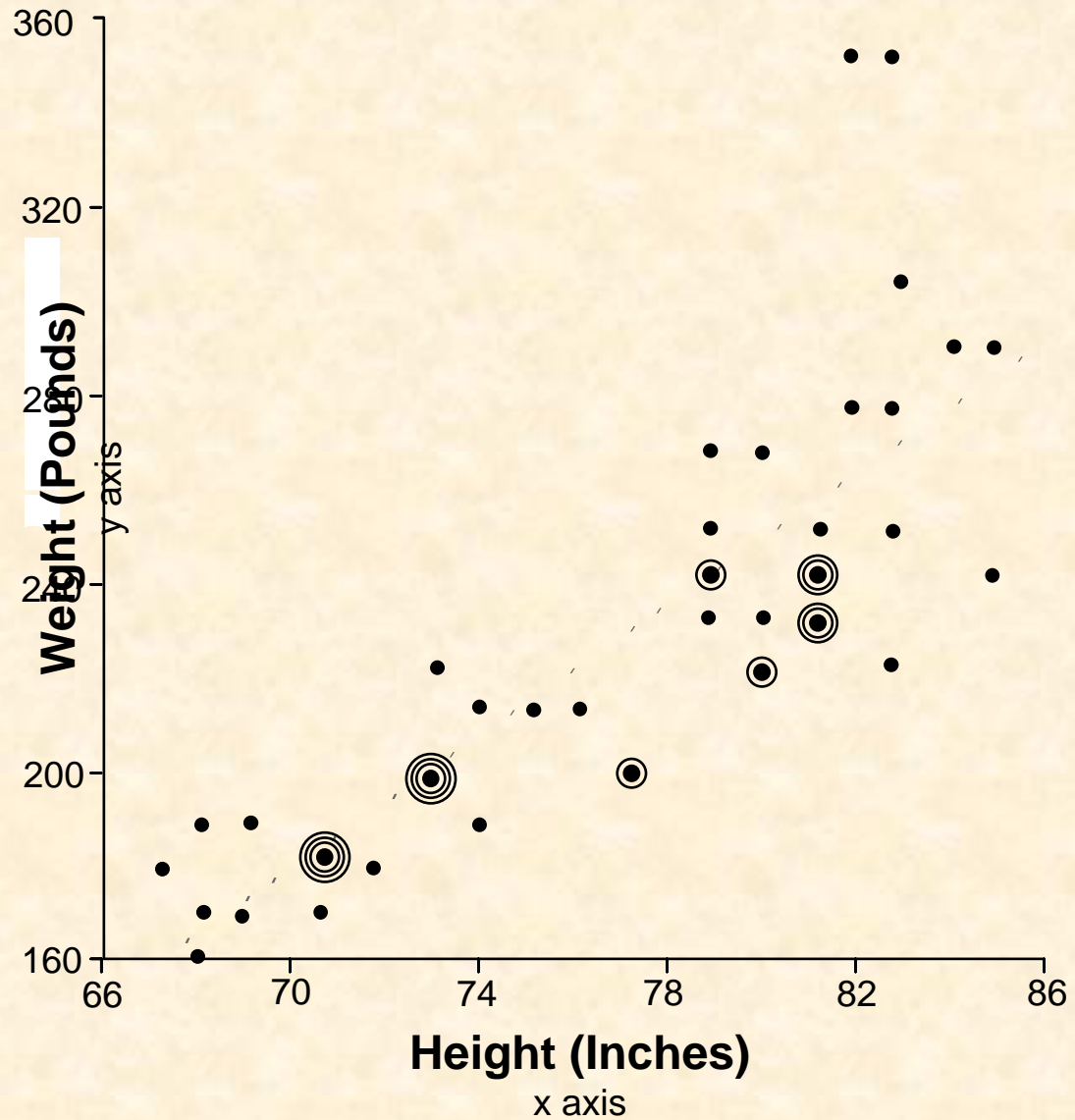
Scatter Example

Capacitance vs. Line Width



Information provided courtesy of AT&T

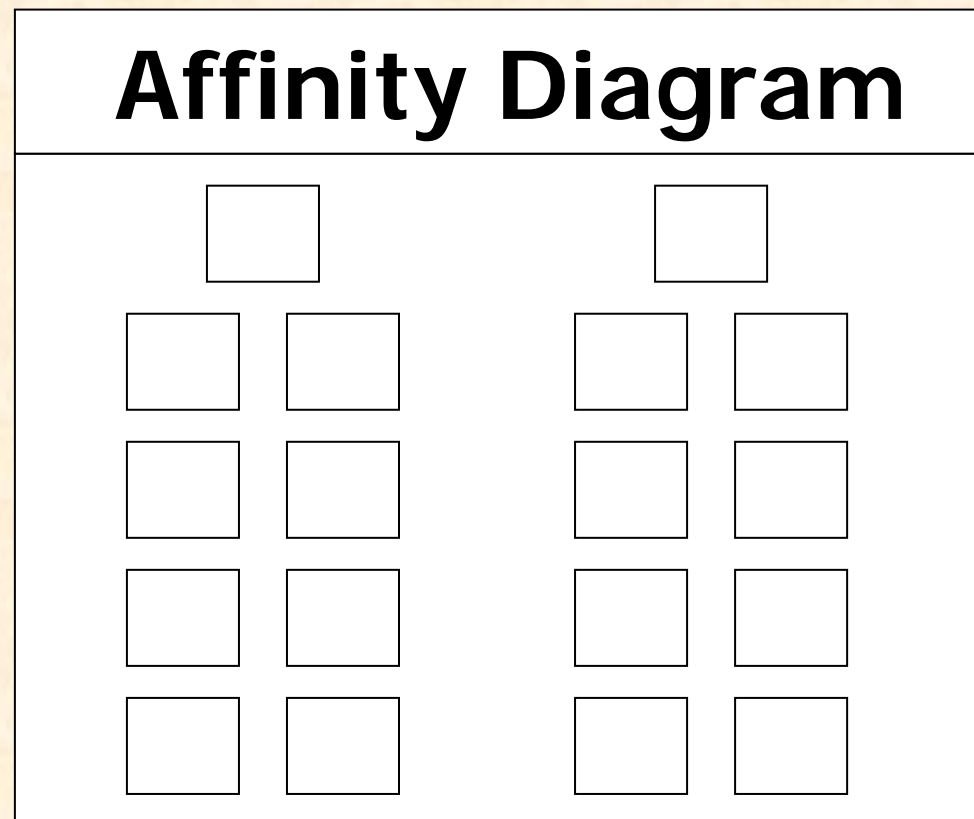
Scatter Example



Back

Affinity Diagram

The **Affinity Diagram** is the result of an interactive data collection method which allows groups of people to identify and process large quantities of ideas in a very short time. It is a non-judgmental way to collect and process ideas.



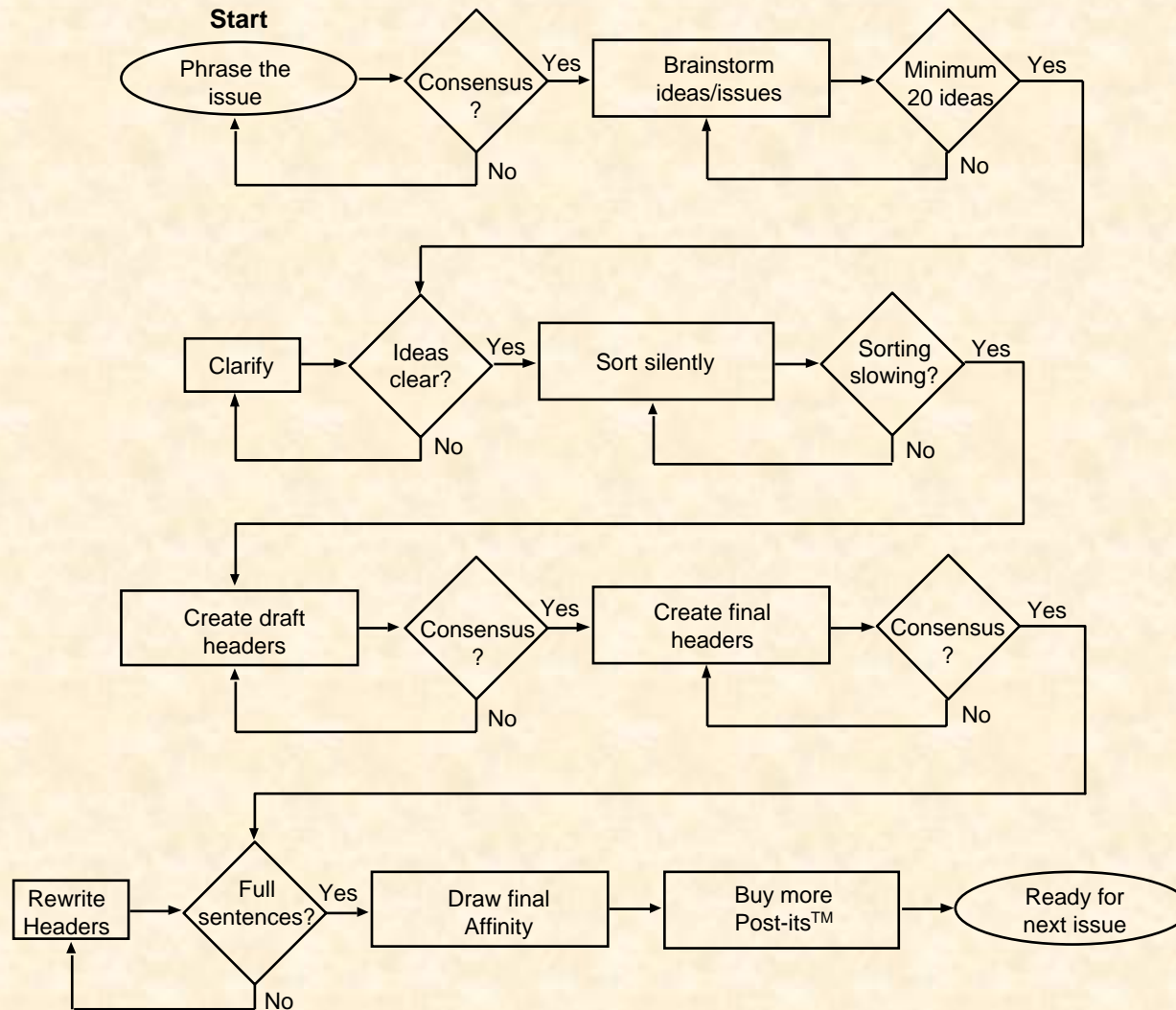
Constructing the Affinity

- Step 1 Phrase the Issue
- Step 2 Brainstorm Ideas
- Step 3 Sort Ideas in Silence
- Step 4 Create Summary Cards

Affinity Essentials

- Key Success Behaviors
 - Discuss, don't dominate
 - Suspend solutions until process is complete
 - Listen, listen, listen; keep your mind and ears engaged
 - Encourage everyone to make unusual connections among ideas

Steps at a Glance: Affinity



Step-by-Step Construction

– Step 1 Phrase the Issue

What are the issues involved in planning fun family vacations?

Step-by-Step Construction

– Step 2 Brainstorm Ideas

What are the issues involved in planning fun family vacations?

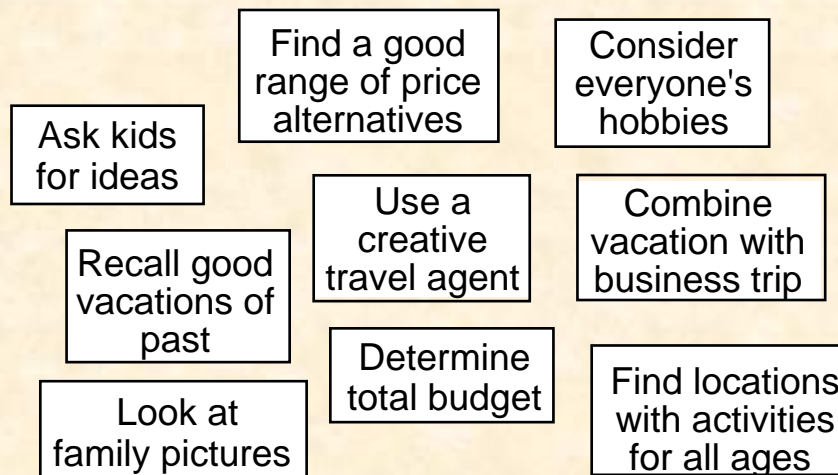


Illustration Note: There are 10 to 40 more ideas in a typical Affinity Diagram

Step-by-Step Construction

– Step 3 Sort Ideas in Silence

What are the issues involved in planning fun family vacations?

Ask kids for ideas

Find a good range of price alternatives

Use a creative travel agent

Consider everyone's hobbies

Combine vacation with business trip

Find locations with activities for all ages

Look at family pictures

Determine total budget

Recall good vacations of past

Illustration Note: There are 5 to 10 more groupings of ideas in a typical Affinity Diagram

Step-by-Step Construction

– Step 4 Create Summary Cards

What are the issues involved in planning fun family vacations?

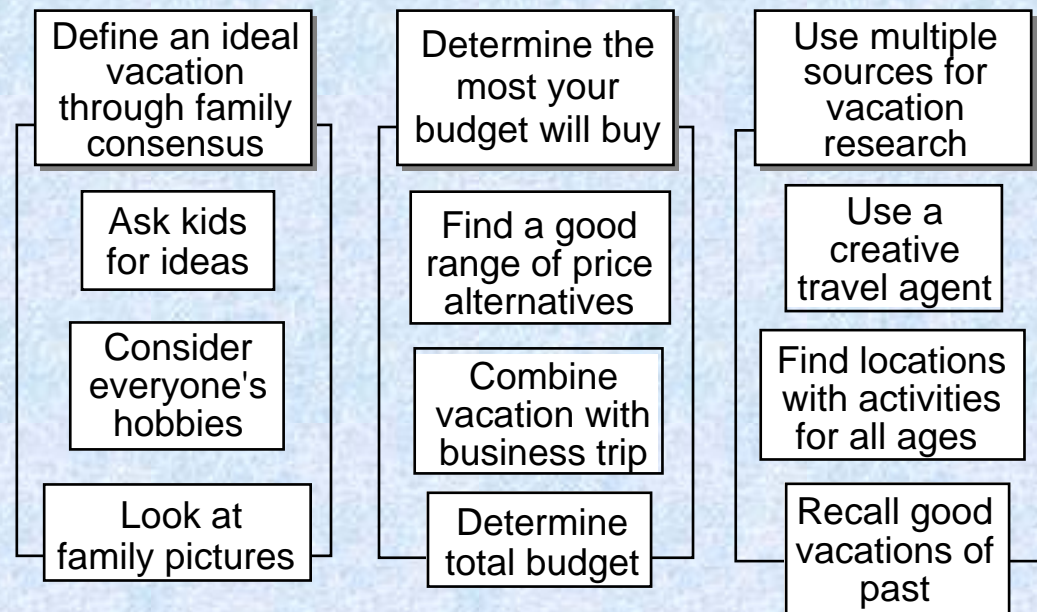
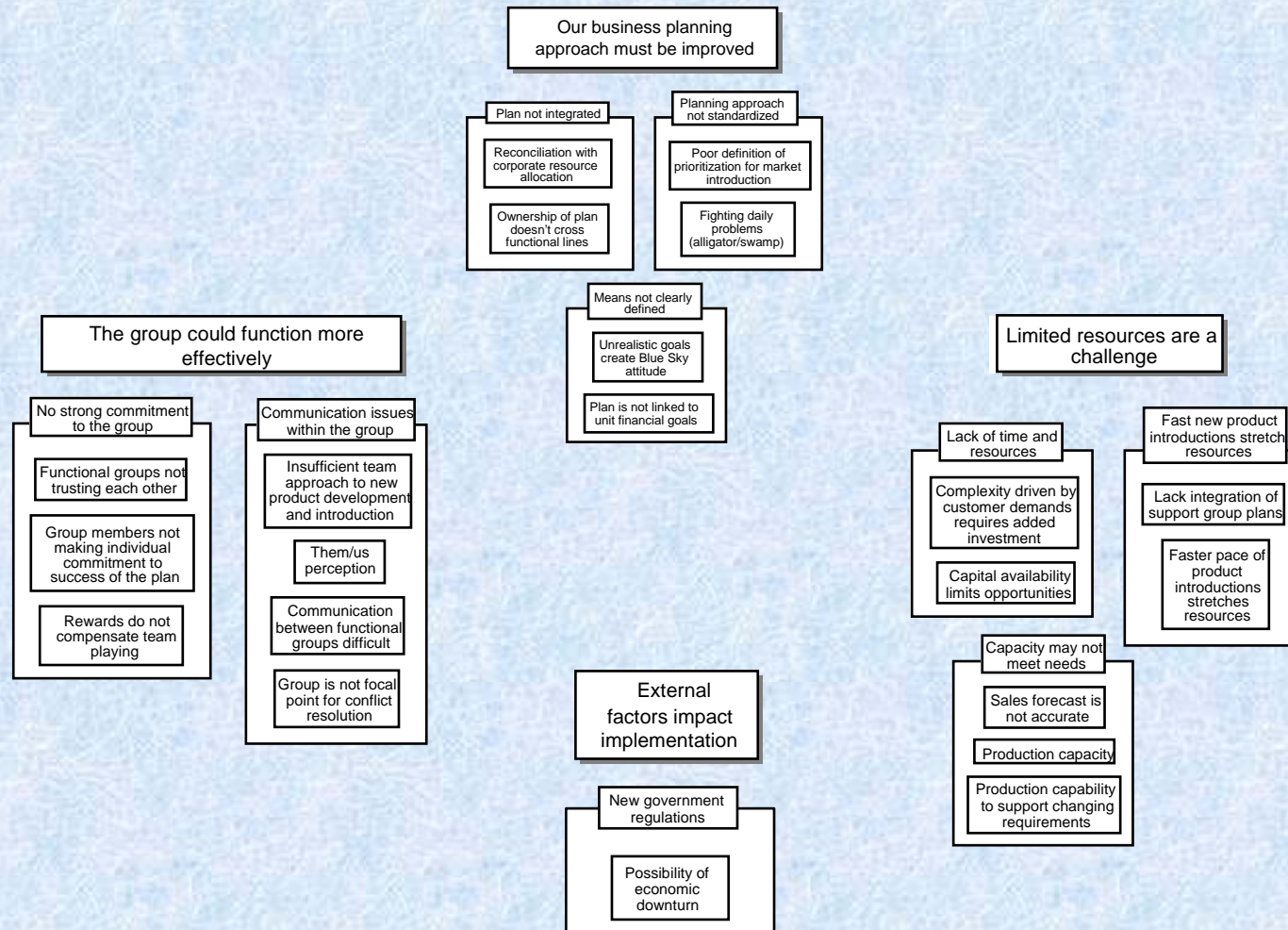


Illustration Note: There are 5 to 10 groupings of ideas in a typical Affinity. This is a partial Affinity.

Affinity Example

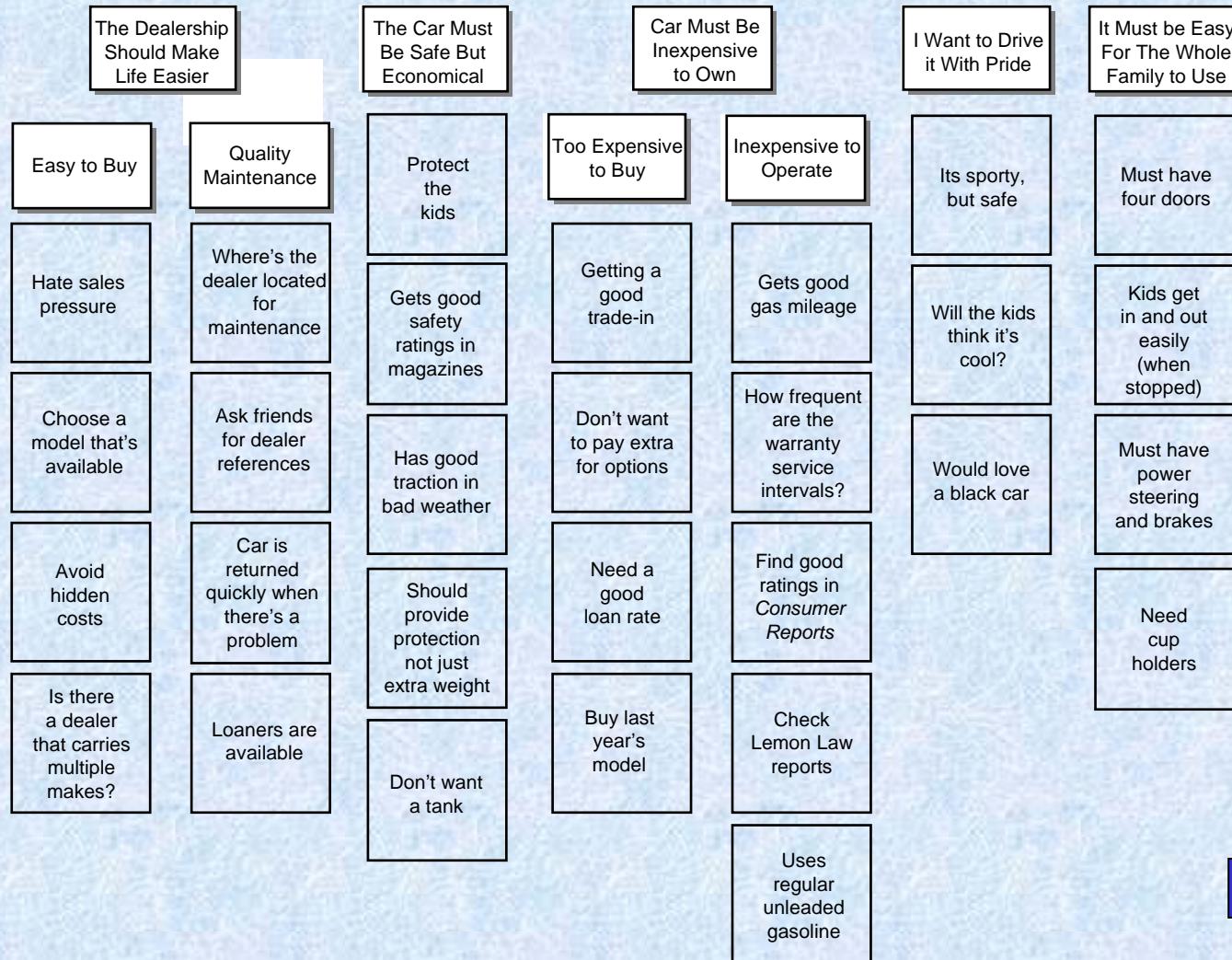
Issues Surrounding Implementation of the Business Plan



Information provided courtesy of Goodyear

Affinity Example

Issues in Buying a Car



[Back](#)

Pareto Charts



- **Vilfredo Pareto (1848-1923) Italian economist was the first to develop the 80/20 rule.**
- **20% of the population has 80% of the wealth**
- **A Pareto chart was first developed by Joseph Juran who adapted the histogram to be used with the 80/20 rule.**
- **Pareto charts identify and prioritize problems that need to be solved.**

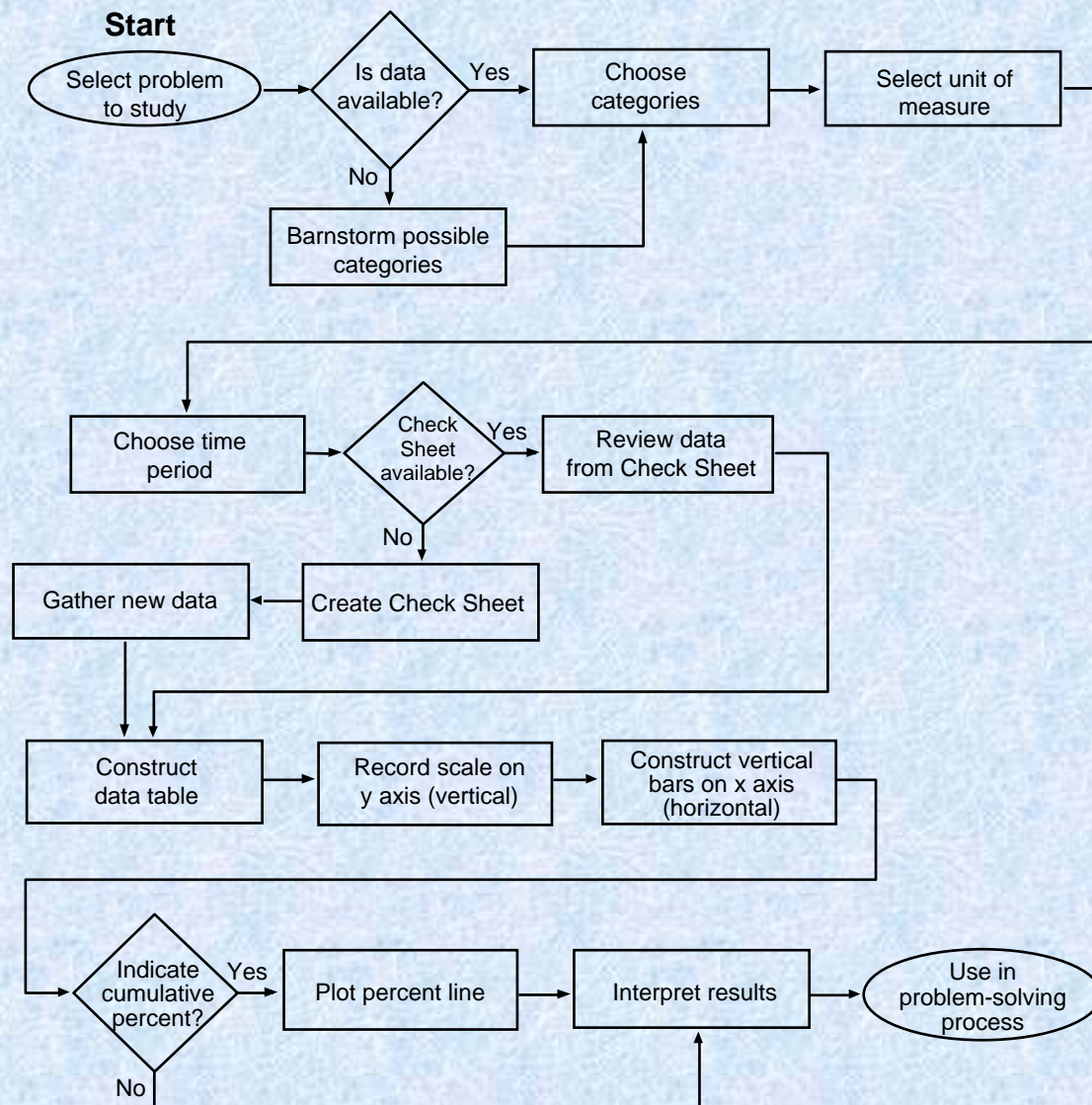
Constructing the Pareto Chart

- Step 1 Choose a Problem to Study
- Step 2 Choose Categories
- Step 3 Select a Unit of Measure
- Step 4 Choose a Time Period
- Step 5 Gather Data
- Step 6 Compare Data
- Step 7 Construct the Chart
- Step 8 Show Cumulative Percents
- Step 9 Interpret the Results

Pareto Chart Essentials

- Key Success Behaviors
 - Clarify the data collection plan
 - Collect data consistently
 - Use consistent legend and format
 - Explore Pareto variations

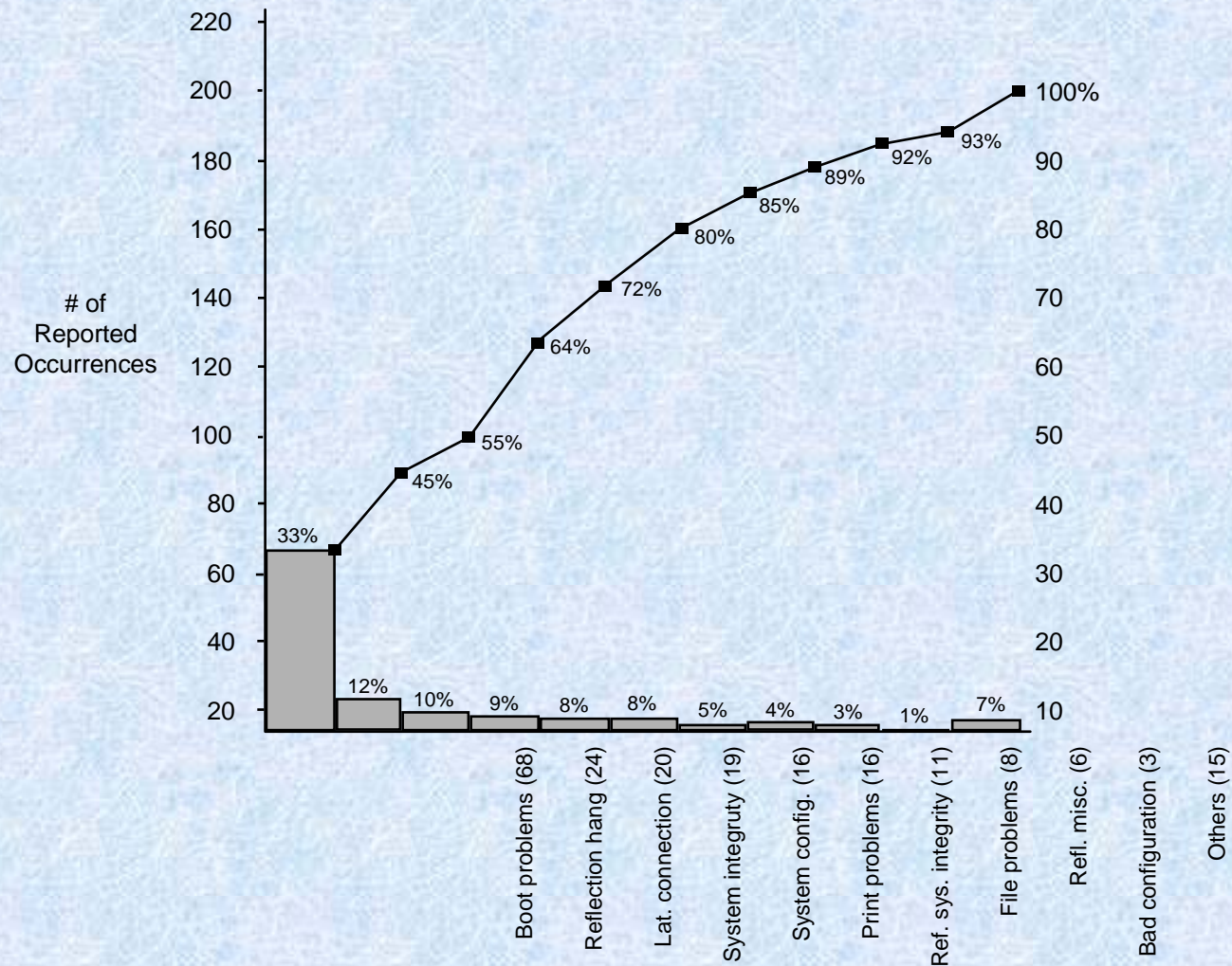
Steps at a Glance: Pareto



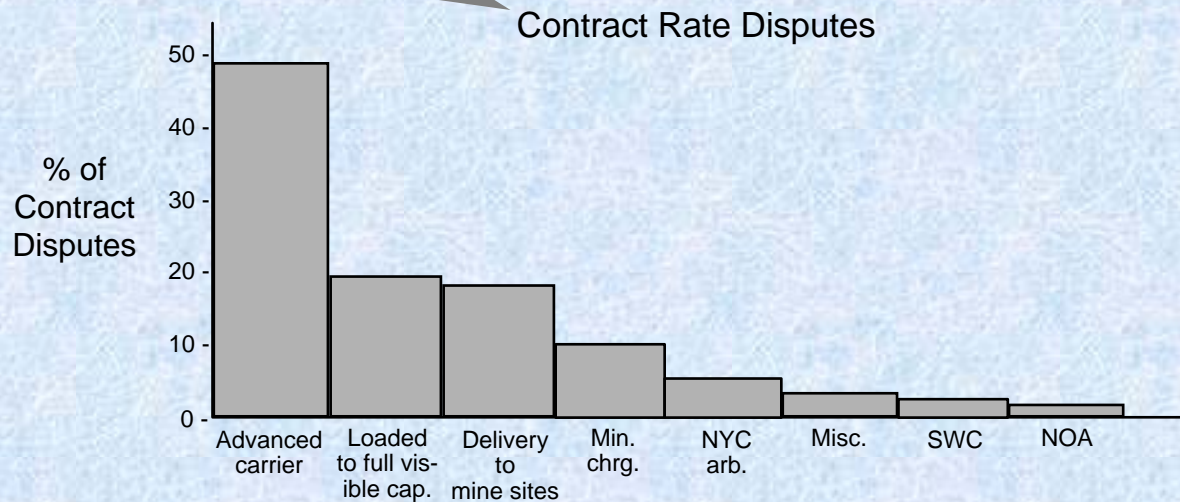
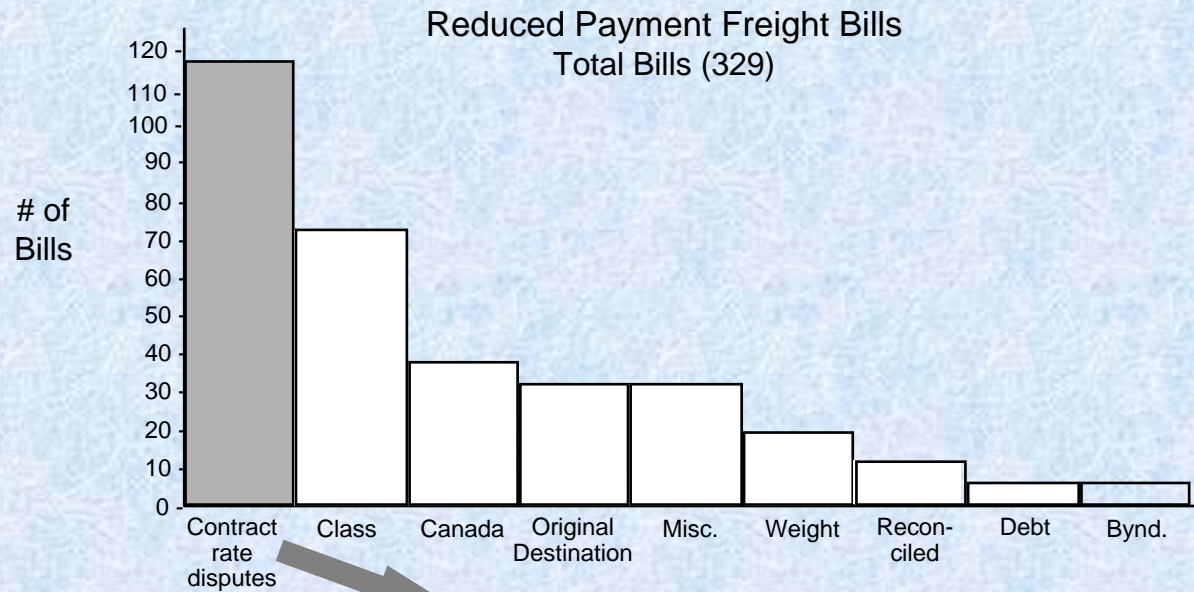
Step-by-Step Construction

◆ Step 8 Show Cumulative Percents

HOTrep Problem Data

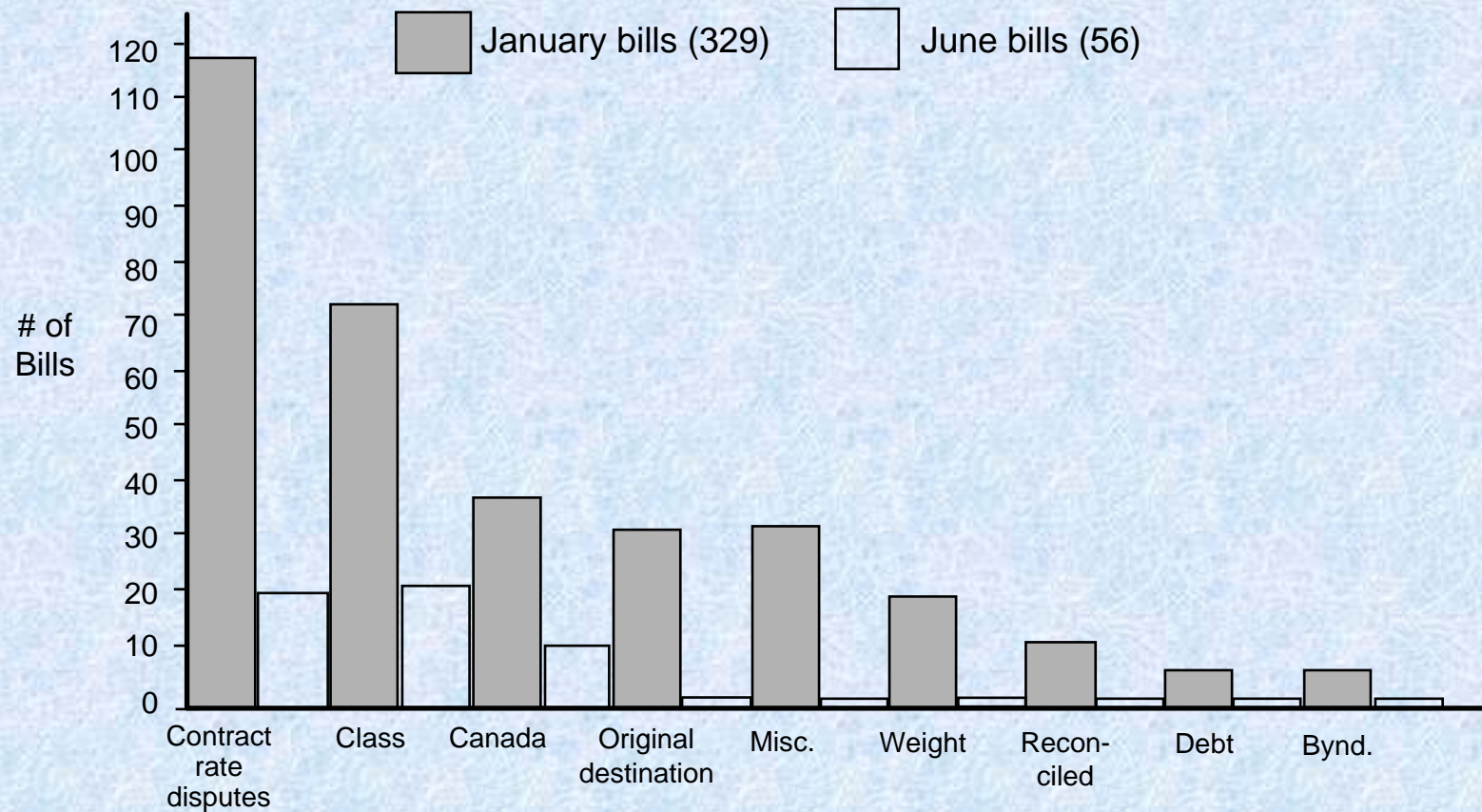


Pareto Example



Pareto Example

Reduced Payment Freight Bills
(After Standardization)



Pareto Example

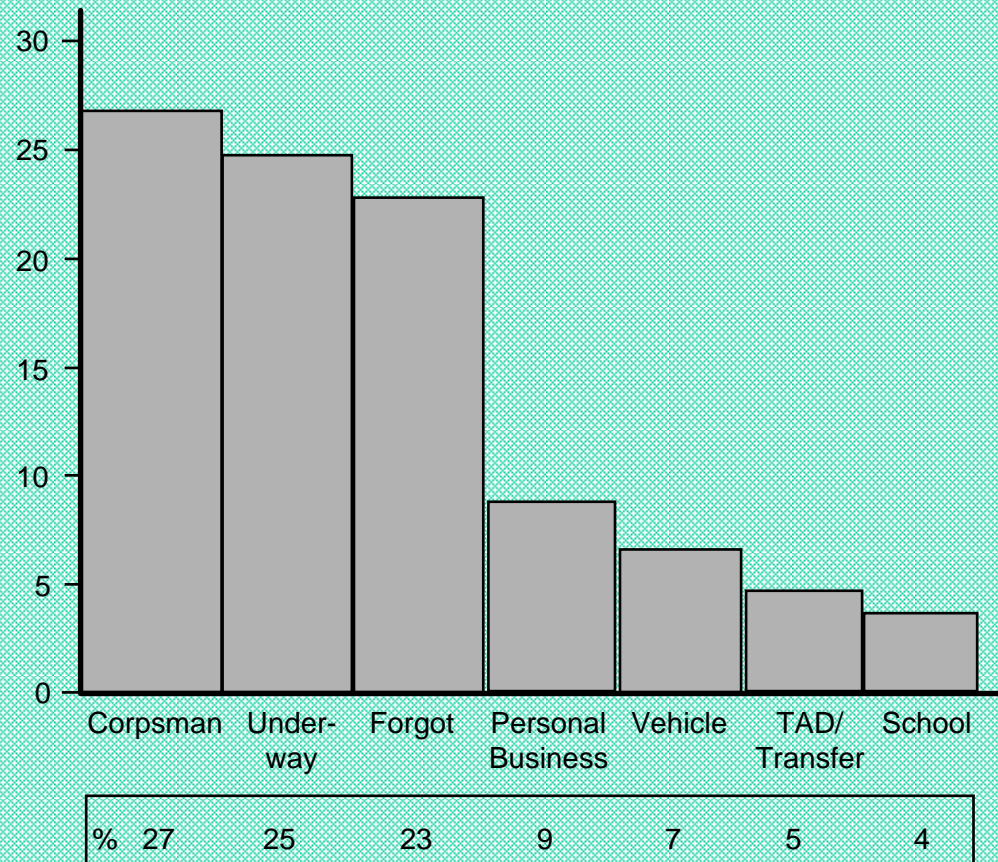
Reasons for Failed Appointments
Data Source: **Shore** Commands



Information provided courtesy of U.S. Navy, Naval Dental Center, San Diego

Pareto Example

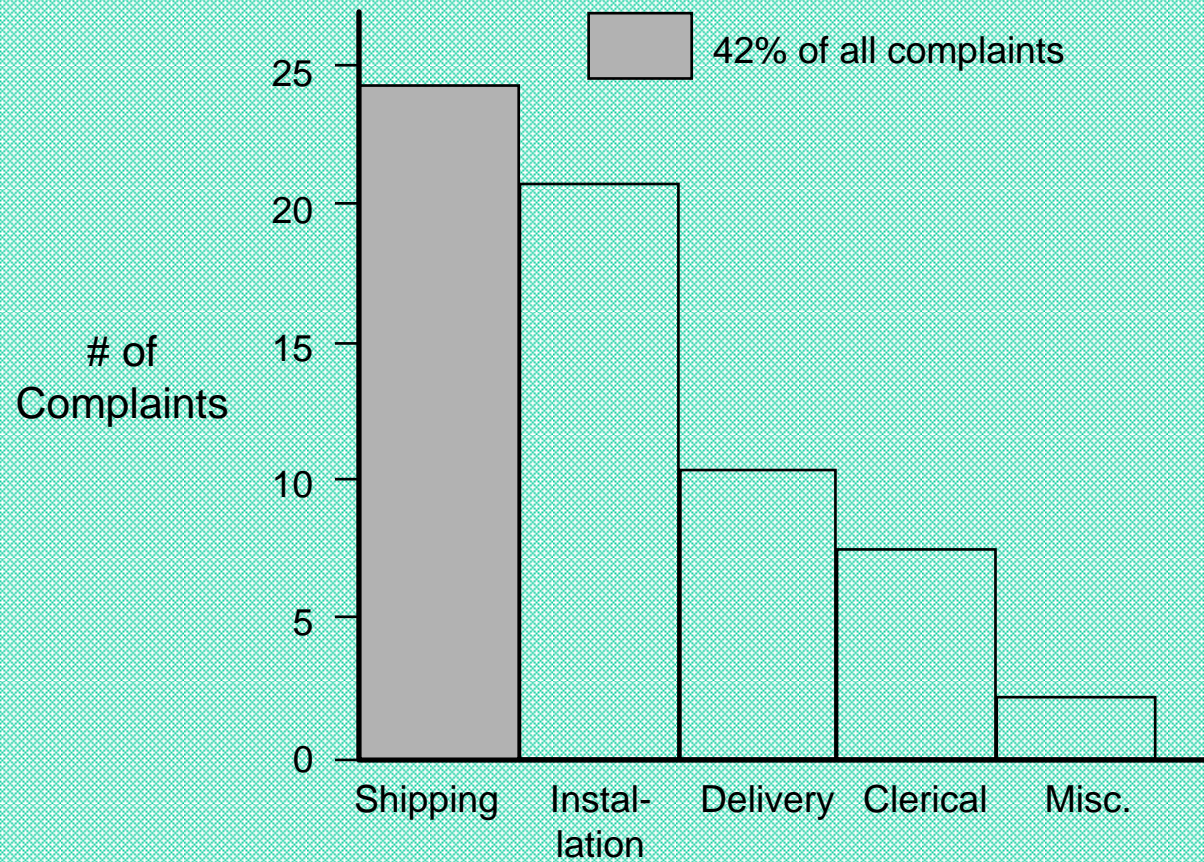
Reasons for Failed Appointments
Data Source: **Fleet Commands**



Information provided courtesy of U.S. Navy, Naval Dental Center, San Diego

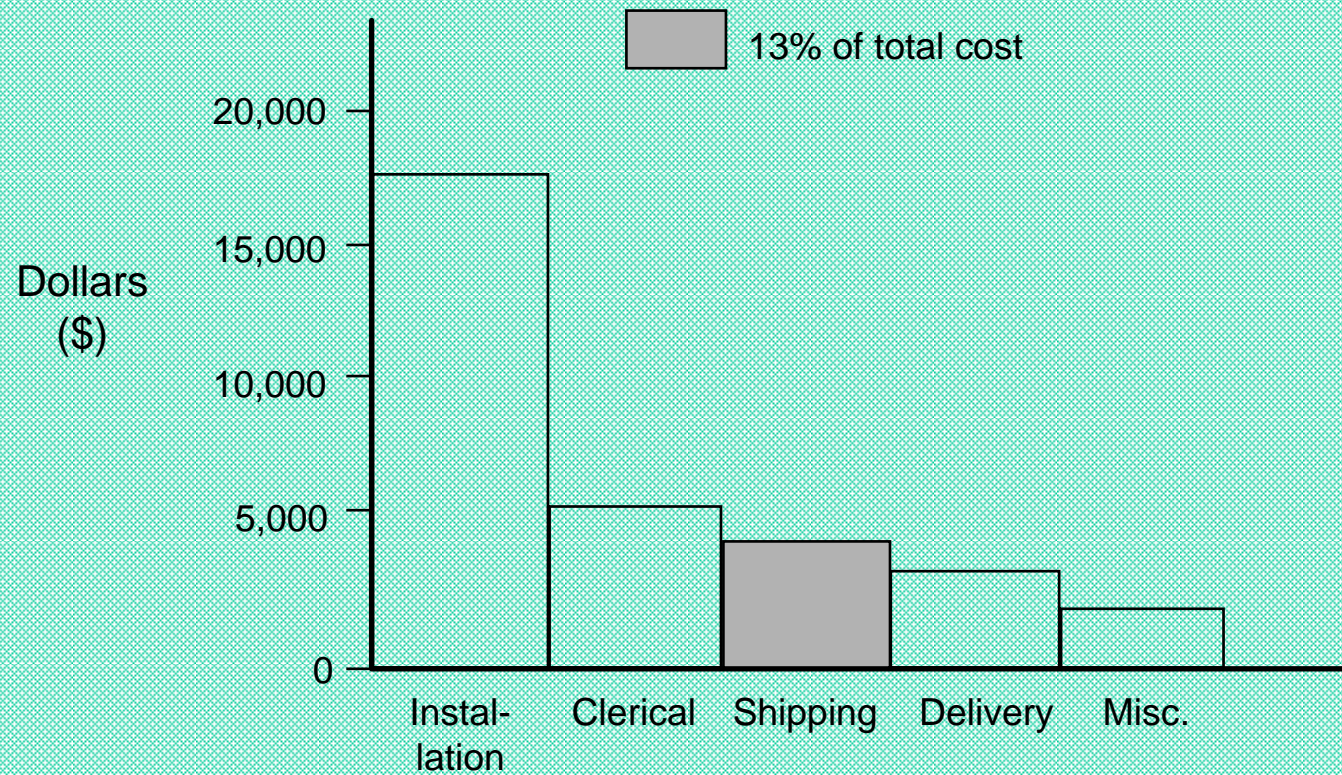
Pareto Example

Field Service Customer Complaints

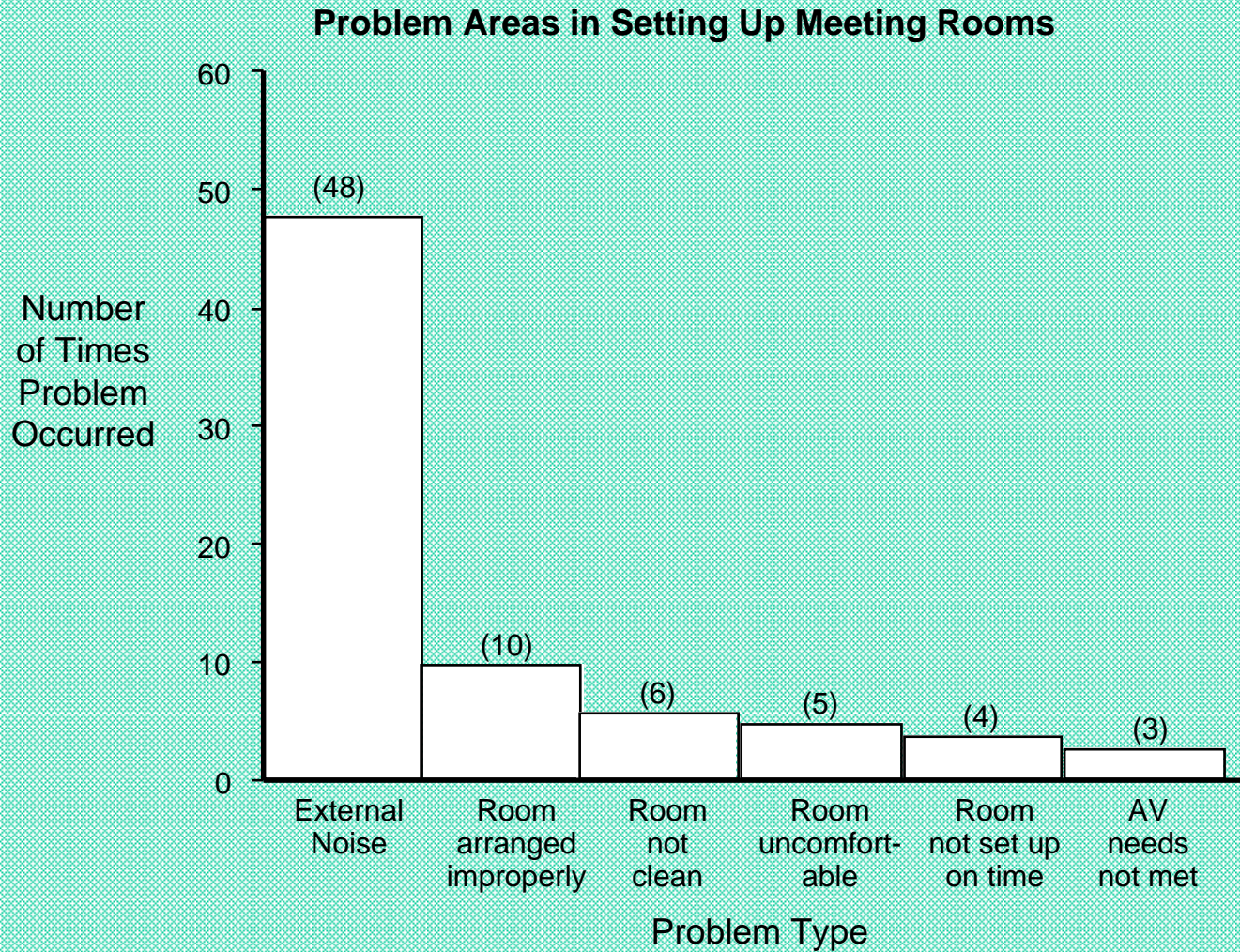


Pareto Example

Cost to Rectify Field Service Complaints



Pareto Example



[Back](#)

Information provided courtesy of Sewickley Valley Hospital, PA

PDPC (Tree Variation)

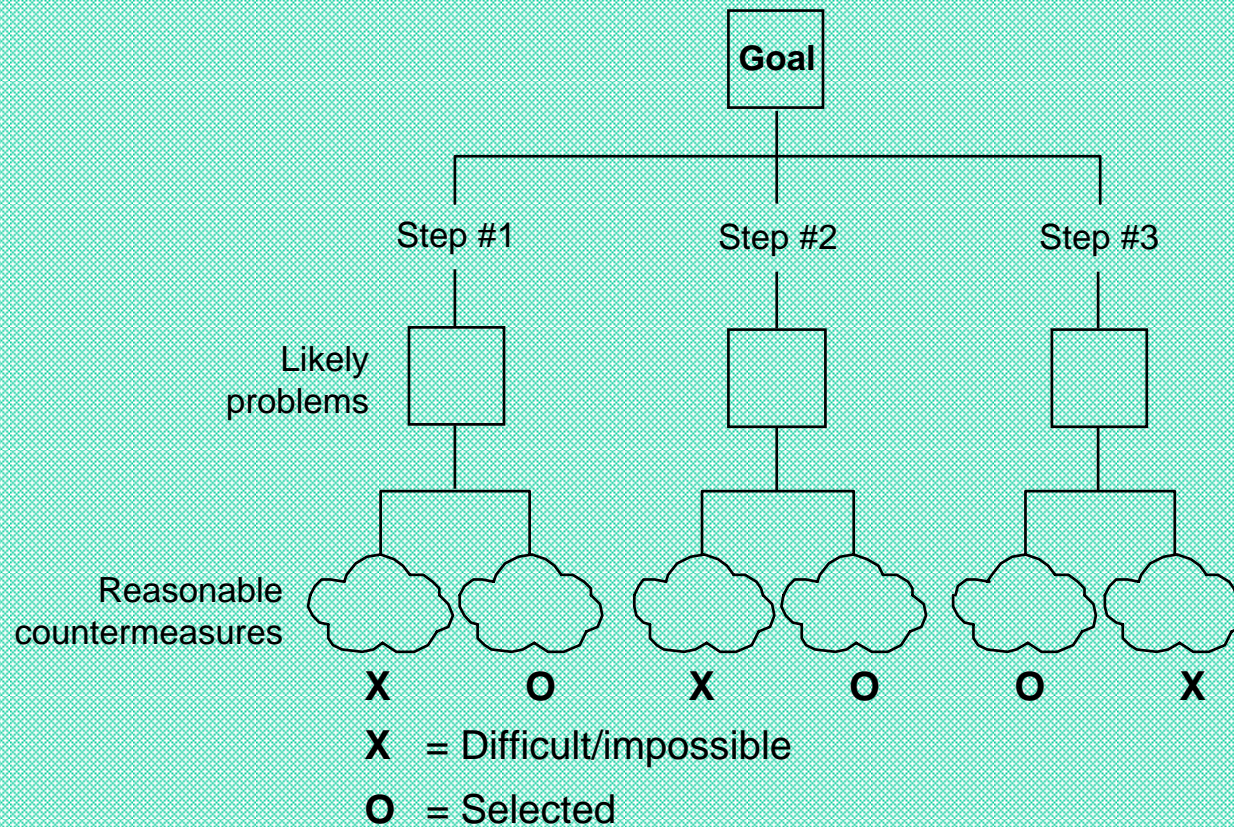
- Step 1 Assemble the Right Team
- Step 2 Determine Proposed Steps
- Step 3 Generate Likely Problems
- Step 4 Generate Reasonable Solutions
- Step 5 Choose Countermeasures

PDPC Essentials

- Key Success Behaviors
 - Keep the project steps that form the first level of the chart at the broadest level possible
 - Exercise creative thinking at all levels of the chart without losing touch with reality
 - Keep “what if’s” likely and the countermeasures reasonable
 - Always modify the original project steps to include the countermeasures that are selected

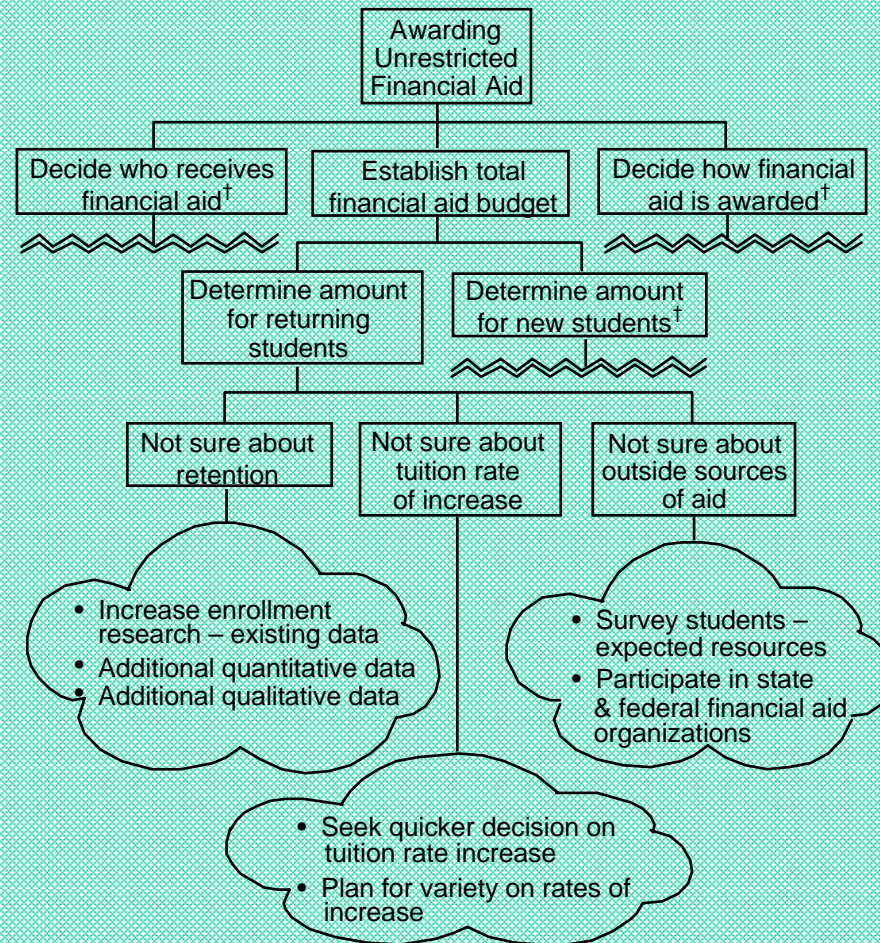
Step-by-Step Construction

– Step 5 Choose Countermeasures



PDPC Example

Tree Variation Awarding Unrestricted Financial Aid



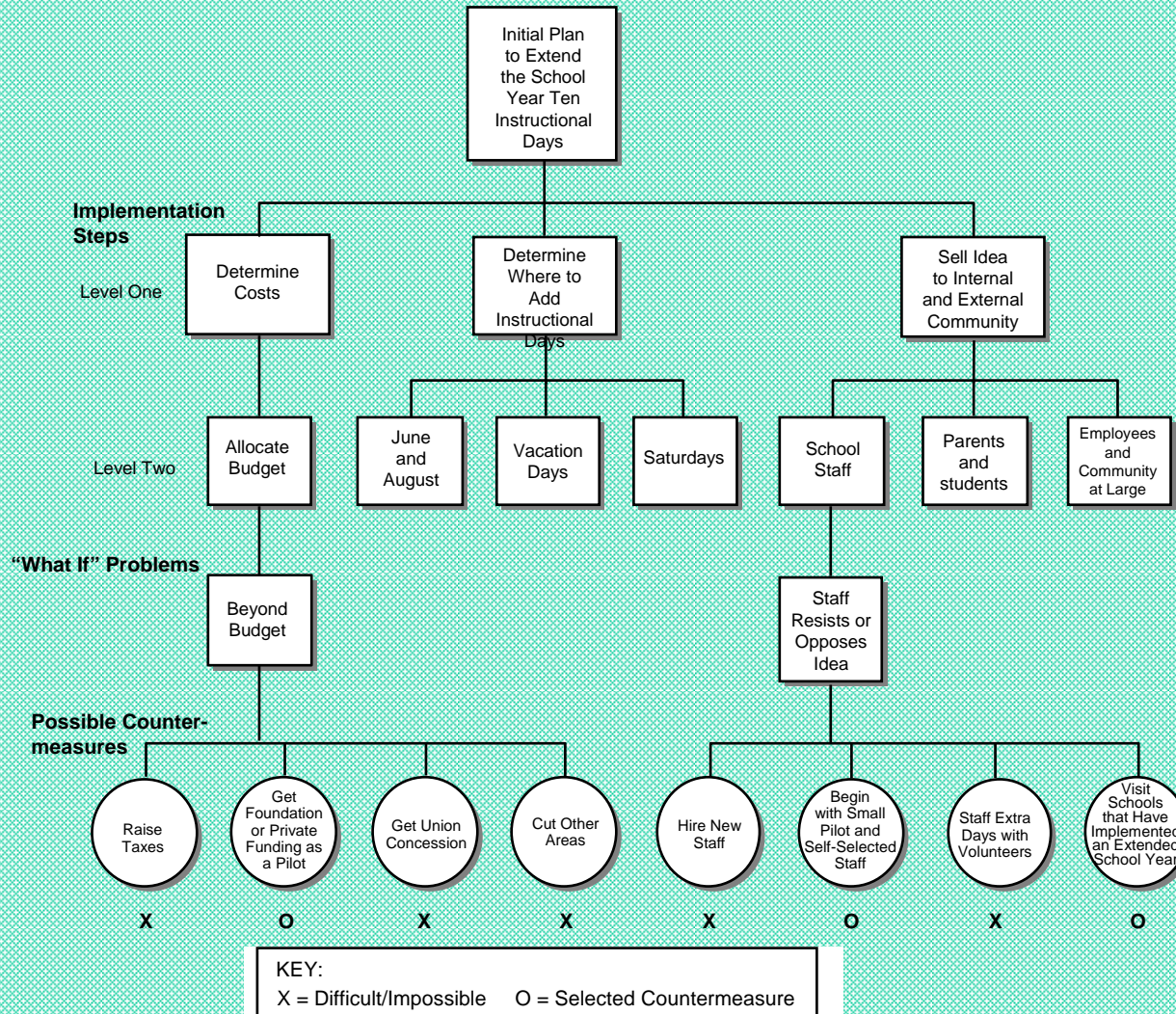
† Further information exists but is not shown

Information provided courtesy of St. John Fisher College

PDPC Example

A: Modified Tree Diagram

Extending the School Year by Ten Days



PDPC Example

B: Numbered Outline

Extending the School Year by Ten Days

Implementation Steps

- 1.0 Determine Costs
 - 1.1 Allocate Budget
 - 1.2 Get Budget

 - 2.0 Decide Where to Add Instructional Days
 - 2.1 Summer/June and August
 - 2.2 Vacation Days
 - 2.3 Saturdays

 - 3.0 Sell Idea to Internal and External Community
 - 3.1 School Staff
 - 3.2 Parents and Students
 - 3.3 Employer and Community at Large
-

“What If” Problems

- 1.1.1 Beyond Budget
 - 3.1.1 Staff Resists or Opposes Idea
-

Possible Countermeasures

- X 1.1.1.1 Raise
- O 1.1.1.2 Get Foundation or Private Funding as a Pilot
- X 1.1.1.3 Get Union Concessions
- X 1.1.1.4 Cut Other Areas
- X 3.1.1.1 Hire New Staff
- O 3.1.1.2 Begin with Small Pilot and Self-Selected Staff
- X 3.1.1.3 Staff extra Days with Volunteers
- O 3.1.1.4 Visit Schools that Have Implemented Extended School

KEY:

X = Difficult/Impossible O = Selected Countermeasure

Back

Prioritization Matrix

Purpose

To prioritize tasks, issues, alternatives, etc., to aid in selecting which tasks, issues, alternatives to pursue.

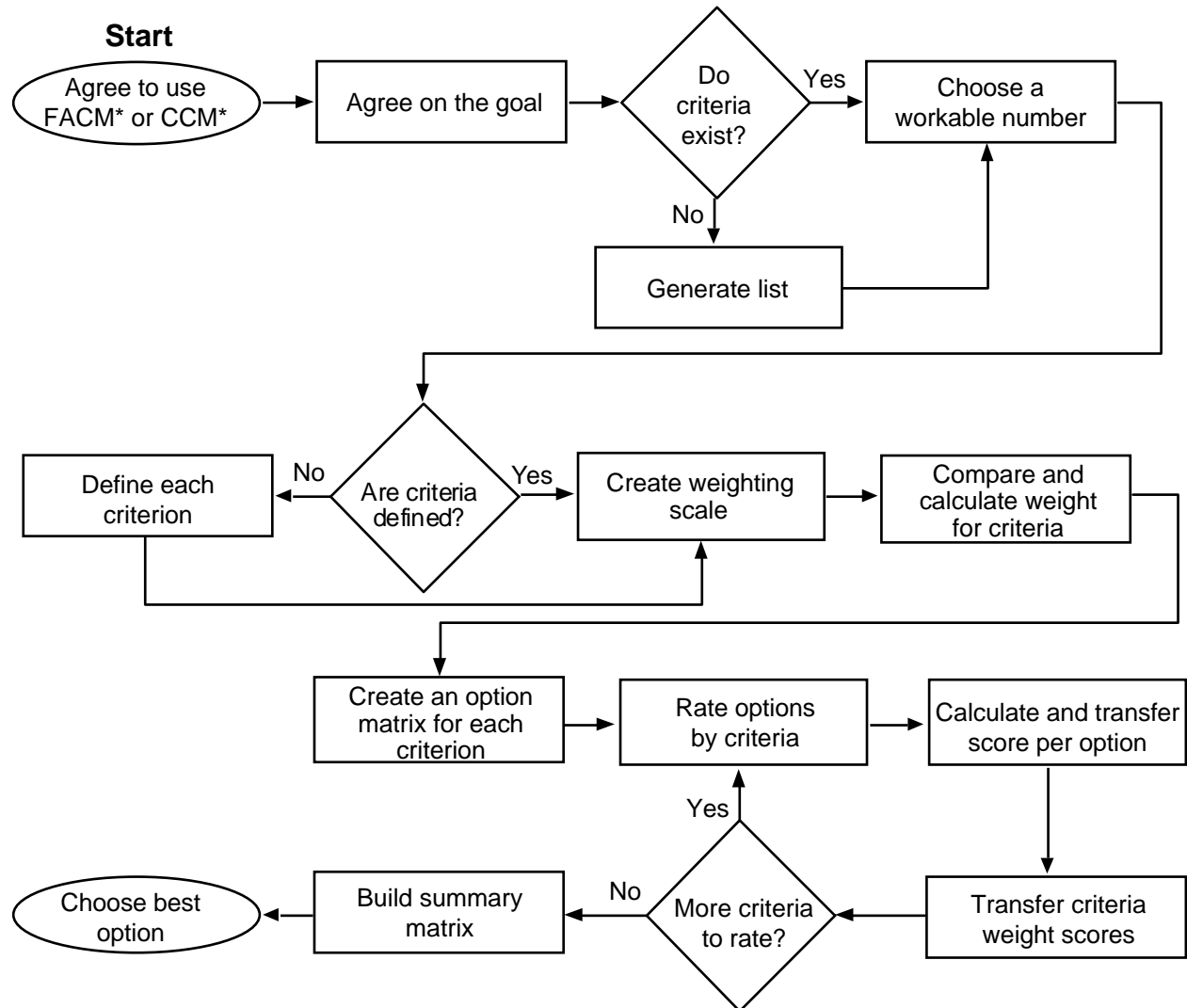
Constructing the Prioritization Matrices

- ◆ **Step 1** Agree on the Goal
- ◆ **Step 2** Agree on the Criteria
- ◆ **Step 3** Weight Criteria
- ◆ **Step 4** Rate Options by Criteria
- ◆ **Step 5** Build A Summary Matrix
- ◆ **Step 6** Choose the Best Options

Prioritization Matrices Essentials

- ◆ **Key Success Behaviors**
 - ◆ **Make each decision independently, don't try to "build" patterns**
 - ◆ **Communicate your own logic, listen to another person's logic, be prepared to change your own**
 - ◆ **Work toward valuing each person's perspective, not simply tolerating it**
 - ◆ **Keep personal agendas personal; put your efforts into the team goal**

Steps at a Glance: Prioritization Matrices



* FACM = Full Analytical Criteria Method
 ** CCM = Consensus Criteria Method

Step-by-Step Construction

– Step 1 Agree on the Goal

Choose the most enjoyable vacation
for the whole family

Step-by-Step Construction

– Step 2 Agree on the Criteria

- **Cost**
- **Educational value**
- **Diverse activity**
- **Escape reality**

Step-by-Step Construction

– Step 3 Weight Criteria

Full Analytical Criteria Method

Criterion vs. Criterion

Criteria \ Criteria	Cost	Educ. value	Diverse activity	Escape reality	Row Total	Relative Decimal Value (RT ÷ GT)
Cost		$\frac{1}{5}$	$\frac{1}{10}$	5	5.3	.15
Educ. value	5		$\frac{1}{5}$	5	10.2	.28
Diverse activity	10	5		5	20	.55
Escape reality	$\frac{1}{5}$	$\frac{1}{5}$	$\frac{1}{5}$.60	.02
				Grand Total	36.1	

1 = Equally important
 5 = More important
 10 = Much more important
 $\frac{1}{5}$ = Less Important
 $\frac{1}{10}$ = Much less important

Row Total
 Rating scores added
Grand Total
 Row totals added
Relative Decimal Value
 Each row total ÷ by the grand total

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Full Analytical Criteria Method

Options vs. Each Criterion (Cost Criterion)

Cost	Disney World	Gettysburg	New York City	Uncle Henry's	Row Total	Relative Decimal Value (RT ÷ GT)
Disney World		$\frac{1}{5}$	5	$\frac{1}{10}$	5.3	.12
Gettysburg	5		10	$\frac{1}{5}$	15.2	.33
New York City	$\frac{1}{5}$	$\frac{1}{10}$		$\frac{1}{10}$.40	.01
Uncle Henry's	10	5	10		25	.54
				Grand Total	45.9	1.00

- 1 = Equal cost
- 5 = Less expensive
- 10 = Much less expensive
- $\frac{1}{5}$ = More expensive
- $\frac{1}{10}$ = Much more expensive

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Full Analytical Criteria Method

Options vs. Each Criterion (Educational Value)

Educational value	Disney World	Gettysburg	New York City	Uncle Henry's	Row Total	Relative Decimal Value (R ÷ GT)
Disney World		$\frac{1}{5}$	$\frac{1}{5}$	10	10.4	.24
Gettysburg	5		1	10	16	.375
New York City	5	1		10	16	.375
Uncle Henry's	$\frac{1}{10}$	$\frac{1}{10}$	$\frac{1}{10}$.30	.01
				Grand Total	42.7	1.00

- 1 = Equal educational value
- 5 = More educational value
- 10 = Much more educational value
- $\frac{1}{5}$ = Less educational value
- $\frac{1}{10}$ = Much less educational value

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Full Analytical Criteria Method

Options vs. Each Criterion (Diverse Activity)

Diverse activity	Disney World	Gettysburg	New York City	Uncle Henry's	Row Total	Relative Decimal Value (RT ÷ GT)
Disney World		10	$\frac{1}{5}$	10	20.2	.40
Gettysburg	$\frac{1}{10}$		$\frac{1}{10}$	5	5.2	.10
New York City	5	10		10	25	.49
Uncle Henry's	$\frac{1}{10}$	$\frac{1}{5}$	$\frac{1}{10}$.40	.01
				Grand Total	50.8	1.00

- 1 = Equally diverse activity
- 5 = More diverse activity
- 10 = Much more diverse activity
- $\frac{1}{5}$ = Less diverse activity
- $\frac{1}{10}$ = Much less diverse activity

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Full Analytical Criteria Method

Options vs. Each Criterion (Escape Reality)

Escape reality	Disney World	Gettysburg	New York City	Uncle Henry's	Row Total	Relative Decimal Value (RT ÷ GT)
Disney World		10	10	10	30	.65
Gettysburg	$\frac{1}{10}$		5	5	10.1	.22
New York City	$\frac{1}{10}$	$\frac{1}{5}$		5	5.3	.12
Uncle Henry's	$\frac{1}{10}$	$\frac{1}{5}$	$\frac{1}{5}$.50	.01
				Grand Total	45.9	1.00

- 1 = Equal escape from reality
- 5 = Greater escape from reality
- 10 = Much greater escape from reality
- 1/5 = Less of an escape from reality
- 1/10 = Much less of an escape from reality

Step-by-Step Construction

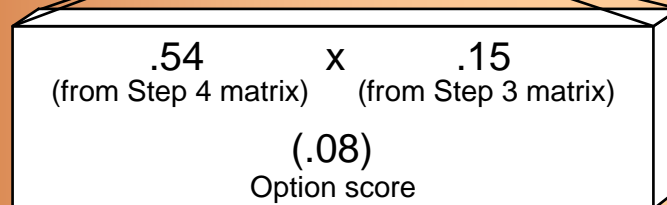
– Step 5 Build A Summary Matrix

Full Analytical Criteria Method

Summary Matrix - Options vs. All Criteria

Criteria Optns.	Cost (.15)	Educa- tional value (.28)	Diverse activity (.55)	Escape reality (.02)	Row Total	Relative Decimal Value (RT ÷ GT)
Disney World	.12 x .15 (.02)	.24 x .28 (.07)	.40 x .55 (.22)	.65 x .02 (.01)	.32	.32
Gettys- burg	.33 x .15 (.05)	.37 x .28 (.10)	.10 x .55 (.06)	.22 x .02 (0)	.22	.22
New York City	.01 x .15 (0)	.37 x .28 (.10)	.49 x .55 (.27)	.12 x .02 (0)	.37	.38
Uncle Henry's	.54 x .15 (.08)	.01 x .28 (0)	.01 x .55 (.01)	.01 x .02 (0)	.09	.09

Grand
Total
1.00



Step-by-Step Construction

– Step 3 Weight Criteria

Consensus Criteria Method

Criteria Matrix

Members Criteria	Mom	Dad	Rick	Karen	Row Total Weight
Cost	.25	.10	.10	.30	.75
Educa- tional value	.15	.45	.25	.20	1.05
Diverse activity	.50	.20	.45	.40	1.55
Escape reality	.10	.25	.20	.10	.65
Total	1.00	1.00	1.00	1.00	4.0

Each column represents a value of 1.00 distributed across the criteria.

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Consensus Criteria Method

Options vs. Each Criterion (Cost)

Members Options	Mom	Dad	Rick	Karen	Total	Rank
Disney World	2	2	2	2	8	2
Gettysburg	3	3	3	2	11	3
New York City	1	1	1	1	4	1
Uncle Henry's	4*	4	4	4	16	4

*Doesn't account for the cost of marriage counseling after the week at Uncle Henry's.

1 = Most expensive

4 = Least expensive

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Consensus Criteria Method

Options vs. Each Criterion (Educational Value)

Members \ Options	Mom	Dad	Rick	Karen	Total	Rank
Disney World	2	2	3	3	10	2
Gettysburg	3	4	2	2	11	3
New York City	4	3	4	4	15	4
Uncle Henry's	1	1	1	1	4	1

1 = Least educational value

4 = Most educational value

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Consensus Criteria Method

Options vs. Each Criterion (Diverse Activity)

Members Options	Mom	Dad	Rick	Karen	Total	Rank
Disney World	3	4	3	3	13	3
Gettysburg	2	2	2	2	8	2
New York City	4	3	4	4	15	4
Uncle Henry's	1	1	1	1	4	1

1 = Least diverse activity
4 = Most diverse activity

Step-by-Step Construction

– Step 4 Rate Options by Criteria

Consensus Criteria Method

Options vs. Each Criterion (Escape Reality)

Members Options	Mom	Dad	Rick	Karen	Total	Rank
Disney World	4	3	4	3	14	4
Gettysburg	3	4	2	2	11	3
New York City	2	1	3	4	10	2
Uncle Henry's*	1	2	1	1	5	1

* Uncle Henry hasn't touched reality in years.

1 = Least escape reality

4 = Most escape reality

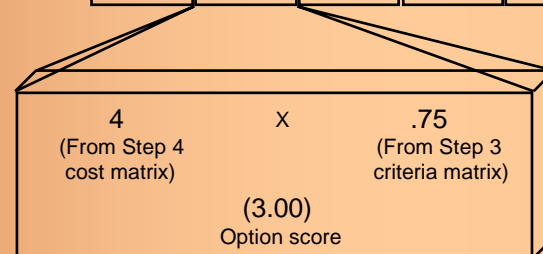
Step-by-Step Construction

– Step 5 Build A Summary Matrix

Consensus Criteria Method

Summary Matrix
Options vs. All Criteria

Criteria \ Options	Cost (.75)	Educational value (1.05)	Diverse activity (1.55)	Escape reality (.65)	Row Total	Rank
Disney World	2 x .75 (1.50)	2 x 1.05 (2.10)	3 x 1.55 (4.65)	4 x .65 (2.60)	10.85	3
Gettysburg	3 x .75 (2.25)	3 x 1.05 (3.15)	2 x 1.55 (3.10)	3 x .65 (1.95)	10.45	2
New York City	1 x .75 (.75)	4 x 1.05 (4.20)	4 x 1.55 (6.20)	2 x .65 (1.30)	12.45	4
Uncle Henry's	4 x .75 (3.00)	1 x 1.05 (1.05)	1 x 1.55 (1.55)	1 x .65 (.65)	6.25	1



1 = Lowest rated option
4 = Highest rated option

Prioritization Matrices Example

Choosing a Standard Corporate Spreadsheet Program

① Weighting criteria (described in Step 3)

This is a portion of a full matrix with 14 criteria in total.

Criteria	Best use of hardware	Ease of use	Maximum functionality	Best performance	Total (14 criteria)	Relative decimal value
Best use of hardware		.20	.10	.20	3.7	.01
Ease of use	5.0		.20	.20	35.4	.08
Maximum functionality	10.0	5.0		5.0	69.0	.17
Best performance	5.0	5.0	.20		45.2	.11
Grand Total (14 criteria)					418.1	

Information provided courtesy of Novacor Chemicals

Prioritization Matrices Example

Choosing a Standard Corporate Spreadsheet Program

② Comparing options (described in Step 4)

These are just 2 of 14 matrices.

Best integration - internal	Program A	Program B	Program C	Total	Relative Decimal Value
Program A		1.00	1.00	2.00	.33
Program B	1.00		1.00	2.00	.33
Program C	1.00	1.00		2.00	.33
Grand Total				6.00	

Lowest ongoing cost	Program A	Program B	Program C	Total	Relative Decimal Value
Program A		.10	.20	.30	.02
Program B	10.00		5.00	15.00	.73
Program C	5.00	.20		5.20	.25
Grand Total				20.50	

Information provided courtesy of Novacor Chemicals

Prioritization Matrices Example

Choosing a Standard Corporate Spreadsheet Program

- ③ Summarize Option Ratings Across All Criteria
(described in Step 5)

This is a portion of a full matrix with 14 criteria in total.

Criteria \ Options	Easy to use (.08)	Best integration int. (.9)	Lowest ongoing cost (.08)	Total	Relative Decimal Value
Program A	.03 (.01)	.33 (.03)	.02 (0)	.16	.18
Program B	.48 (.04)	.33 (.03)	.73 (.06)	.30	.33
Program C	.48 (.04)	.33 (.03)	.25 (.02)	.44	.49
			Grand Total	.90	

Information provided courtesy of Novacor Chemicals

Back

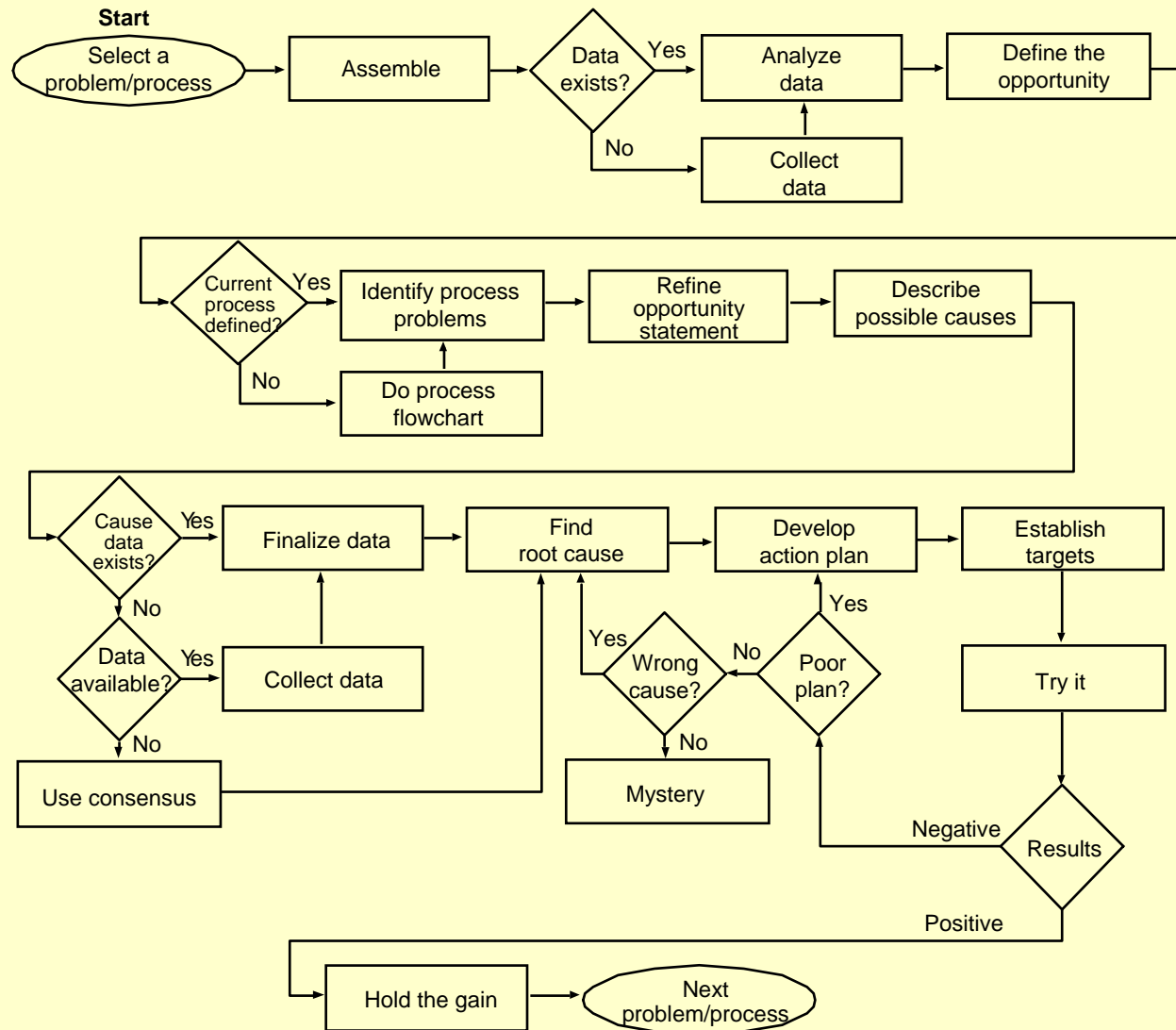
Steps of the PS/PI Model

- Step 1 Select a Problem/Process (Plan)
- Step 2 Define Current Process
- Step 3 Find Root Causes
- Step 4 Develop Action Plans
- Step 5 Try It (Do)
- Step 6 Review Results (Check)
- Step 7 Make Changes/Hold Gains (Act)

PS/PI Model Essentials

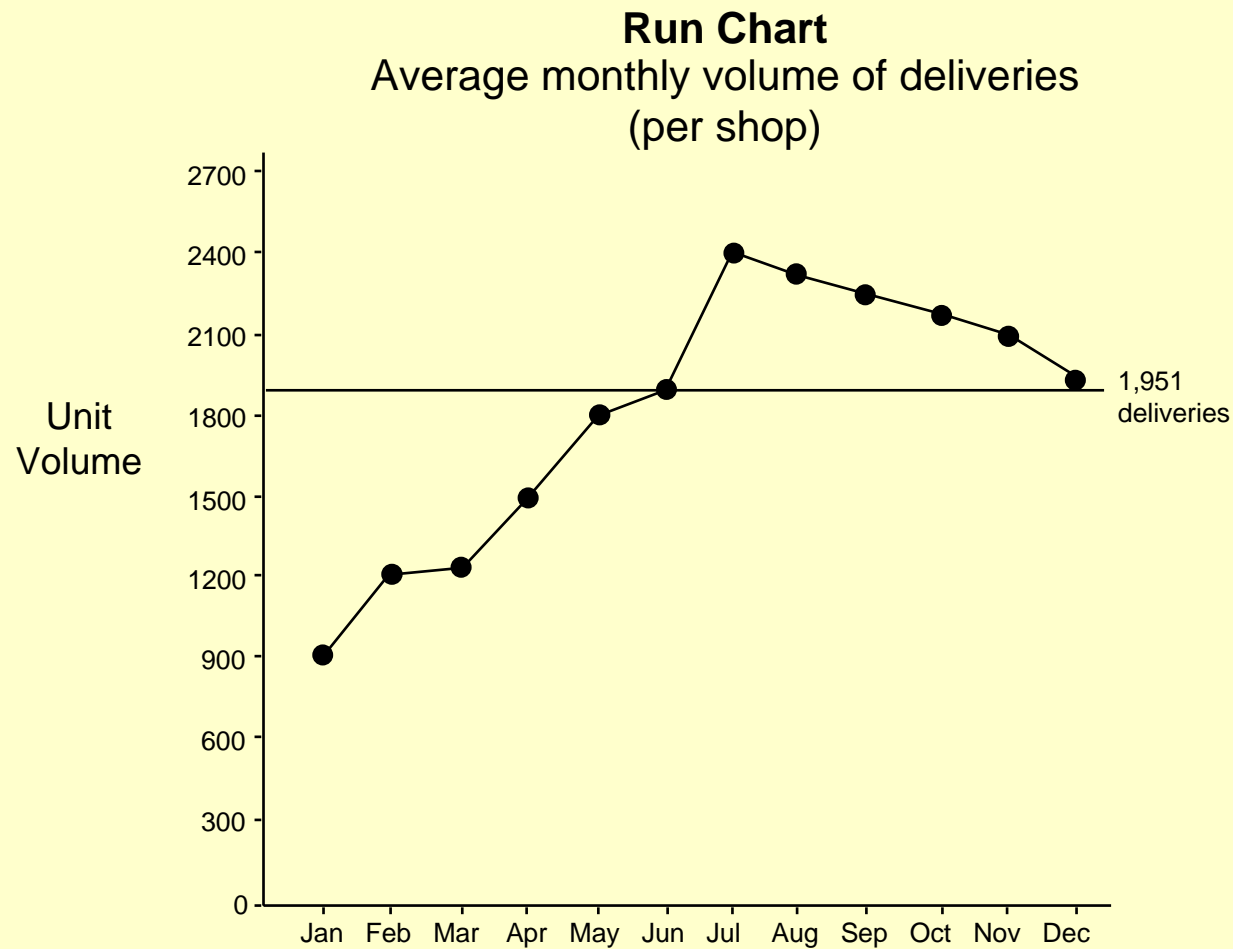
- Key Success Behaviors
 - Treat both data and knowledge as resources to be tapped, not weapons to be wielded
 - Get agreement and support for the goal to prevent unnecessary team conflict
 - A simple “What do you think?” usually opens up a quiet team member

Steps at a Glance: PS/PI Model



Step-by-Step: Using the PS/PI Model

◆ Step 1 Select a Problem (Plan)



Step-by-Step: Using the PS/PI Model

◆ Step 1 Select a Problem (Plan)

Pareto Chart

Types of customer complaints
Total=2520 October-December
(across 6 shops)

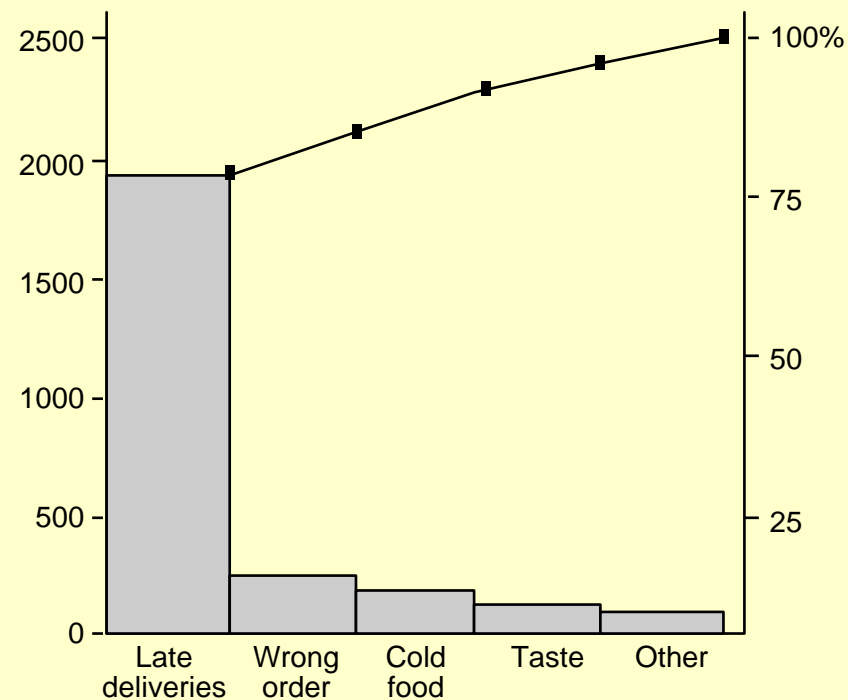
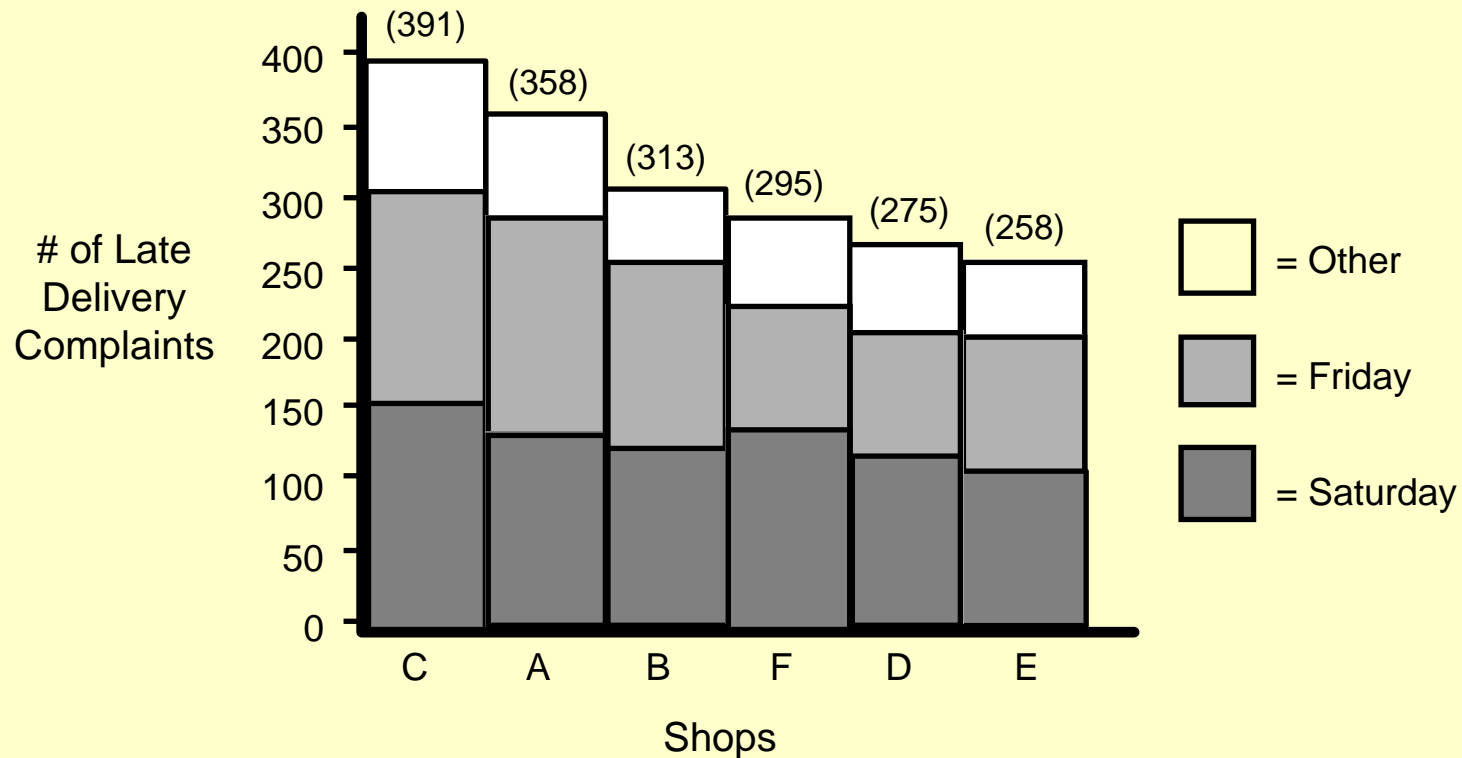


Illustration note: Delivery time was defined by the total time from when the order was placed to when the customer received it.

Step-by-Step: Using the PS/PI Model

◆ Step 1 Select a Problem (Plan)

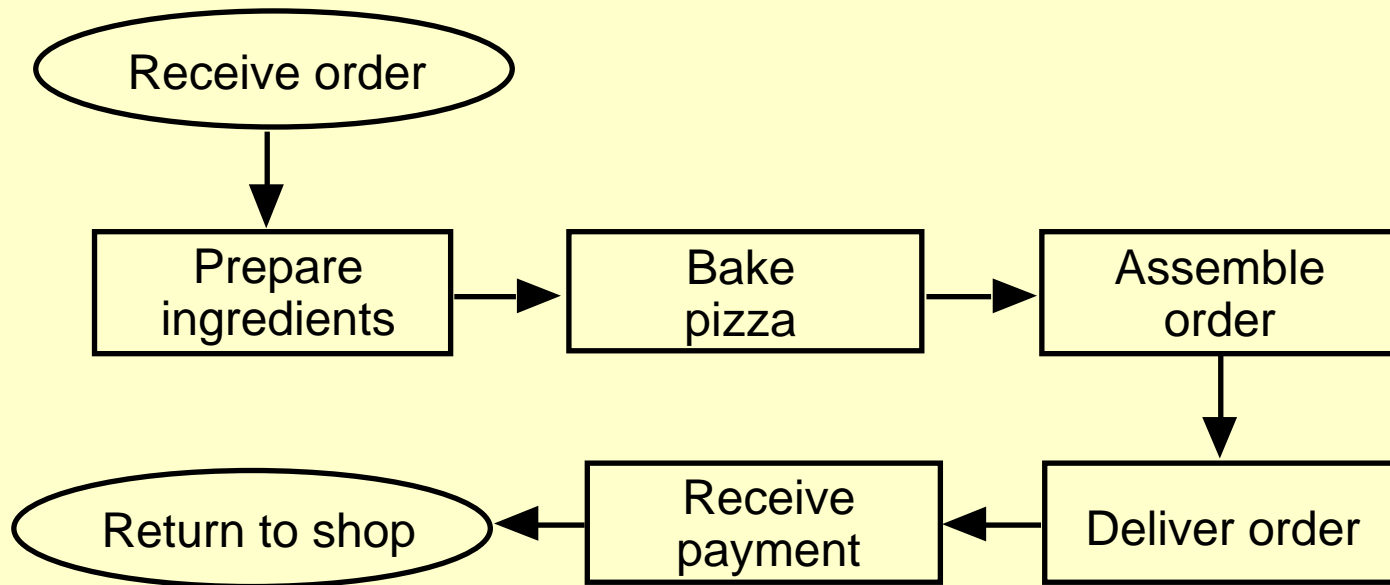
Pareto Chart
Late delivery complaints
Total=1890 October-December
(across 6 shops)



Step-by-Step: Using the PS/PI Model

◆ Step 2 Define Current Process (Plan)

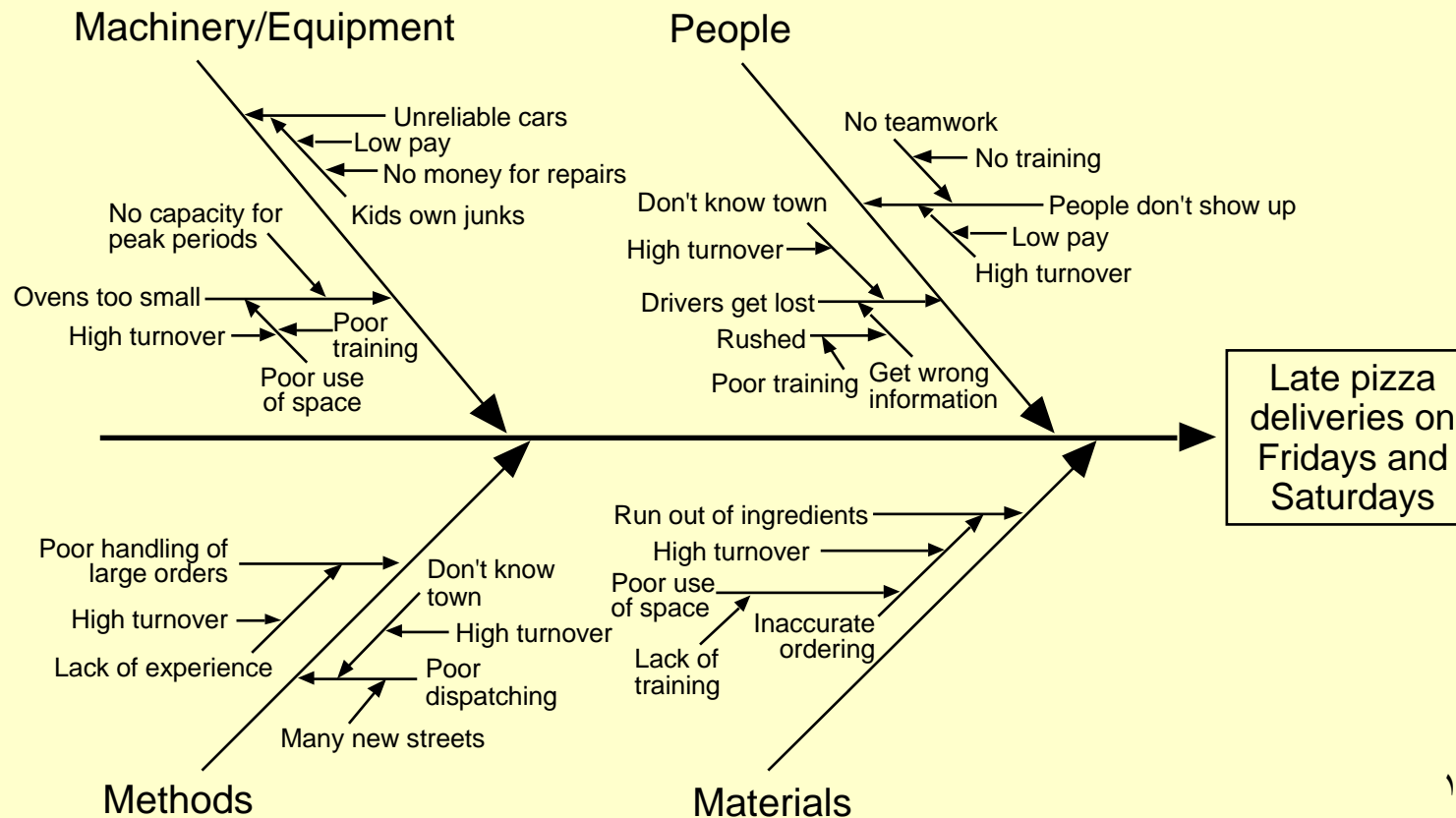
Process for producing and delivering Stop 'N Go Pizza



Step-by-Step: Using the PS/PI Model

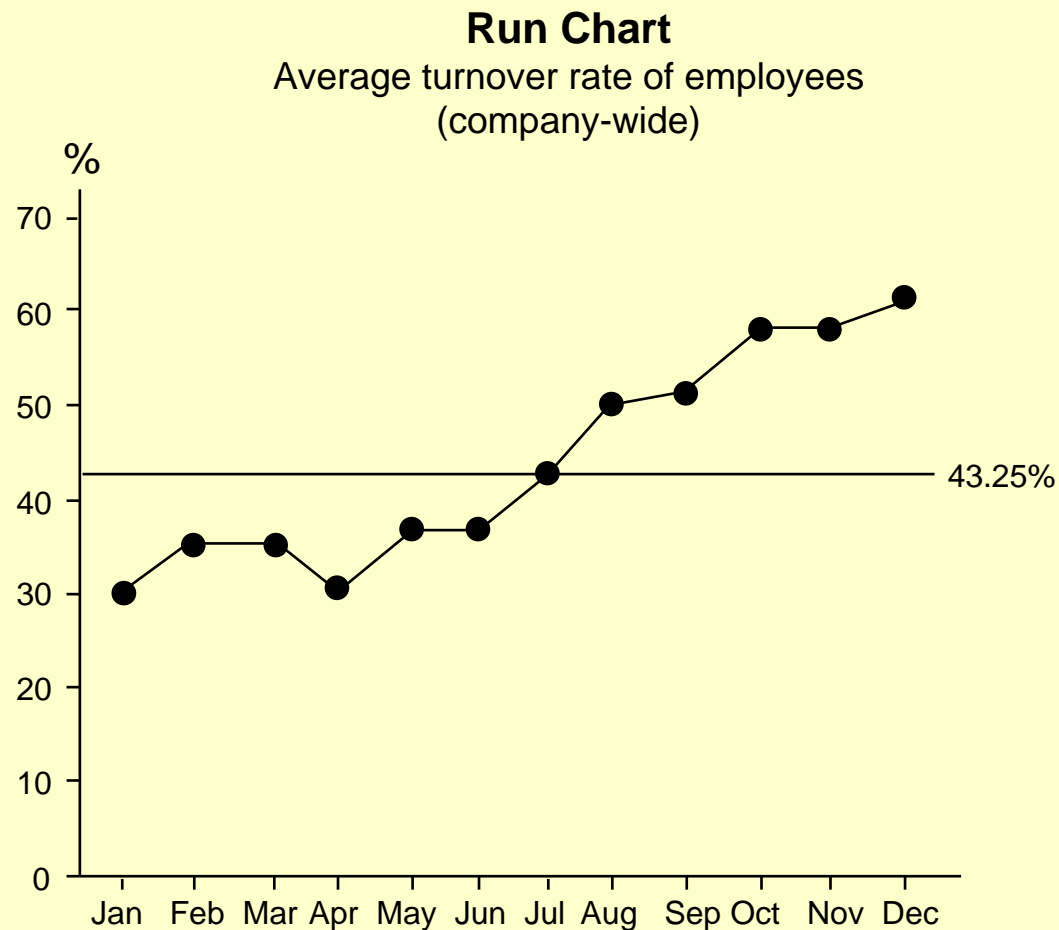
◆ Step 3 Find Root Causes (Plan)

C & E Diagram



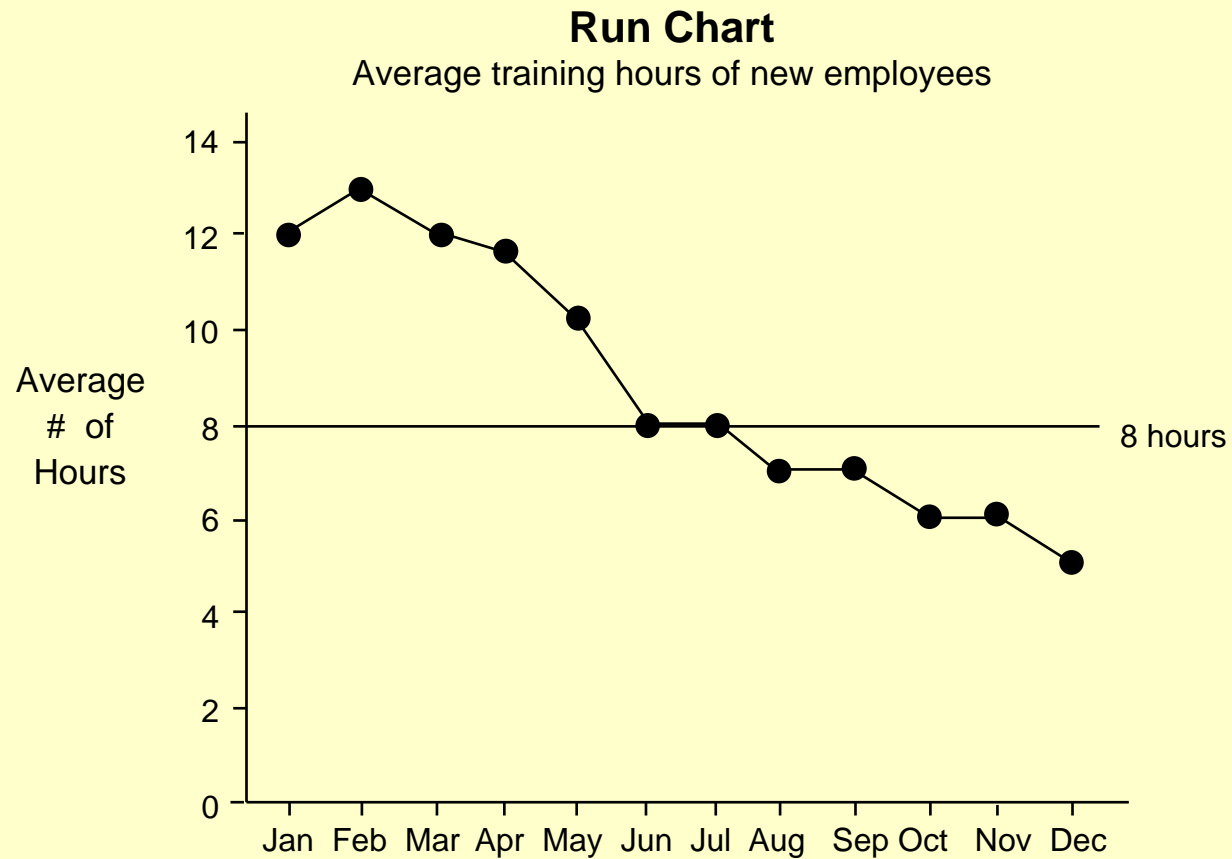
Step-by-Step: Using the PS/PI Model

◆ Step 3 Find Root Causes (Plan)



Step-by-Step: Using the PS/PI Model

◆ Step 3 Find Root Causes (Plan)

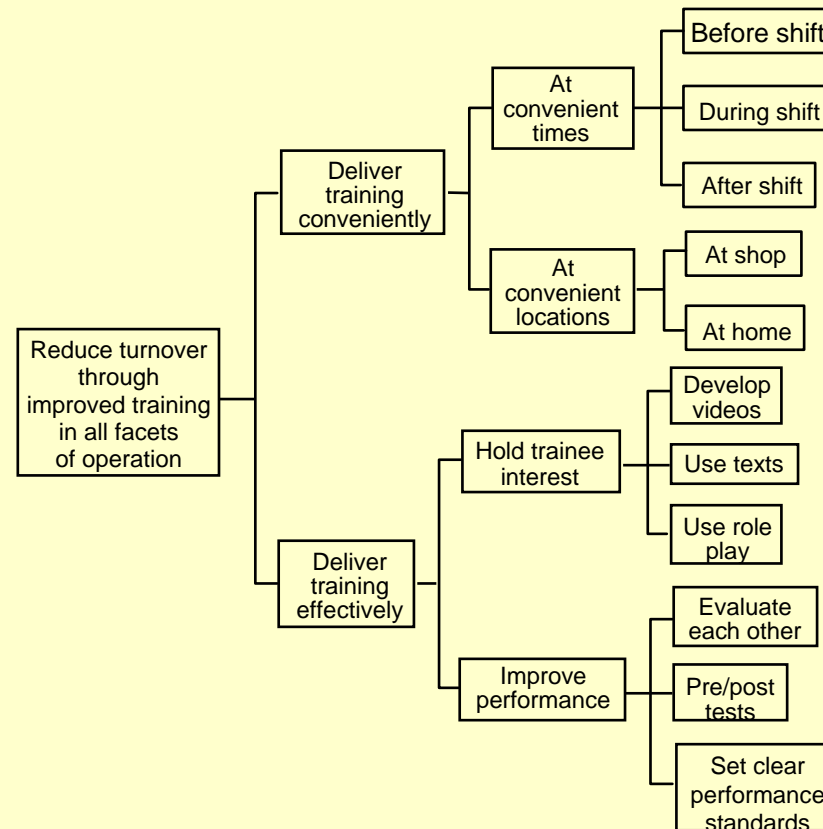


Step-by-Step: Using the PS/PI Model

◆ Step 4 Develop Action Plans (Plan)

Tree Diagram

Reduce turnover rate of employees
(company-wide)



Step-by-Step: Using the PS/PI Model

◆ Step 4 Develop Action Plans (Plan)

Prioritization Matrix

Selecting the best training program components

The total = the sum of [rating values x criteria weighting], for example, to find the total of the "Train before shift" row, do the following:
 $[9 \times .60] + [9 \times .19] + [3 \times .19] + [3 \times .01] = 7.70$

Note: Weighting values of each criterion came from a matrix not shown.

Task options come from the most detailed level of the Tree Diagram shown on PS/PI Model 11.

Criteria & Weighting Tasks & Options	Effectiveness (.60)	Feasibility (.19)	Time (.19)	Cost (.01)	Total
Train before shift	⊙	⊙	○	○	7.70
Train during shift	○	△	⊙	⊙	3.78
Train after shift	△	○	○	○	1.77
Train at the shop	⊙	⊙	○	○	7.70
Train at home	○	⊙	⊙	⊙	5.29
Develop videos	⊙	⊙	⊙	○	8.83
Use texts	○	⊙	○	⊙	4.16
Use role play	⊙	⊙	⊙	⊙	8.89
Evaluate each other	⊙	⊙	○	○	7.70
Pre/post test	⊙	⊙	⊙	○	8.83
Set clear performance standards	⊙	⊙	⊙	⊙	8.89

⊙ = 9 Excellent ○ = 3 Fair △ = 1 Poor

Step-by-Step: Using the PS/PI Model

◆ Step 4 Develop Action Plans (Plan)

Matrix & Gantt Chart Combined
New training program timeline

Responsibility \ Tasks *	Managers	Employees	Human resources	President	January	February	March	April	
Train at the shop before the shift	●	○	○		[Gantt bars for tasks: Train at the shop before the shift, Develop videos, Use role play, Evaluate each other, Use pre/post test, Set clear performance standards]		[Gantt bars for tasks: Train at the shop before the shift, Evaluate each other]		
Develop videos	○	○	●	△			[Gantt bar for task: Develop videos]		
Use role play	●	○	○					[Gantt bars for tasks: Use role play, Evaluate each other]	
Evaluate each other	○	●	○					[Gantt bars for tasks: Evaluate each other, Use pre/post test]	
Use pre/post test	○	○	○	△				[Gantt bar for task: Use pre/post test]	
Set clear performance standards	●	△	○	●		[Gantt bar for task: Set clear performance standards]			

● = Primary responsibility

○ = Secondary/team member

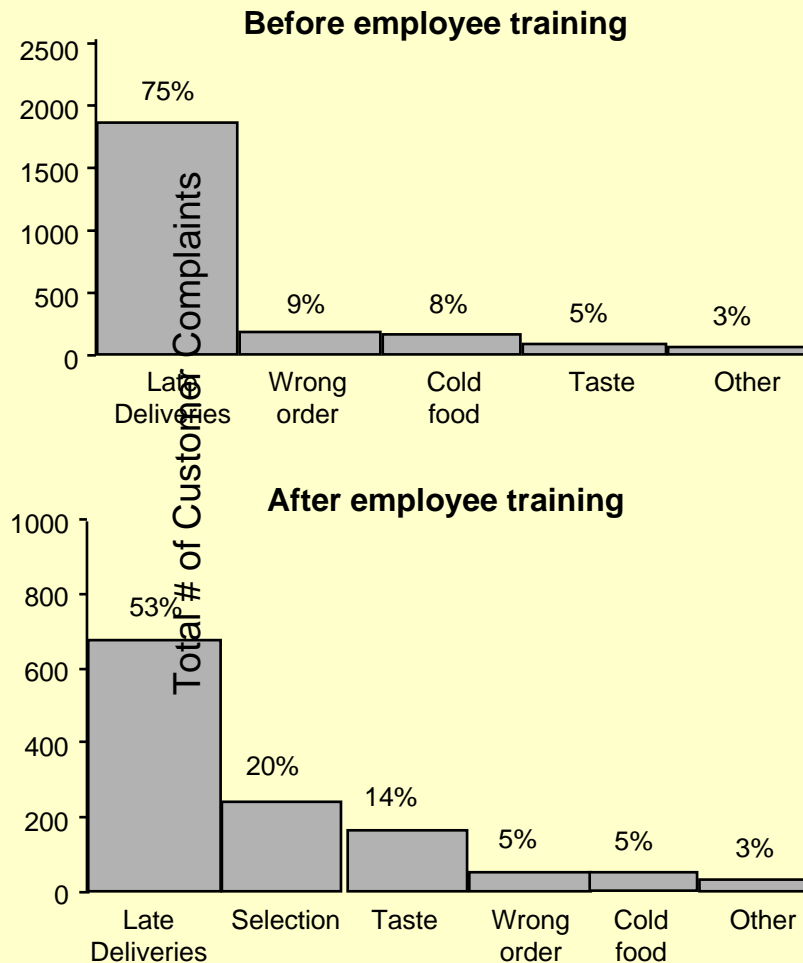
△ = Need information to/from

* These were the highest rated tasks from the Prioritization Matrix on the previous overhead.

Step-by-Step: Using the PS/PI Model

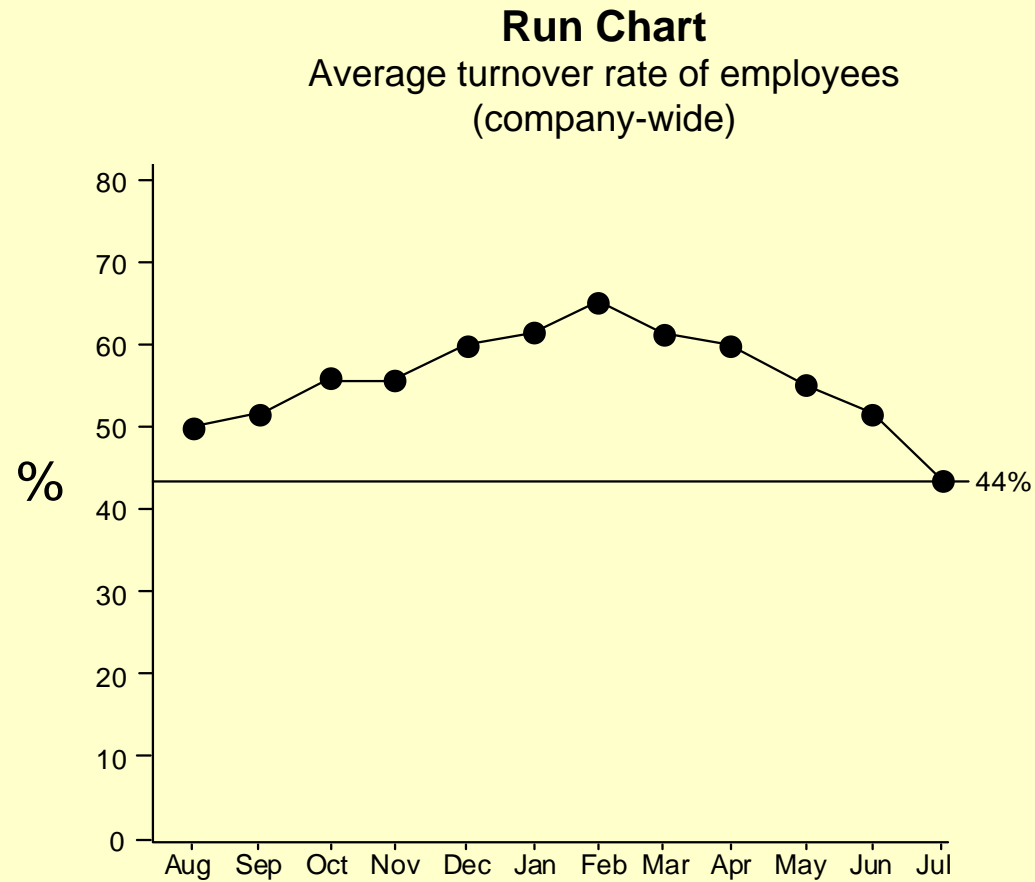
◆ Step 6 Review Results (Check)

Pareto Charts



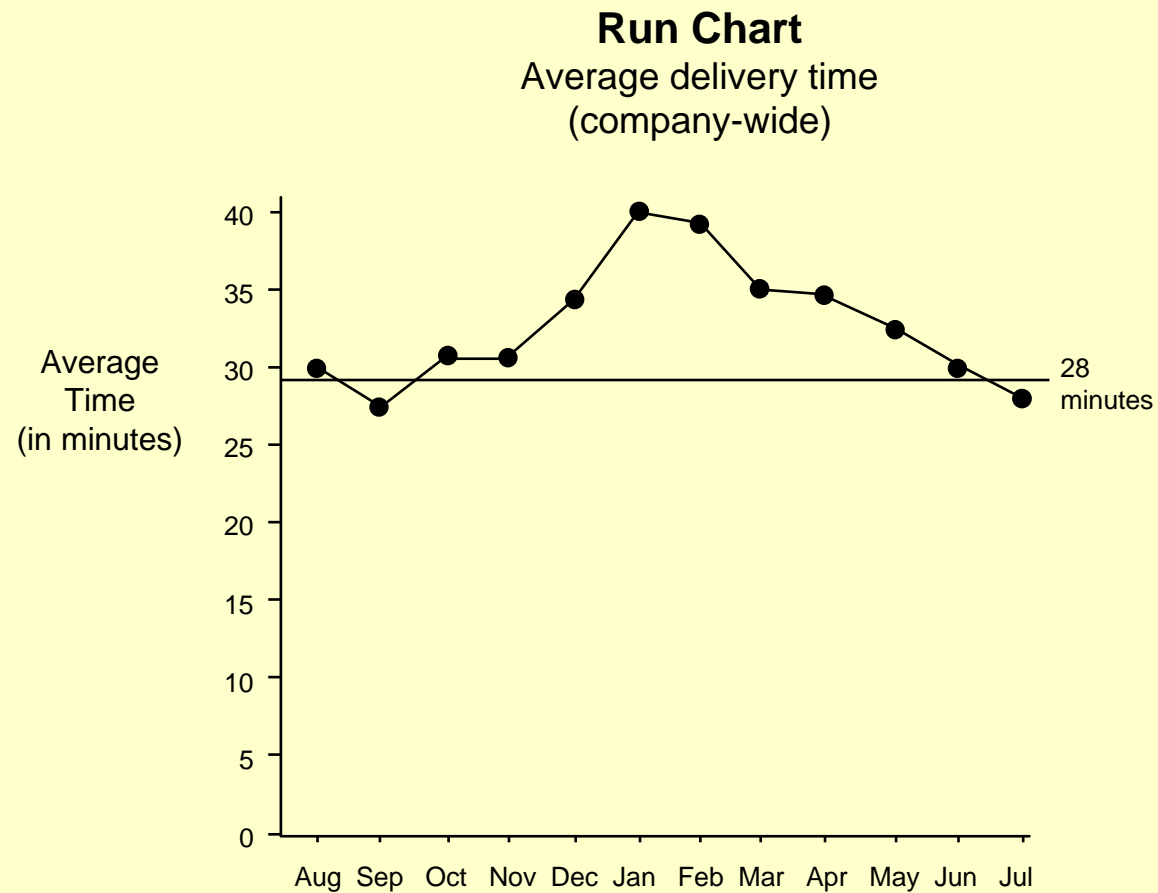
Step-by-Step: Using the PS/PI Model

◆ Step 6 Review Results (Check)



Step-by-Step: Using the PS/PI Model

◆ Step 6 Review Results (Check)

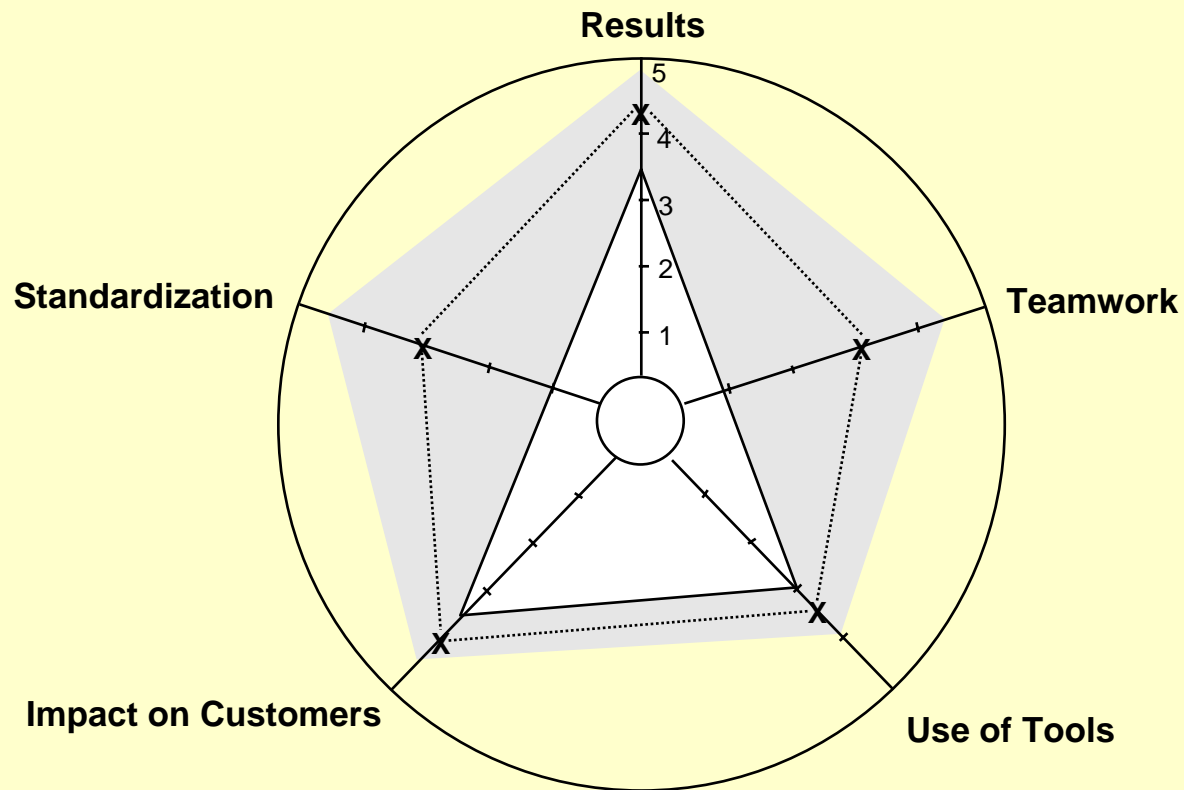


Step-by-Step: Using the PS/PI Model

◆ Step 7 Make Changes/Hold Gains (Act)

Radar Chart

Team evaluation of itself after new training



Note: The “x” mark indicates the team’s average performance rating while the shaded area indicates the range of ratings within the team.

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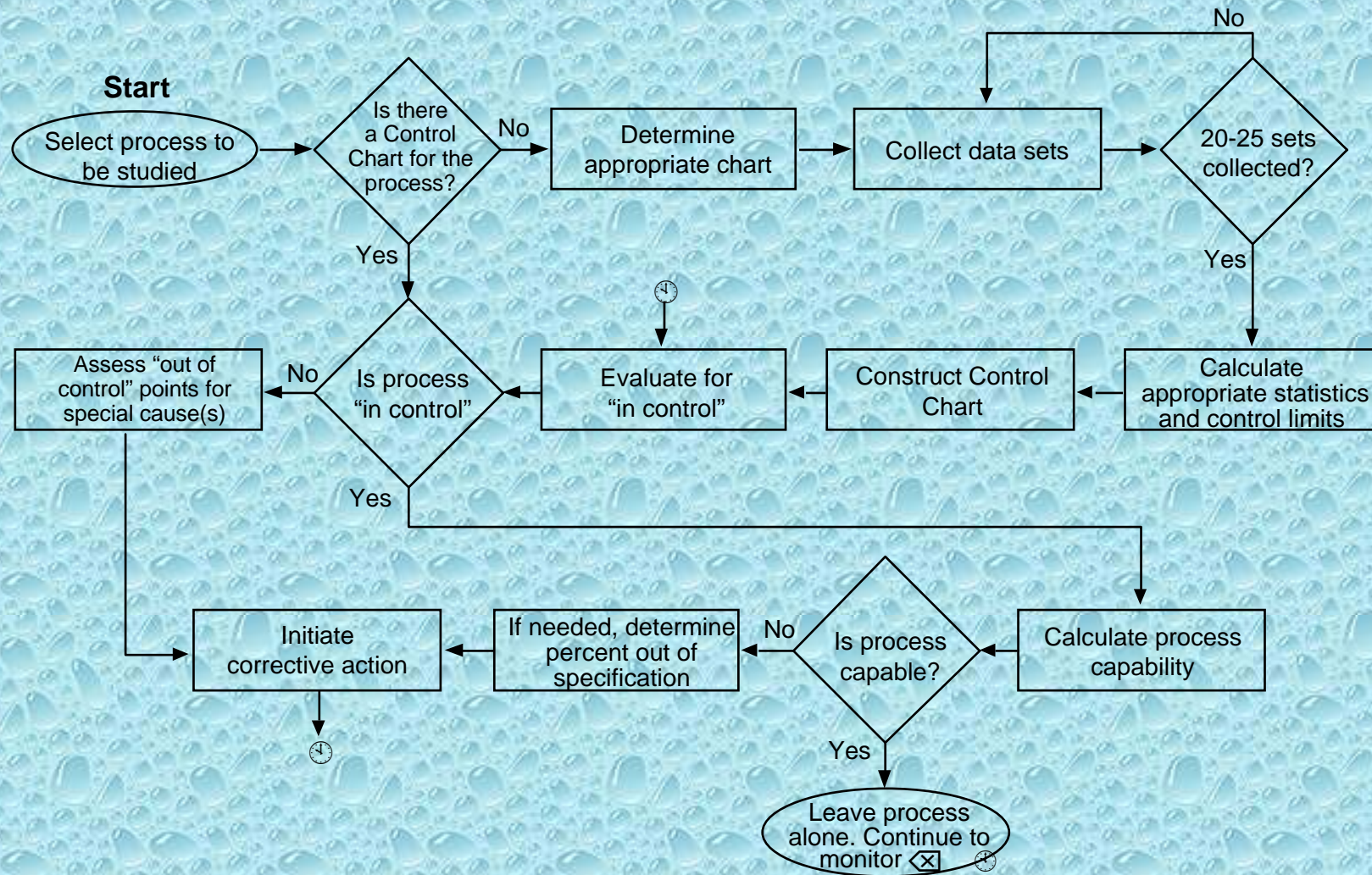
Calculating Process Capability

- Step 1 Determine Process Averages (Process Grand Average & Average Range)
- Step 2 Determine Upper and Lower Specification Limits, USL and LSL
- Step 3 Calculate Process Standard Deviation
- Step 4 Calculate Process Capability

Process Capability Essentials

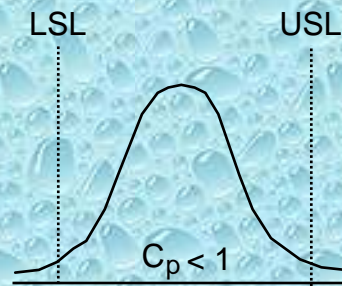
- Key Success Behaviors
 - Before calculating Process Capability, make sure process is in-control, normal, and variable data was used
 - Processes that are not capable, i.e., not meeting specifications, will need a team to investigate ways to change the process to bring it within specifications—variation reduction and/or shifting the target

Steps at a Glance: Process Capability

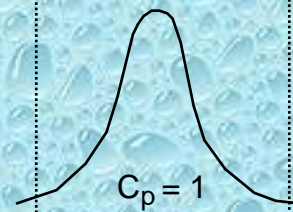


Step-by-Step Calculation

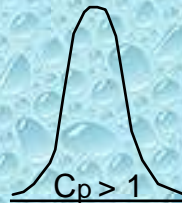
◆ Step 4 Calculate Process Capability



When $C_p < 1$, process variation exceeds specification limits. 99.73% of the data will not fit within these limits. Defectives are being made.



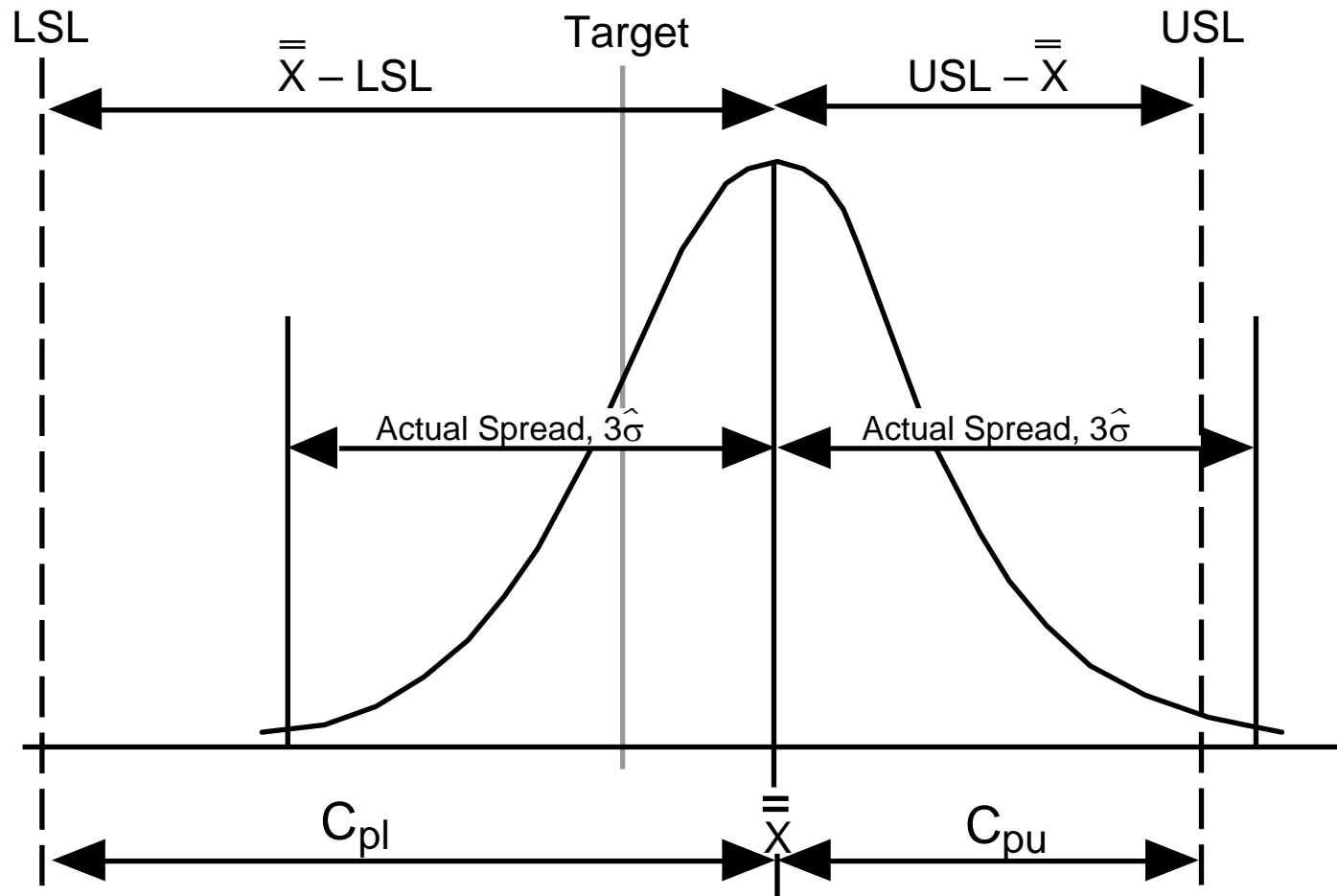
When $C_p = 1$, process variation just meets specification limits. 99.73% of the data fits just within these limits. A minimum of 0.3% defectives will be made, more if the process is not centered.



When $C_p > 1$, process variation is less than specification limits. 99.73% of the data will easily fit within these limits. Defectives are possible if the process is not centered on the target value.

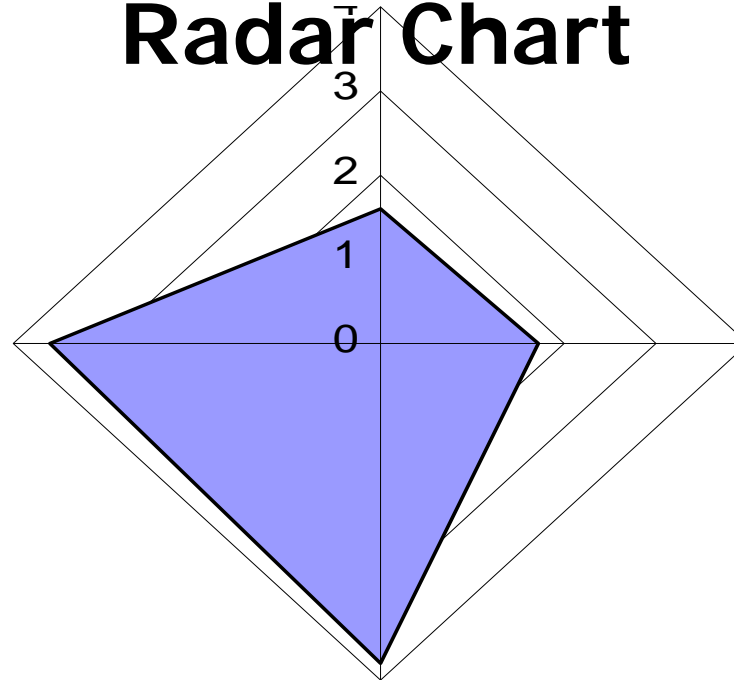
Step-by-Step Calculation

C_{pl} , C_{pu} , C_{pk} : Indices of Process Variation



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Radar Chart



A **Radar Chart** illustrates relationships between characteristics of plotted data points in relation to the whole picture. Radar Charts can give a second interpretation to the same set of data in a Bar or Column Chart.

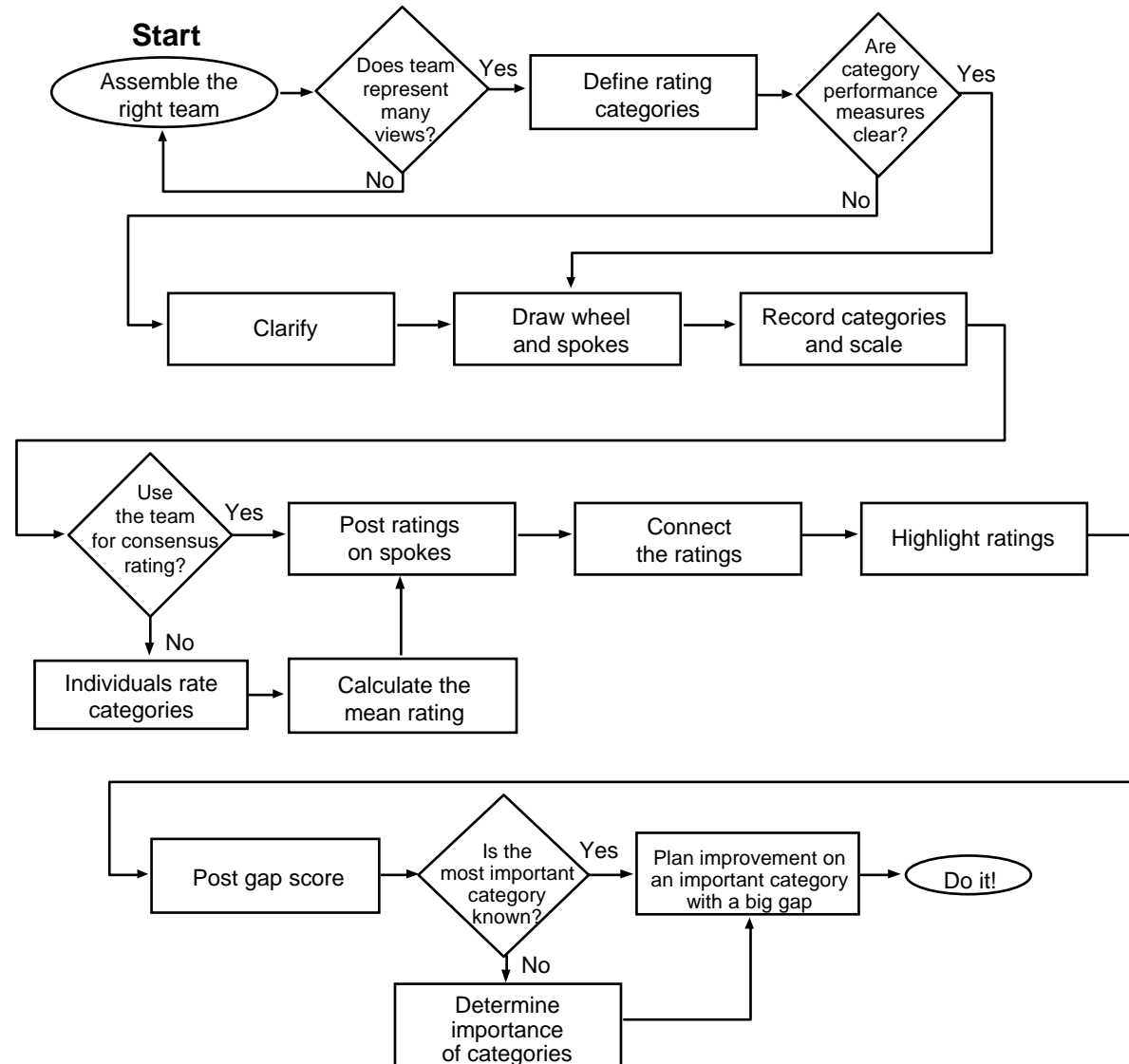
Constructing the Radar Chart

- **Step 1 Assemble the Right Team**
- **Step 2 Define Rating Categories**
- **Step 3 Construct the Chart**
- **Step 4 Rate Performance**
- **Step 5 Connect the Ratings**
- **Step 6 Interpret the Results**

Radar Chart Essentials

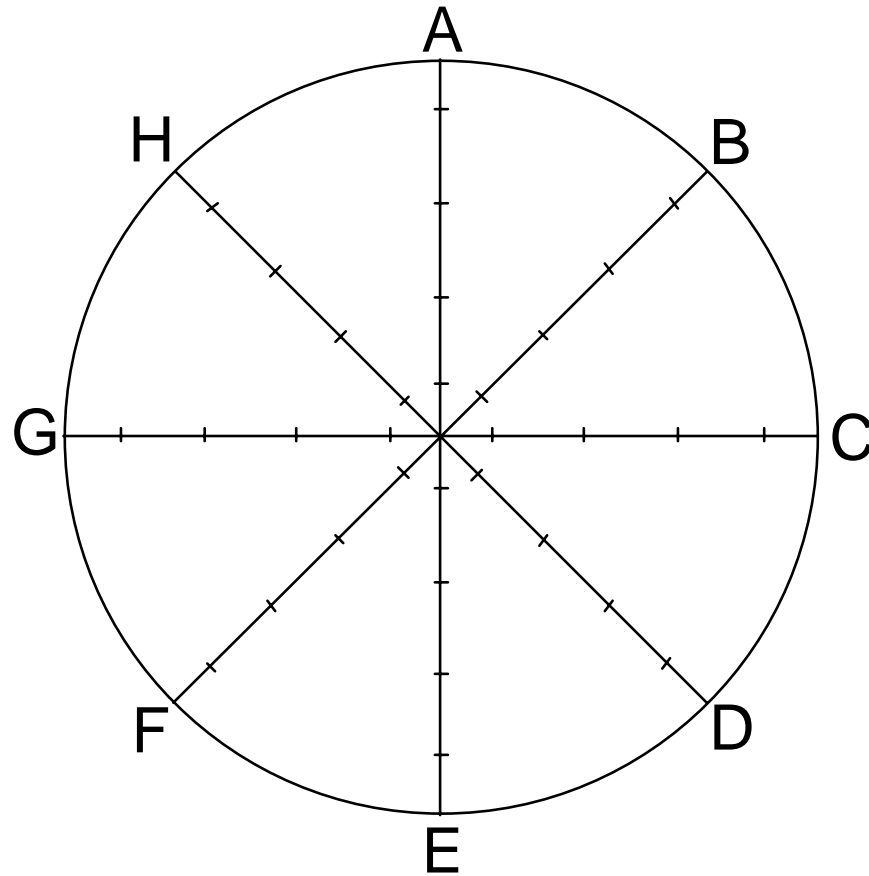
- **Key Success Behaviors**
 - Define performance measures
 - Examine causes of disagreement
 - Welcome new information and new ideas
 - Connect with other tools for a richer interpretation

Steps at a Glance: Radar Chart



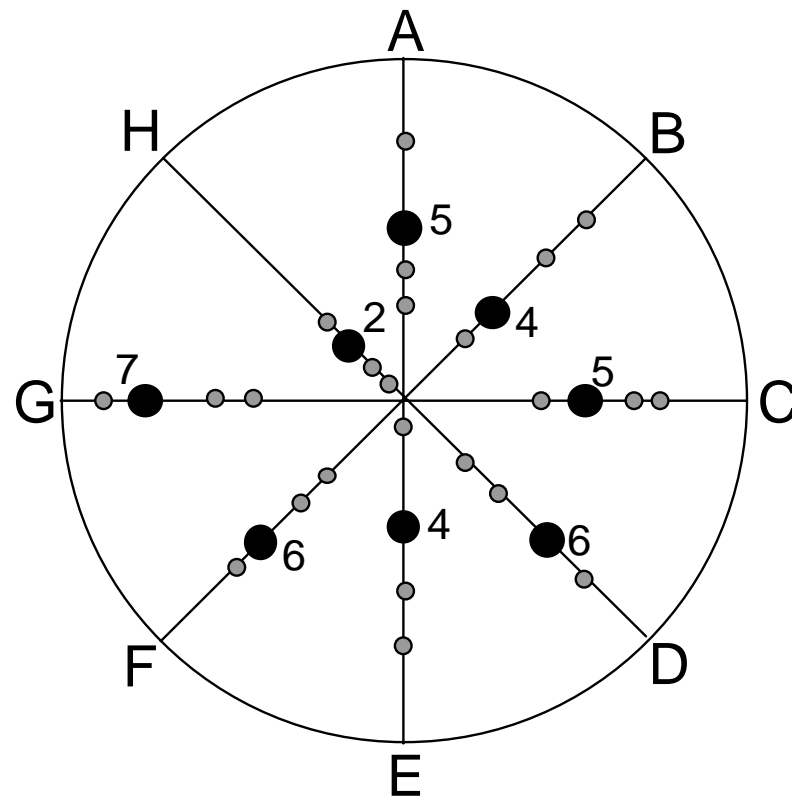
Step-by-Step Construction

– Step 3 Construct the Chart



Step-by-Step Construction

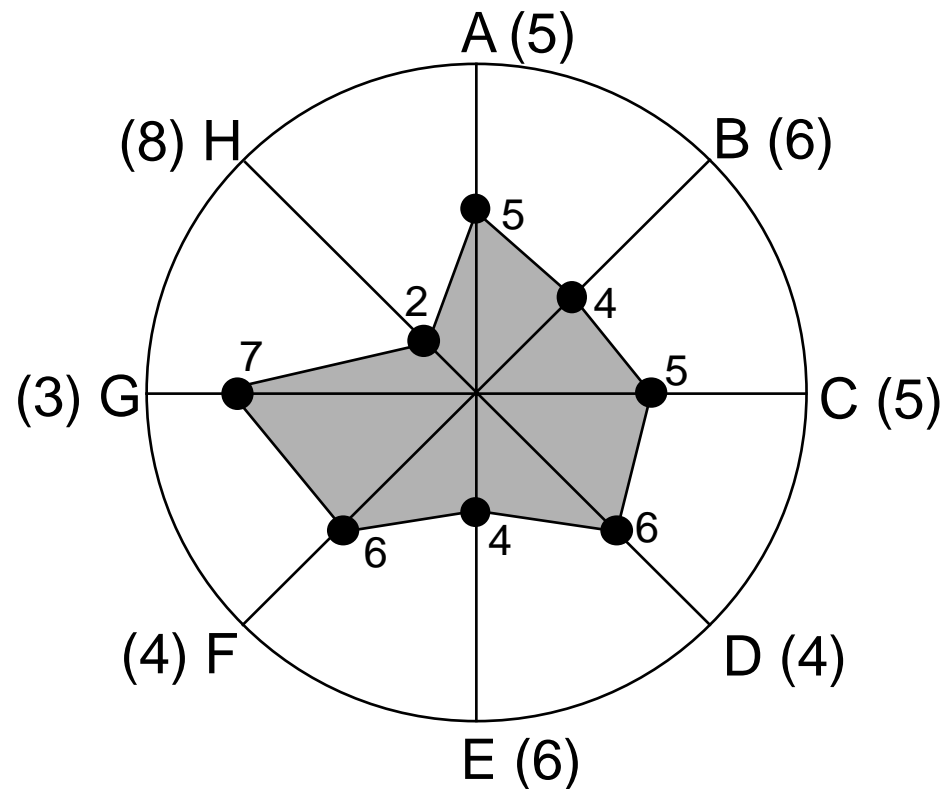
– Step 4 Rate Performance



- = Individual rating
- = Team consensus rating

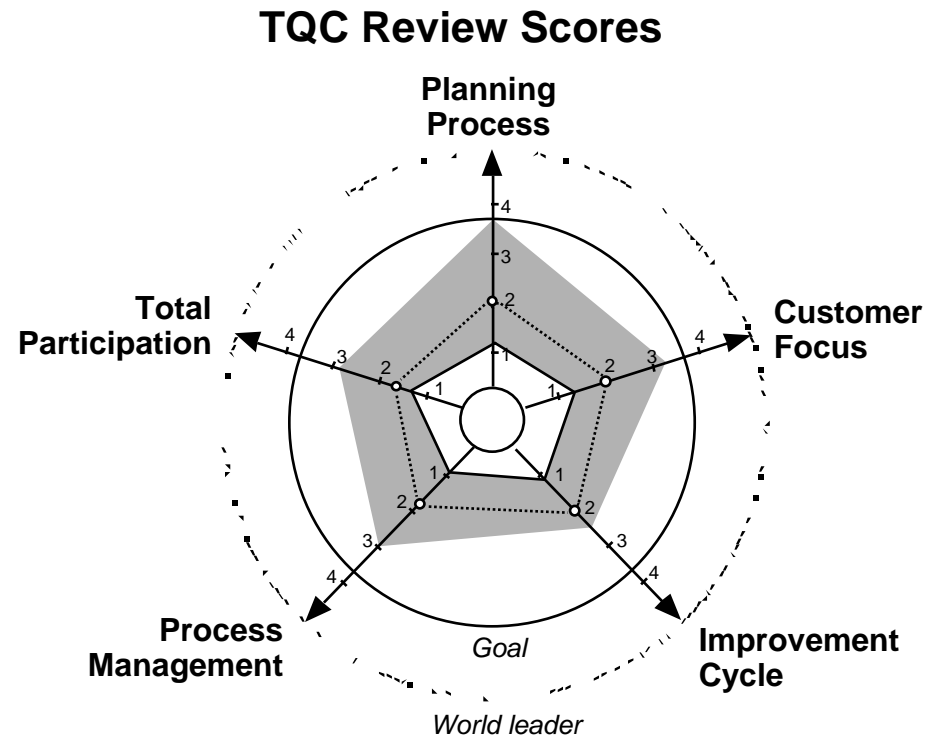
Step-by-Step Construction

– Step 5 Connect the Ratings



Gap scores are in parentheses.

Radar Chart Example



■ Range of ratings within the team

○ Average

Company's goal: to have 80% of all entities (34) achieve an overall score of >3.5.

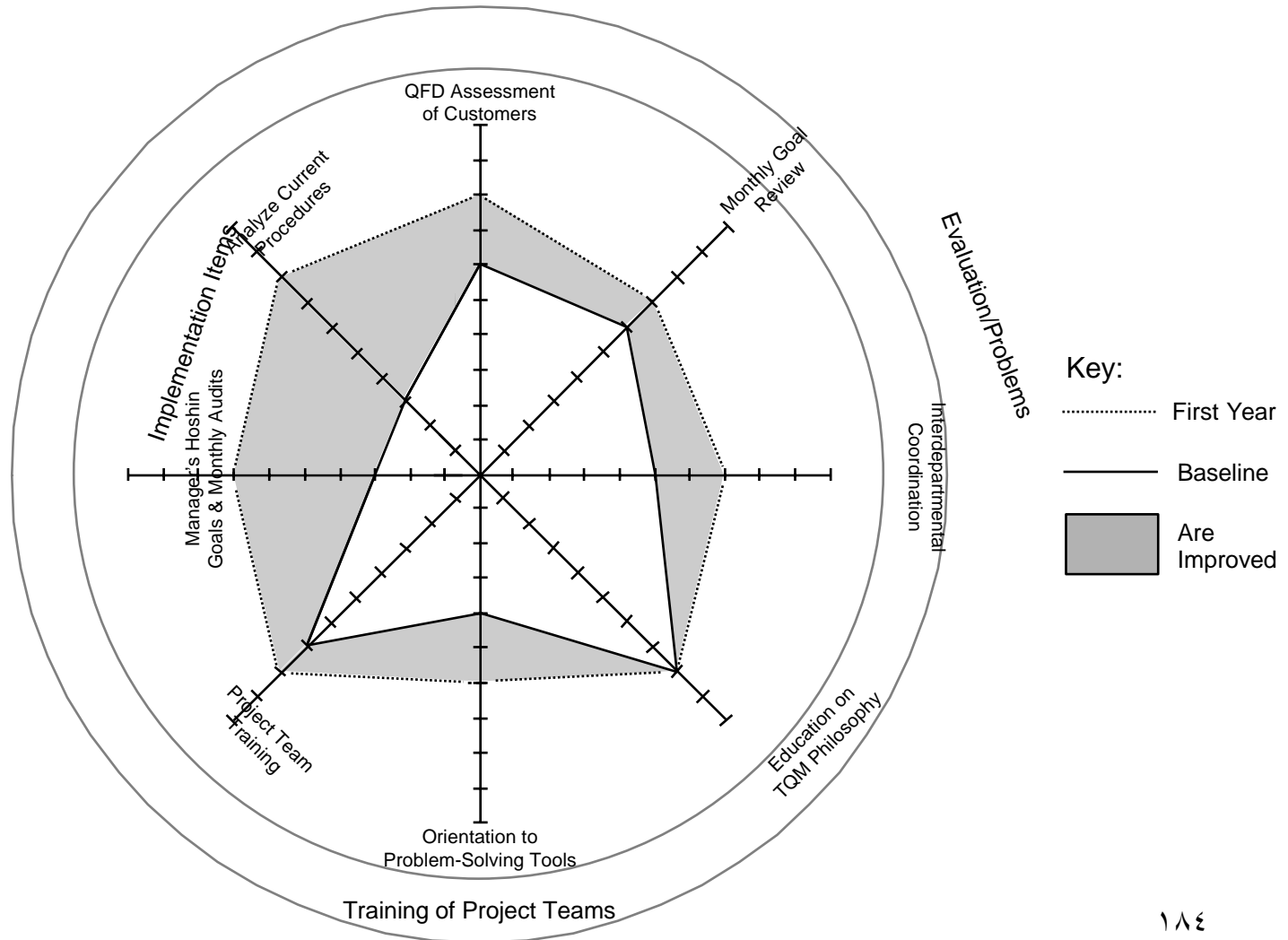
To compute overall score:

Sum of average scores from each category

$$\frac{\text{Sum of average scores from each category}}{\text{\# of categories}} = \frac{12.52}{5} = 2.5 \text{ (maximum is 5)}$$

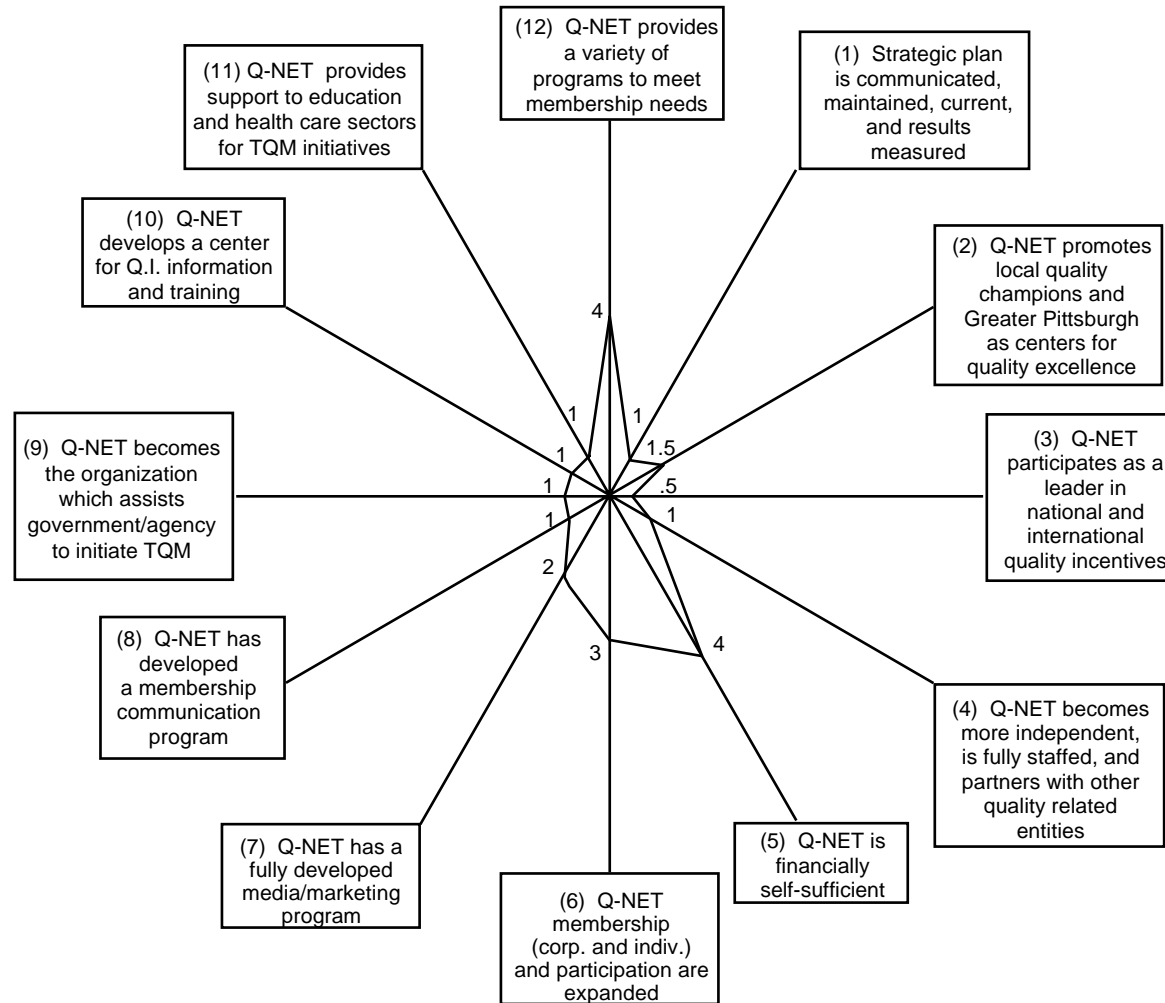
Radar Chart Example

First-Year Progress on Five-Year Plans



Radar Chart Example

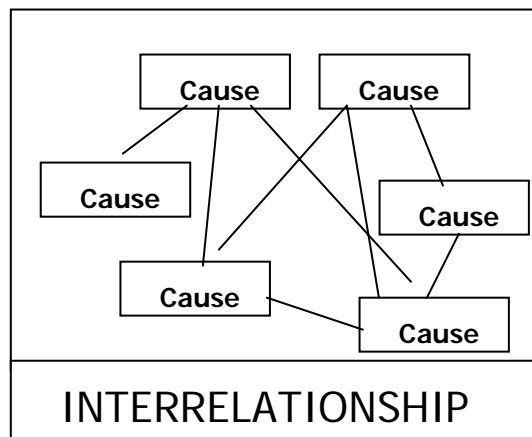
Vision Elements in the Development of a Strategic Plan



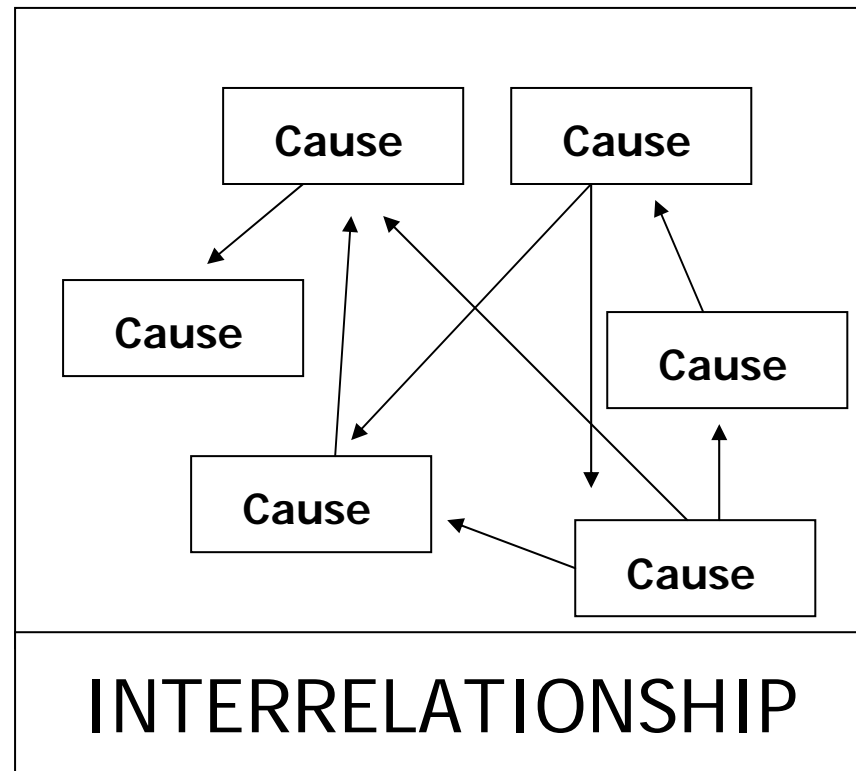
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Information provided courtesy of The Greater Pittsburgh Quest for Quality Network

An **Interrelationship Diagram** is used to study the relationship between the causes and discover the “root cause” of a problem.



If a relationship can be established, lines are drawn between two causes. Analysis leads to drawing arrows between causes and effects.



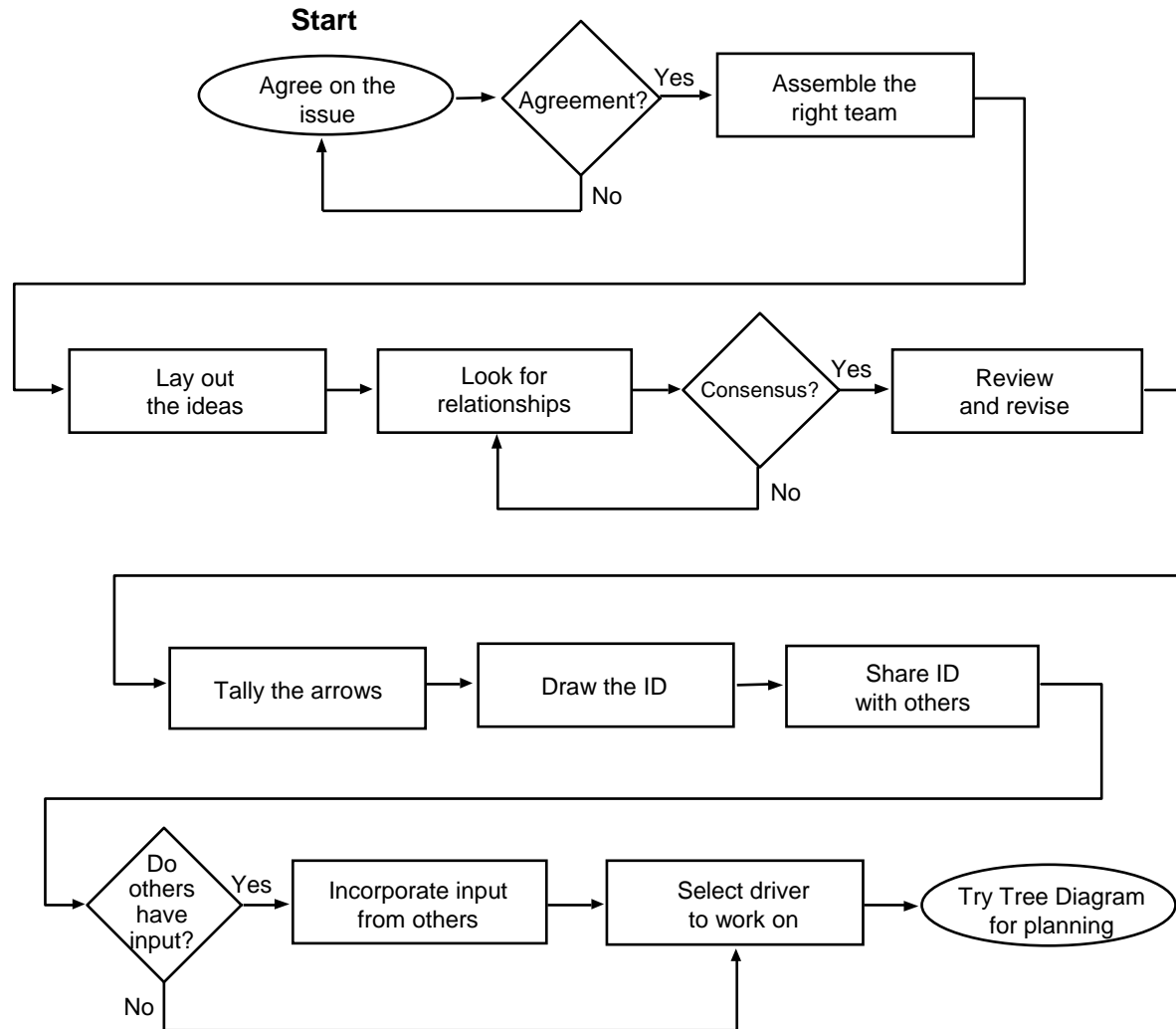
Constructing the Interrelationship Digraph

- ◆ **Step 1 Agree on the Issue**
- ◆ **Step 2 Assemble the Right Team**
- ◆ **Step 3 Lay Out the Ideas**
- ◆ **Step 4 Look for Relationships**
- ◆ **Step 5 Review and Revise**
- ◆ **Step 6 Tally the Arrows**
- ◆ **Step 7 Draw the ID**

Interrelationship Digraph Essentials

- ◆ **Key Success Behaviors**
 - ◆ **Suspend assumptions about the outcome until the tool is complete**
 - ◆ **Listen—try to understand the logic of other team members**
 - ◆ **Value discussion**
 - ◆ **Trust the process**

Steps at a Glance: ID



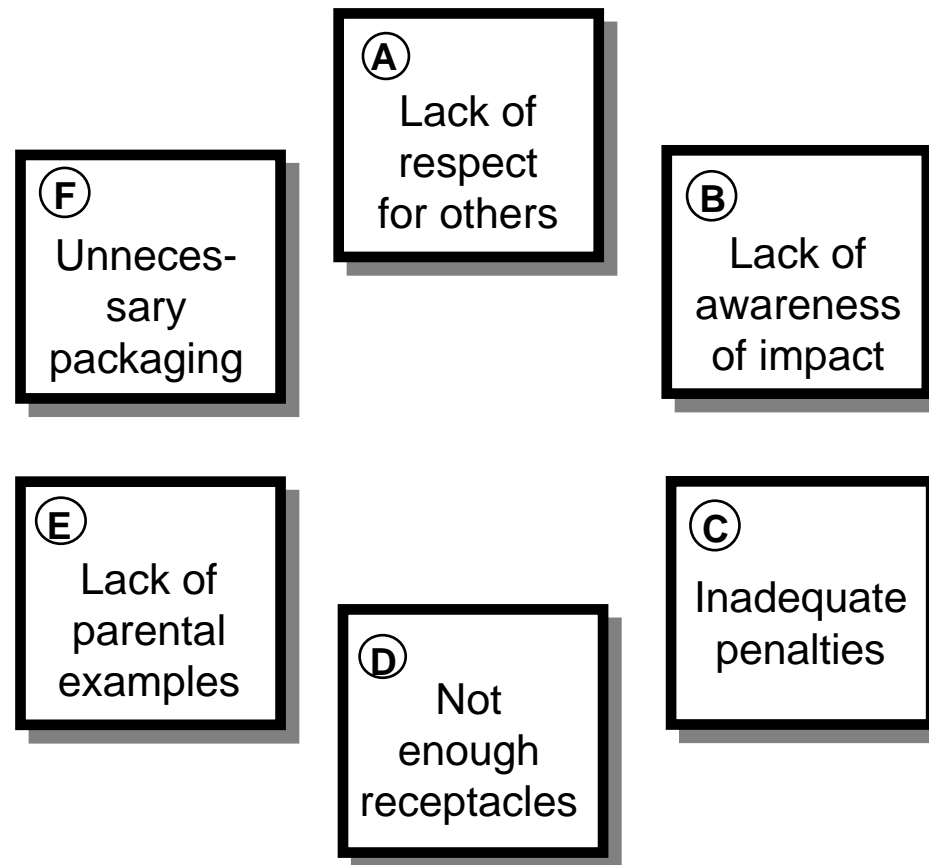
Step-by-Step Construction

– Step 1 **Agree on the Issue**

What are the issues related
to reducing litter?

Step-by-Step Construction

– Step 3 Lay Out the Ideas

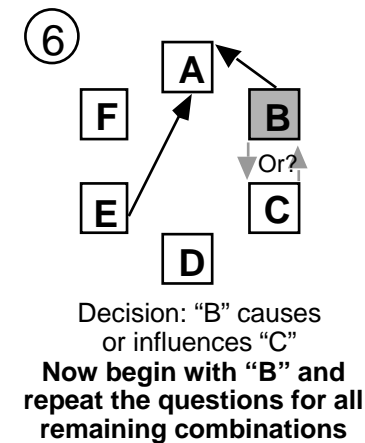
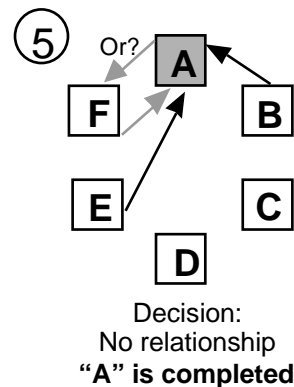
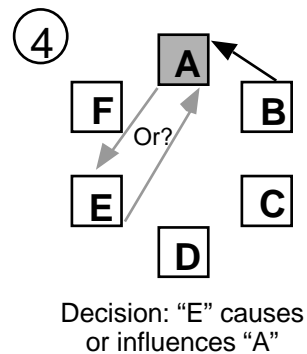
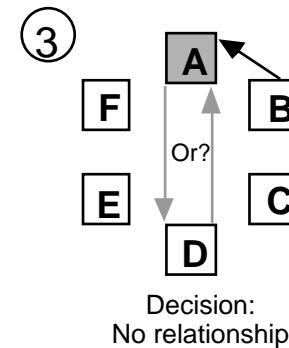
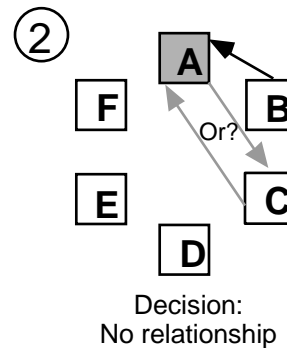
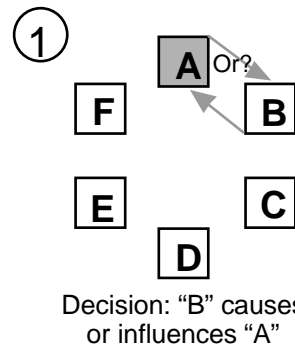


Step-by-Step Construction

◆ Step 4 Look for Relationships

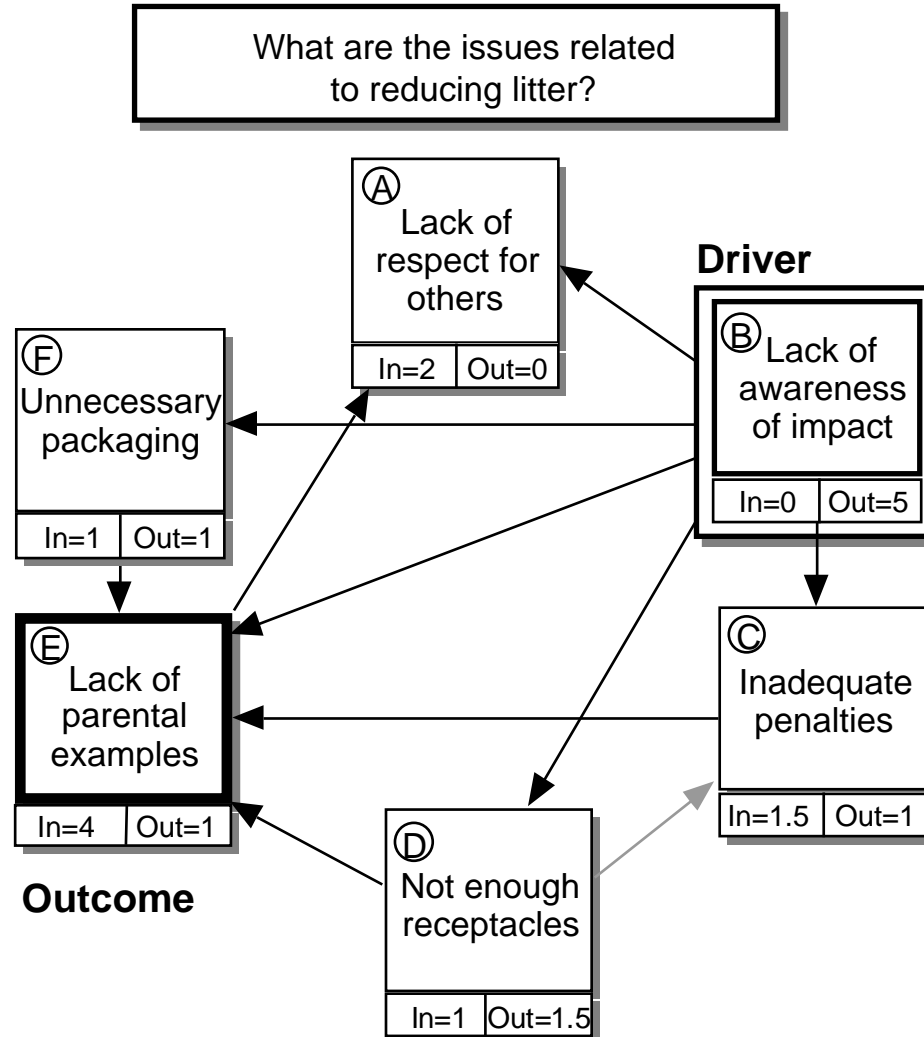
Ask of each combination?

- 1) Is there a cause/influence relationship?
- 2) If yes, which direction of cause/influence is stronger?



Step-by-Step Construction

- ◆ **Step 7** Draw the ID



ID Example (Variation)

Maintaining Quality Initiatives: Exploring Leadership Involvement and Customer Satisfaction

ID – Matrix Format

	Log- istic Support	Cust- omer Satis- faction	Edu- cation & Training	Person- nel Incent- ives	Leader- ship	Cause Driver ↑	Result /Rider ←	Total
Logistic Support		⊙ ↑	○ ↑	△ ↑	○ ←	3	1	16
Customer Satisfaction	⊙ ←		○ ←	⊙ ←	○ ←	0	4	24
Education & Training	○ ←	○ ↑		○ ↑	⊙ ←	2	2	18
Personnel Incentives	△ ←	⊙ ↑	○ ←		⊙ ←	1	3	22
Leadership	○ ↑	○ ↑	⊙ ↑	⊙ ↑		4	0	24

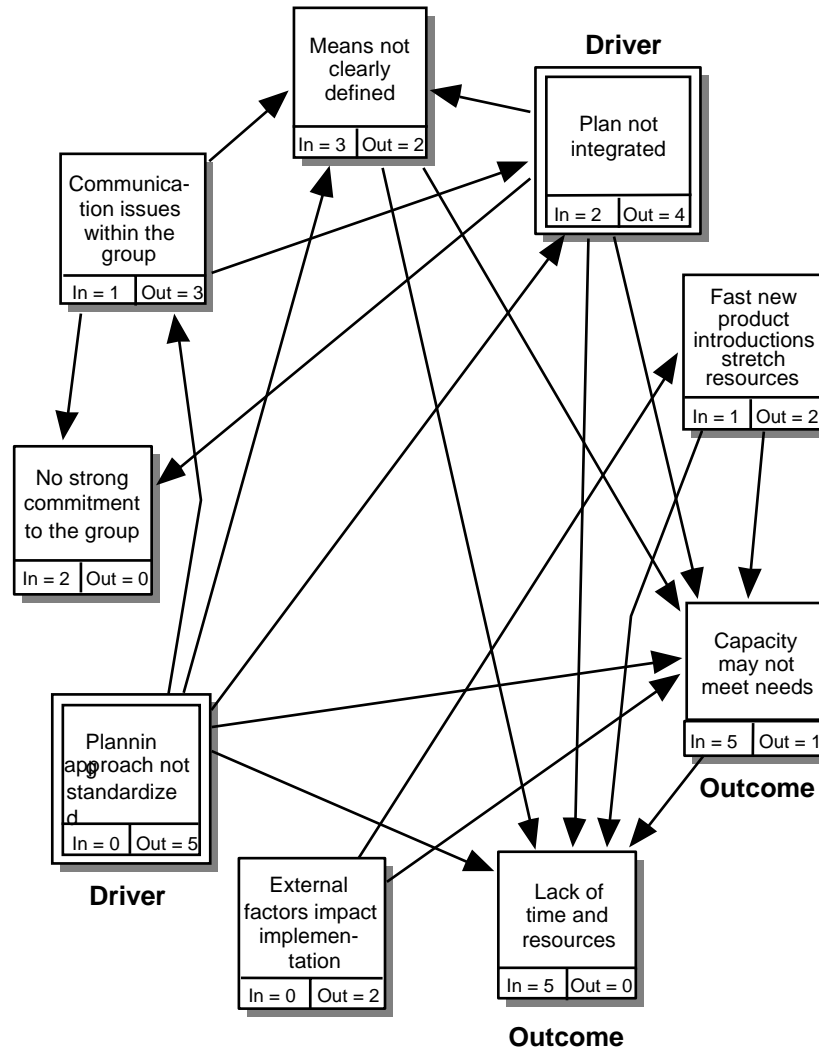
Relationship Strength:

- ⊙ = 9 Significant
- = 3 Medium
- △ = 1 Weak or none

*Information provided courtesy
of U.S. Air Force, Air Combat Command*

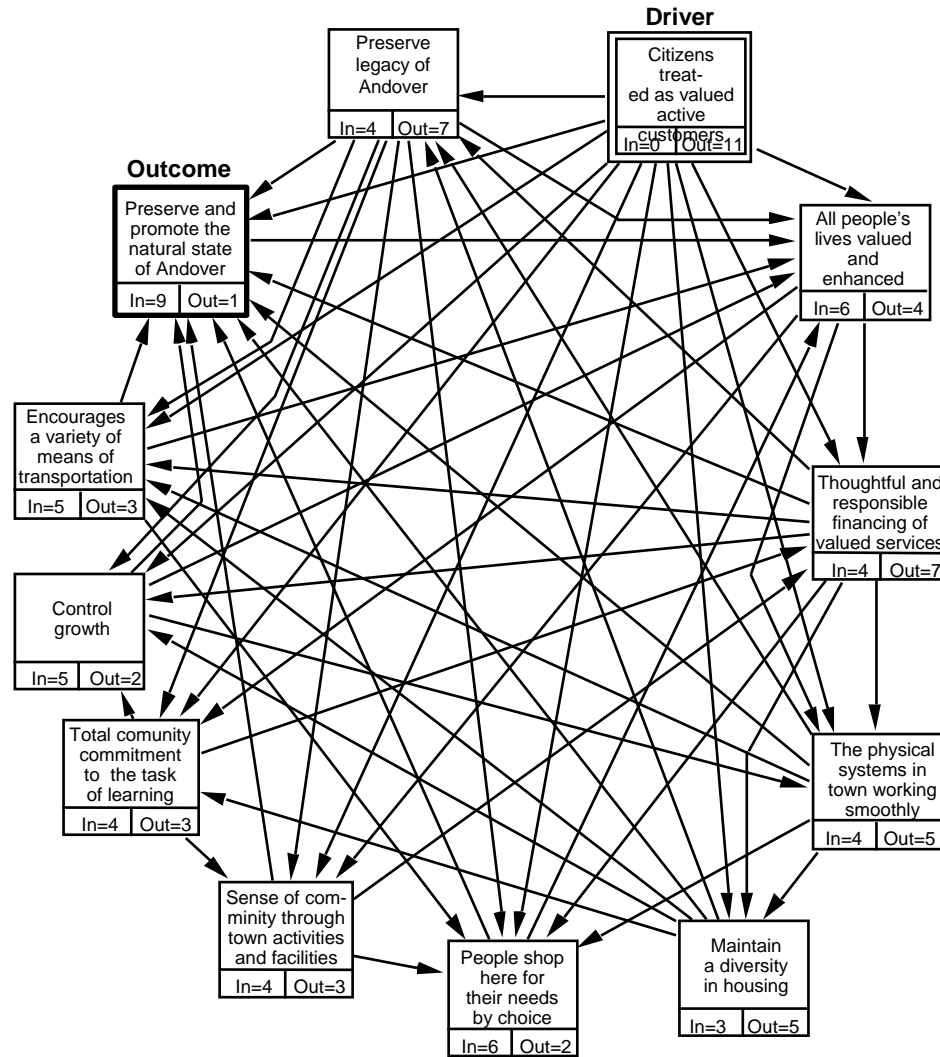
ID Example

Issues Surrounding Implementation of the Business Plan



ID Example

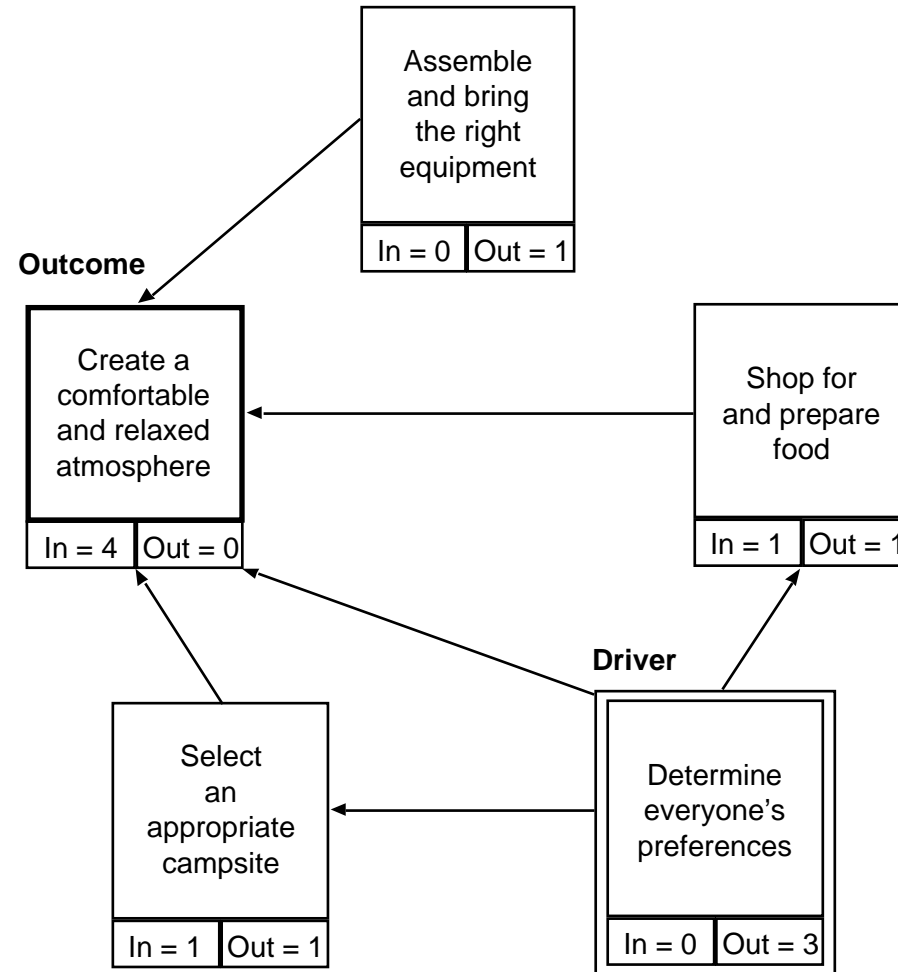
A Vision of Andover in the 21st Century



Information provided courtesy of Town of Andover, MA

ID Example

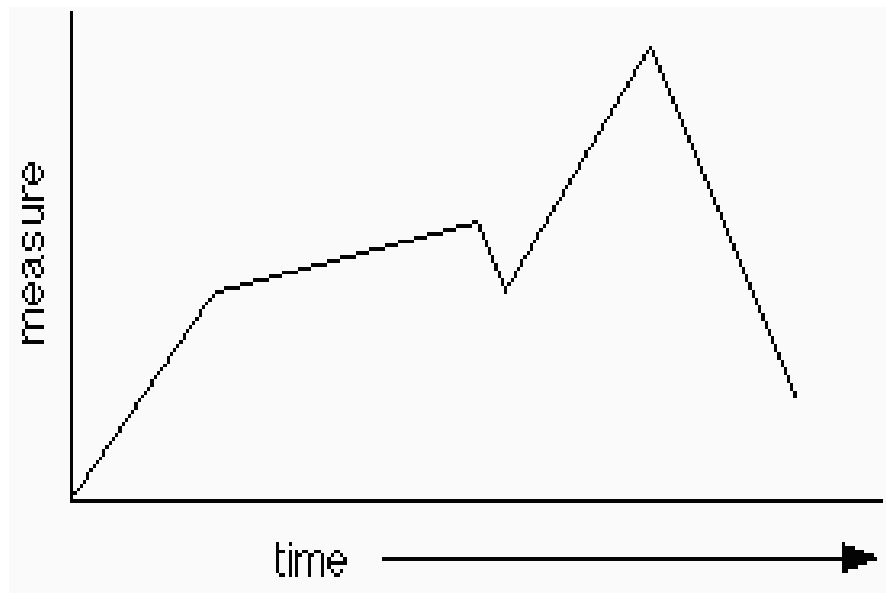
Taking a Fun Camping Trip



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Run Charts

- Run Charts Defined
 - Run charts are used to analyze processes according to time or order.



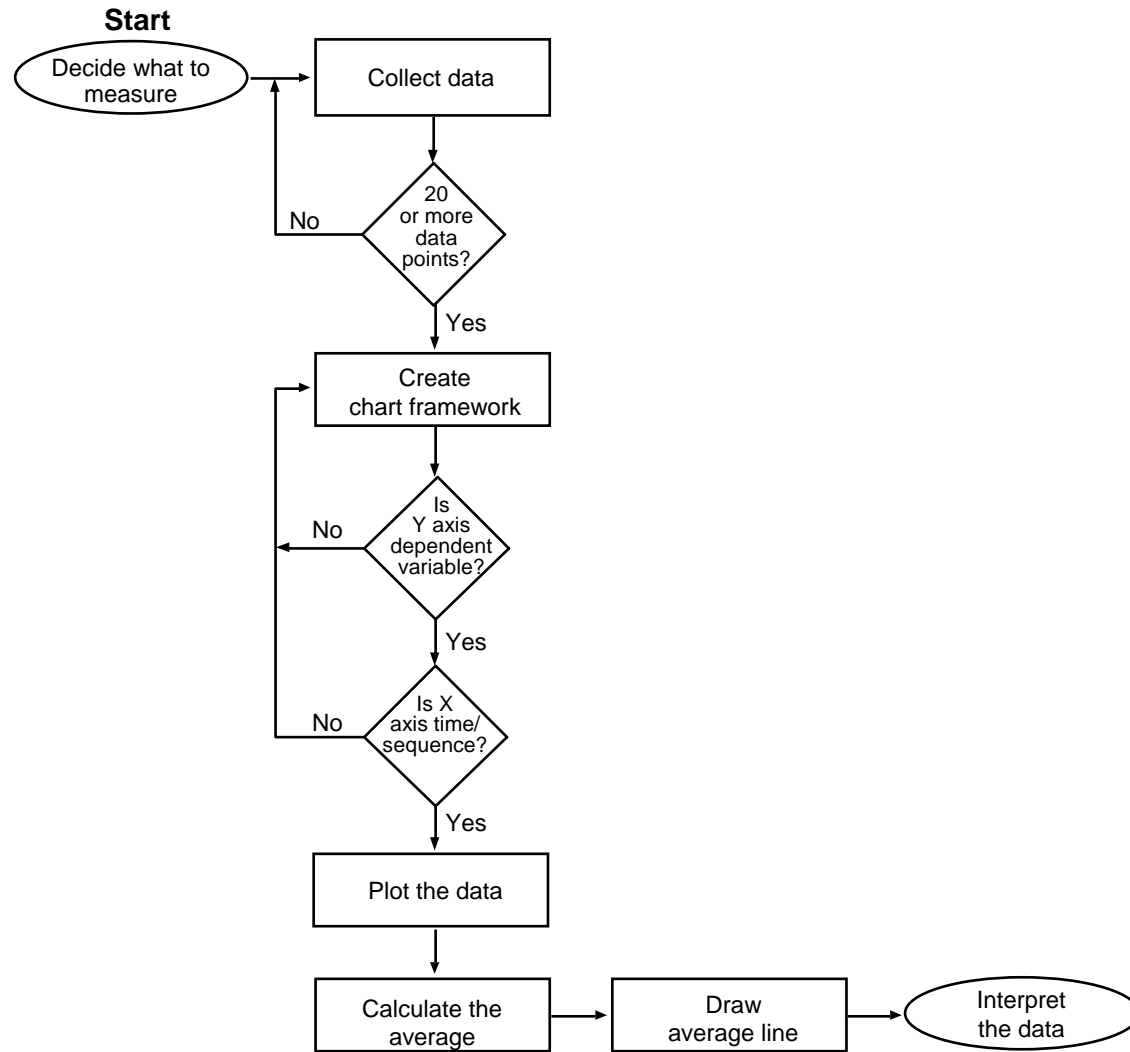
Constructing the Run Chart

- Step 1 Decide What to Measure
- Step 2 Gather the Data
- Step 3 Create the Graph
- Step 4 Plot the Data
- Step 5 Interpret the Chart

Run Chart Essentials

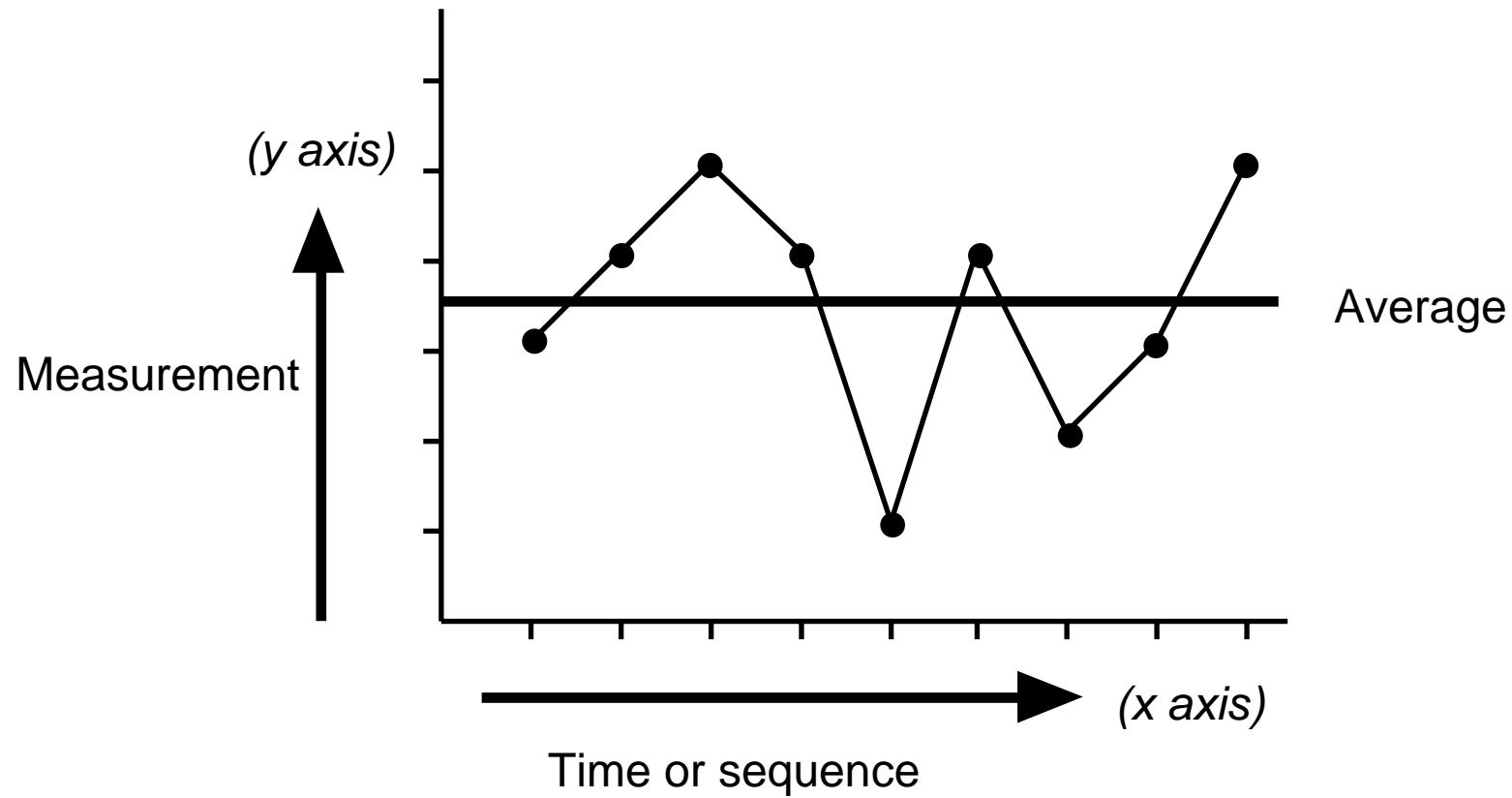
- **Key Success Behaviors**
 - Continue to ask questions
 - Appreciate the “aha’s” revealed through time
 - Don’t jump to conclusions

Steps at a Glance: Run Chart



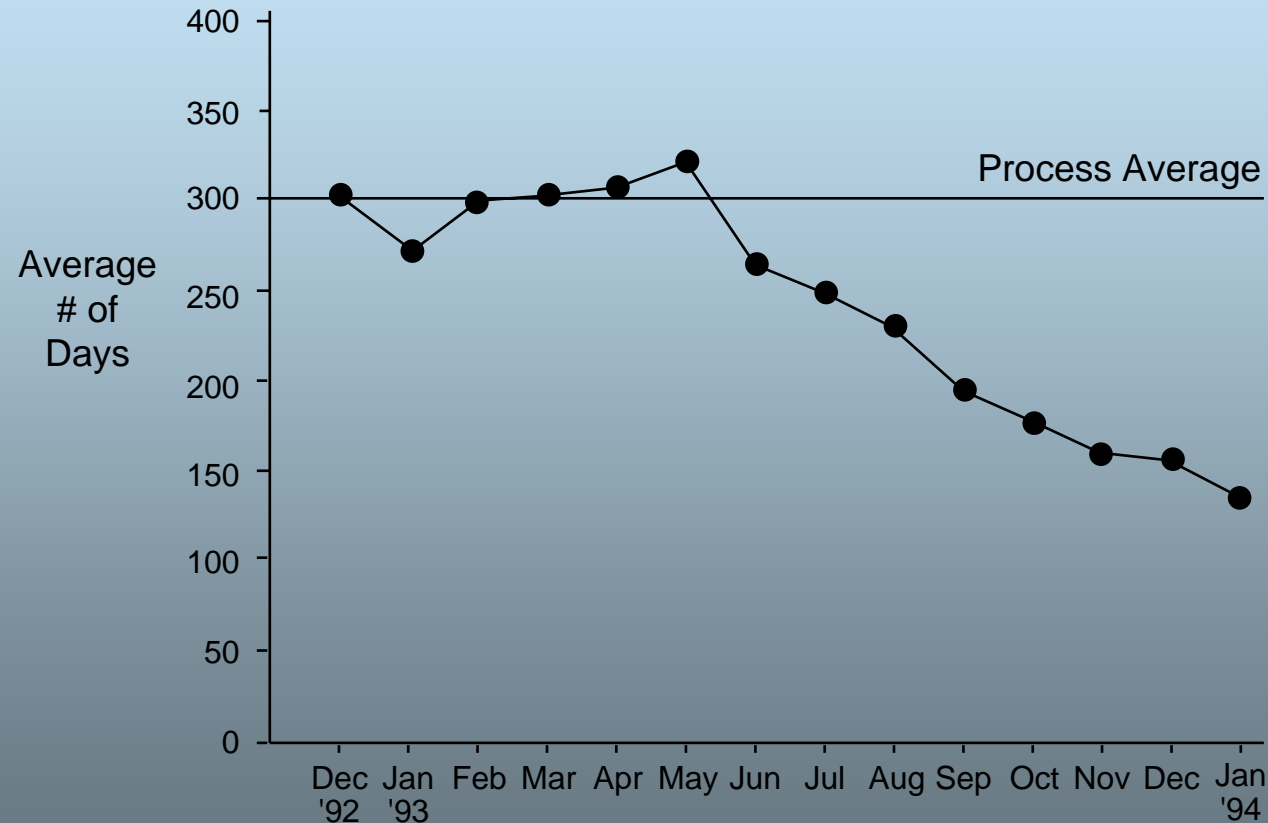
Step-by-Step Construction

– Step 4 Plot Data



Run Chart Example

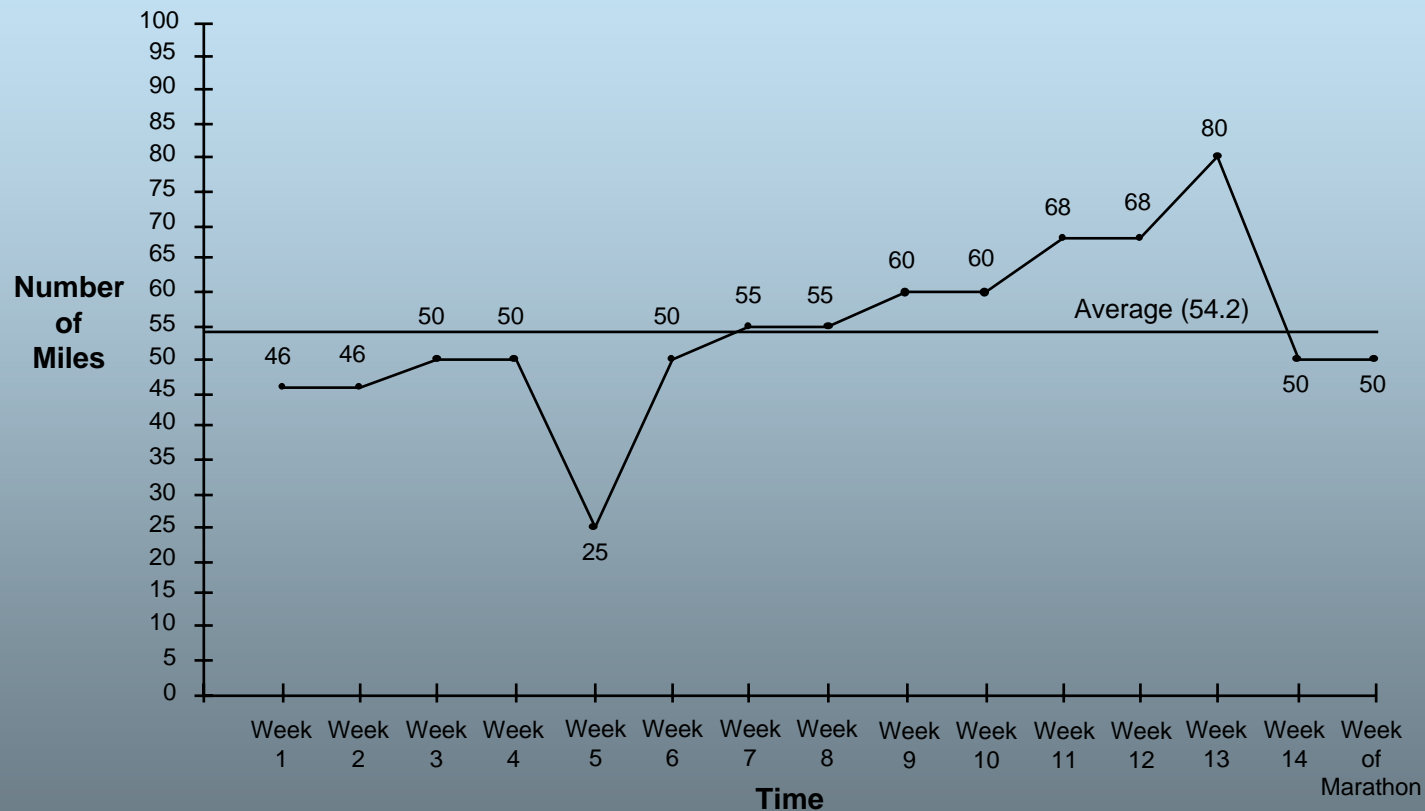
**Average Number of Days
for Determining Eligibility for Services**



*Information provided courtesy of Georgia State Department of Human Resources,
Division of Rehabilitation Services*

Run Chart Example

**Miles Run Per Week
of Training for Boston Marathon**



- Analysis:
- (1) Dip in Week 5 is a result of getting the flu.
 - (2) Increased 10–15% every 2 weeks as part of training plan.
 - (3) Took one 22 mile run 2 weeks before marathon, which raised total to 80.
 - (4) Tapered of f in last 2 weeks to rest before marathon.

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